



**SELSUSTAINED CROSS-BORDER
CUSTOMIZED CYBERPHYSICAL SYSTEM
EXPERIMENTS
FOR CAPACITY BUILDING AMONG
EUROPEAN STAKEHOLDERS**

Research Innovation Action

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Abbreviations and Acronyms

CA	Call Announcement
GfA	Guide for Applicants
FAQs	Frequently Asked Questions
GfE	Guide for Evaluators
EU	European Union
CLEC	Customised Low-Energy Computing
CPS	Cyber-Physical Systems
IoT	Internet of Things
SAE	Smart Anything Everywhere
PAEs	Pathfinder Application Experiments
KTE	Knowledge Transfer Experiment
FTTE	Focused Technology Transfer Experiment
CTTE	Cross-domain Technology Transfer Experiments
DIH	Digital Innovation Hub
MaaS	Marketplace-as-a-Service
SME	Small & Medium Enterprises
ESR	Early-Stage Researcher
ER	Experienced Researcher
EUR	Euro
FSTP	Financial Support to Third Parties
I4MS	ICT Innovation for Manufacturing SMEs
SEE	South Eastern Europe
BTU	Brandenburg University of Technology Cottbus-Senftenberg
IPR	Intellectual Property Rights
EC	European Commission
GDPR	General Data Protection Regulation

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1. Introduction to KTE 1st Open Call

1.1. SMART4ALL Programme and Open Calls Overview

SMART4ALL builds capacity amongst European stakeholders via the development of self-sustained, cross-border experiments that transfer knowledge and technology between academia and industry. It targets CLEC CPS and the IoT and combines a set of unique characteristics that join together under a common vision different cultures, different policies, different geographical areas and different application domains. SMART4ALL brings a new paradigm for revealing “hidden innovation treasures” from SEE and helping them to find the path to market via new, innovative commercial products.

SMART4ALL has designed special Pathfinder Application Experiments (PAEs) for supporting the enhancement of the digital skills of European citizens. More specifically, it provides:

- Knowledge Transfer Experiments (KTEs), which act as internships/traineeships, apprenticeships and short-term training programmes for unemployed people for vacant digital jobs.
- Focused Technology Transfer Experiments (FTTEs) and Cross-domain Technology Transfer Experiments (CTTEs), which are cross-border technology transfer experiments that bring together European companies, social partners, non-profit organizations and education, and intend to bring digital skills to labour force.

This **first open call** was for the **Knowledge Transfer Experiments (KTE)**: which comprise a novel type of internship experiments allowing smaller projects, or less mature ideas to be presented, tested and thus potentially find the fertile ground to grow and reveal its product potentials. For this funding instrument, SMART4ALL will select up to **43** cross-border consortia including one Academic/ Industrial partner who acts as Sending Organisation and one Academic/Industrial partner who acts as Host Organisation, in **three** competitive KTE open calls, up to **15** in each one. The verticals to be addressed are Digitized Agriculture, Digitized Transport, Digitized Environment, Digitized Anything.

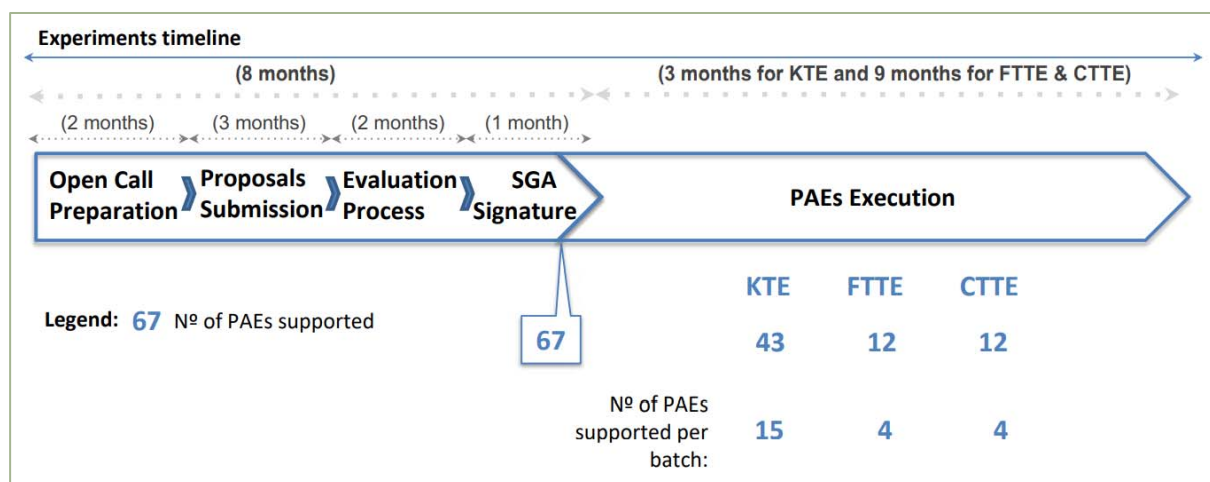


Figure 1 Open Calls Programme

1.2. Open Call Statistics

The first KTE Open Call was managed by FBOX platform (<https://smart4all.fundingbox.com/>) and received 12 applications in total (85 Drafted).

The open was open from April 15th to September 15th. Originally the open call was due to end on July 15th but due to the low number of applications received on that date, it was decided to extend the open call by 2 months. It is believed that the Covid19 situation had an impact on the number of applications received as cross-border travel is a key requirement.

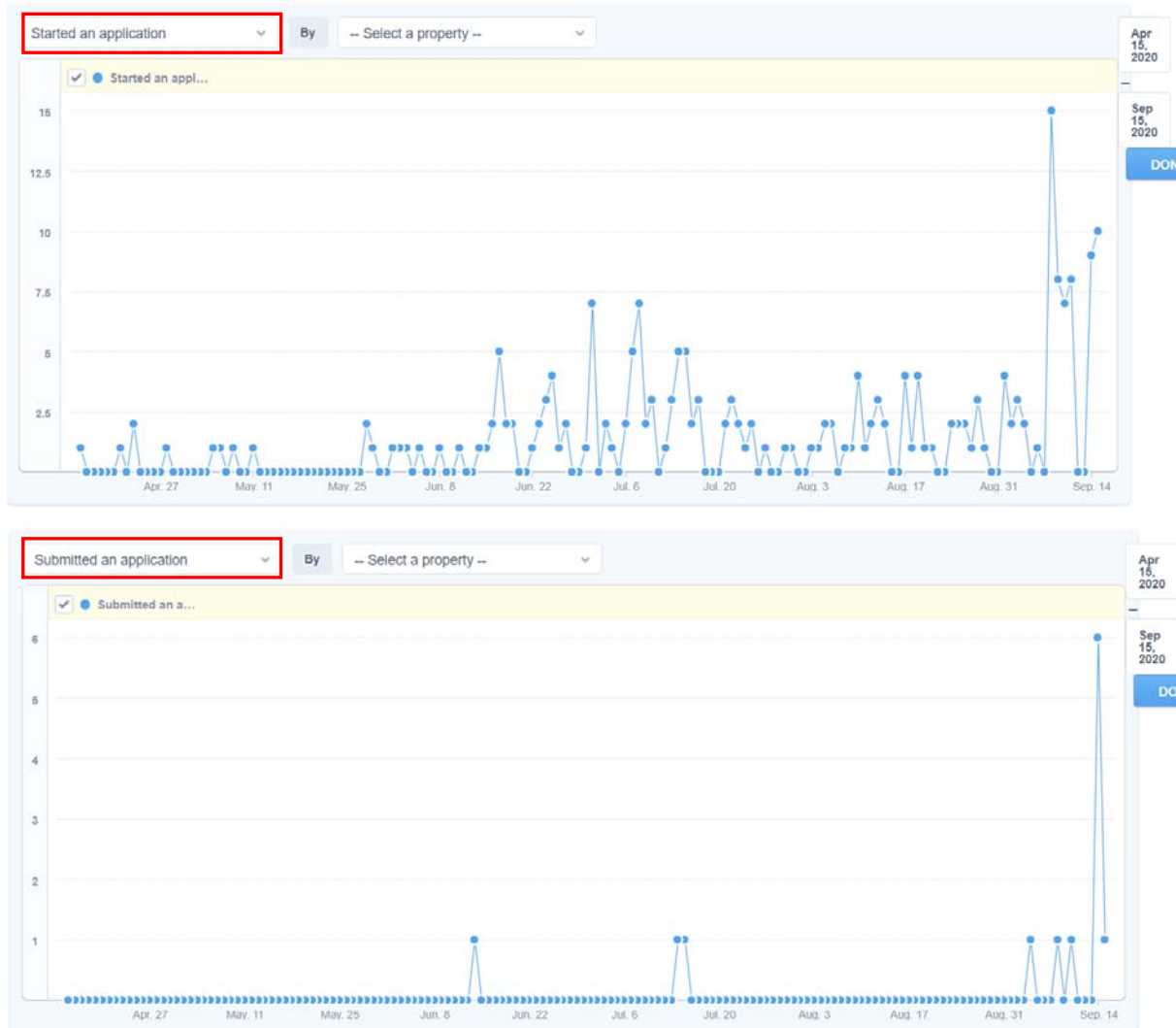


Figure 2 - Application Monitoring from April 15th to Sept 15th, 2020 (Started vs Submitted)

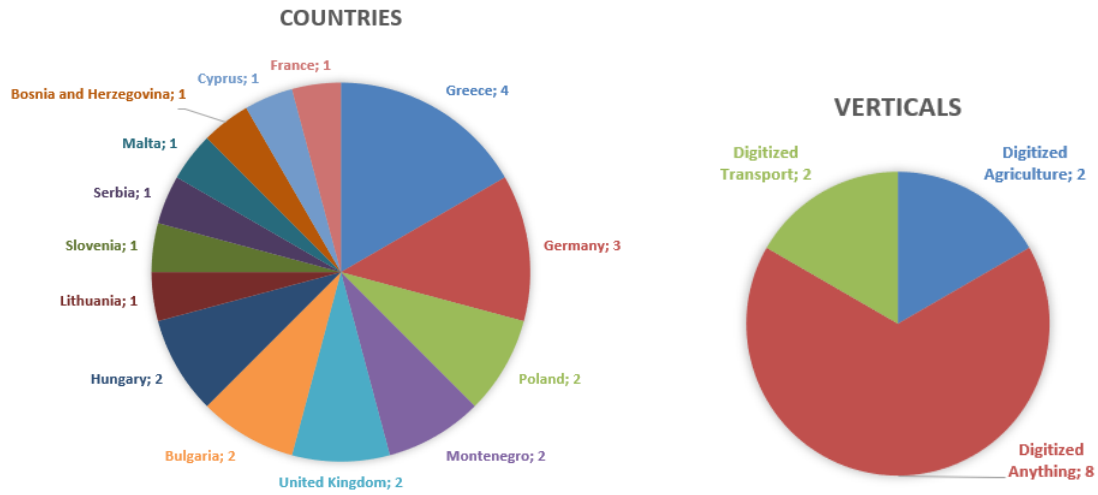


Figure 3 – Distribution of countries from all applications (host and sending countries combined) and Applications received for each vertical.

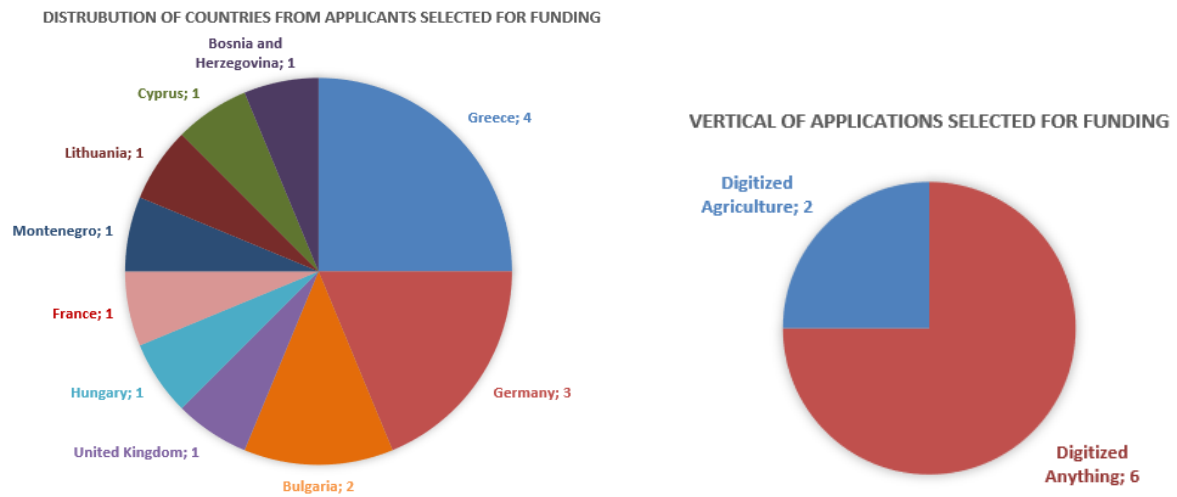


Figure 4 - Distribution of countries from **selected** applicants (host and sending countries combined) and verticals of the selected applicants.

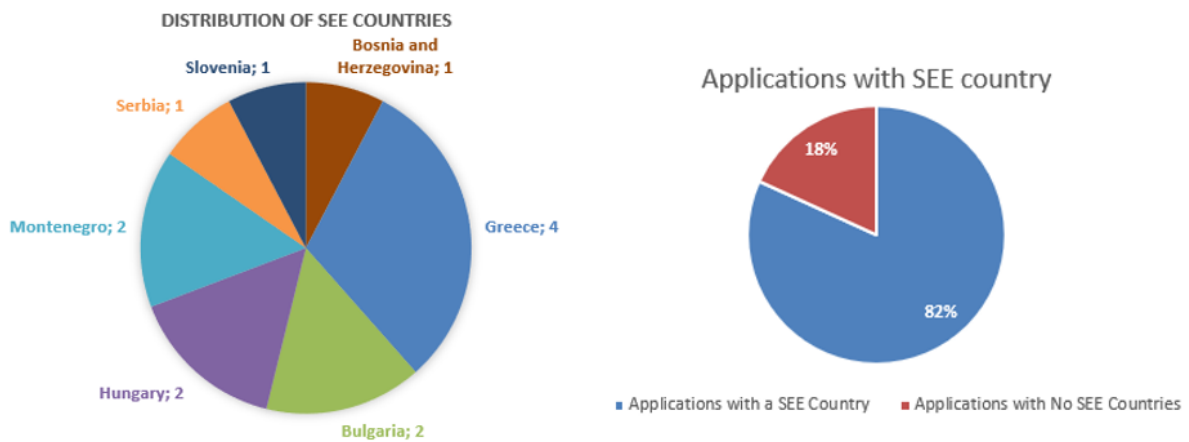


Figure 5 - Distribution of SEE countries and percentage of applications received with at least one SEE partner.

Table 1 - Results of Statistical Questions from all applicants (these questions were asked in the application form).

Question	Submitted in Number (Out of 12)	Finalists in Number (Out of 8)
How did you hear about SMART4ALL?		
- By word of mouth	- 3	- 3
- Newsletter	- 1	- 0
- Partners Network	- 3	- 2
- SMART4ALL Website	- 3	- 2
- Social Media	- 2	- 1
Is/are any organisation(s) involved in your KTE completely new in EU projects?		
- No	- 11	- 7
- Yes	- 1	- 1
Is the staff member to be sent to the host organisation a female?		
- No	- 10	- 6
- Yes	- 2	- 2
Which SMART4ALL competence field is your KTE going to address?		
- Digitized Agriculture	- 2	- 2
- Digitized Anything	- 8	- 6
- Digitized Transport	- 2	- 0
- Digitized Environment	- 0	- 0
Geographical scope: Select the targeted geographical area for the proposed internship		
- Central Europe, Other South and East Europe	- 1	- 1
- Central Europe	- 1	- 0
- Other South and East Europe	- 2	- 2
- Western Balkans, Other South and East Europe	- 1	- 1
- Western Balkans	- 3	- 2
- Western Europe, Central Europe, Western Balkans, Other South and East Europe, Other European areas	- 1	- 0
- Western Europe, Central Europe, Western Balkans, Other South and East Europe	- 1	- 1
- Western Europe, Other South and East Europe	- 1	- 1
- Western Europe, Western Balkans, Other South and East Europe	- 1	- 0

1.3. Open Call Dissemination

FBA defines the strategy to promote the open calls and coordinates it with project partners. UoP and PSP oversaw the coordination of the on-line/off-line dissemination of the calls, but all partners contributed through their dissemination channels. The consortium used the local network to disseminate the calls and to attract potential applicants.

1.3.1. Social Media and Press Releases

Online dissemination through SMART4ALL Channels as reported in D2.4

The press release prepared for the KTE, was published through the website of the project (<https://smart4all-project.eu/>) and the project's social media pages:

LinkedIn: <https://www.linkedin.com/groups/12369183/> ,
Facebook: <https://www.facebook.com/SMART4ALL.Project/>,
Twitter: https://twitter.com/Smart_4All).

More precisely, a relative post and 3 reminder posts were created based on the 1st KTE Open Call press release information along with 4 graphics that were developed for dissemination through the social media. All partners were informed and urged for post engagement and further dissemination through their social networks. The total reach of these posts to the general public through the SMART4ALL social media pages was estimated to be about 2000 people (Facebook), 1500 people (Twitter) and 250 people (LinkedIn). Moreover, the SAE (Smart Anything Everywhere) Cluster (<https://smartanythingeverywhere.eu/>), the HiPEAC (High Performance Embedded Architecture and Compilation) Network (<https://www.hipeac.net/>) and DIHNET (Digital Innovation Hub Networks) community (<https://dihnet-community-1.fundingbox.com/>) were notified for announcing & publishing the press release via their dissemination channels as well.

Dissemination through partners networks and regional ecosystems as reported in D2.4

The press release was translated in many languages and was published in partner's websites and social media and further distributed through PSP Network to SMEs and media. The press release was also sent by PSP to all partners who were asked to disseminate further to their regional ecosystems either in English or to similarly translate and circulate it in their local languages As reported in D2.4 an estimation of the different target groups reached during the dissemination of the 1st KTE press release. Majority of the audience (about 80%) belong to industry, including SMEs and other enterprises (with 65% of them being SMEs) and 10% belongs to higher education and research. The rest 10% includes other secondary target groups such as regional public authorities, new innovation agents etc. that can support the communication of the project to a broader audience, increasing the visibility and impact.

The following dissemination actions were carried out by FundingBox:

Table 2 - List of **Social Media** Actions and results

Topic	Partner responsible	Date	Type	Publishing entity	Followers / Audience	Impressions / Reach	Clicks / Registered	Engagements / Attendees
1st KTE OC	FBA	21/04/2020	Email - newsletter	FundingBox		15,614 sends (5,346 unique opens)	157	
1st KTE OC	FBA	06/10/2020	Email - newsletter	FundingBox		17,366 sends (4,355 unique opens)	31	
1st KTE OC	FBA	07/07/2020	Social media - Facebook	FundingBox	4508	131		5
1st KTE OC	FBA	07/07/2020	Social media - Twitter	FundingBox	3321	630		9
1st KTE OC	FBA	07/07/2020	Social media - LinkedIn	FundingBox	3693	427		40
1st KTE OC	FBA	27/07/2020	Social media - Facebook	FundingBox	4508	94		3
1st KTE OC	FBA	27/07/2020	Social media - Twitter	FundingBox	3321	519		11
1st KTE OC	FBA	27/07/2020	Social media - LinkedIn	FundingBox	3693	339		20
1st KTE OC	FBA	25/09/2020	Social media - Facebook	FundingBox	4508	133		11
1st KTE OC	FBA	25/09/2020	Social media - Twitter	FundingBox	3321	390		2
1st KTE OC	FBA	25/09/2020	Social media - LinkedIn	FundingBox	3693	226		13
1st KTE OC	FBA	29/09/2020	Social media - Facebook	FundingBox	4508	87		1
1st KTE OC	FBA	29/09/2020	Social media - Twitter	FundingBox	3321	330		3
1st KTE OC	FBA	29/09/2020	Social media - LinkedIn	FundingBox	3693	340		15

Table 3 - List of **Press Release** Articles

Press Release	Partner	Date	Media	Title/Headline	Reach
1st KTE Open Call	FundingBox	25/05/2020	FundingBox Community - Tap into our Funding Opportunities	SMART4ALL creates new internship experiments to promote innovation between European countries	86 views
1st KTE Open Call	FundingBox	25/05/2020	FundingBox Community - SMART4ALL community	SMART4ALL creates new internship experiments to promote innovation between European countries	42 views
Webinar on Open Calls (June 24th & July 1st 2020)	FundingBox	08/06/2020	FundingBox Community - SMART4ALL community	SMART4ALL will participate in the MECO'2020 and CPS&IoT'2020	25 views
1st KTE Open Call	FundingBox	29/10/2020	FundingBox Community - SMART4ALL community	SMART4ALL selects 8 winning consortia for its 1st Open Call on Knowledge Transfer Experiments	

1.3.2. Webinars

There were 2 webinars and one conference event carried out on the following days where the SMART4ALL project and open calls were presented.

- Webinar 1: 24th June 2020
- Webinar 2: 1st July 2020
- DSD SEAA'2020 Conference Event: 28th August 2020

1.4. Help Desk

As stated in the Guide for Applicants, FBA put in place a Help Desk in an area in the FundingBox Community Spaces¹. All the applicants and potential applicants -previously registered in the FundingBox platform- were able to make all the necessary enquiries for their proposal drafting and thanks to this centralised area, the enquiries were solved in a very short time.

¹ <https://spaces.fundingbox.com/c/smart4all-1>

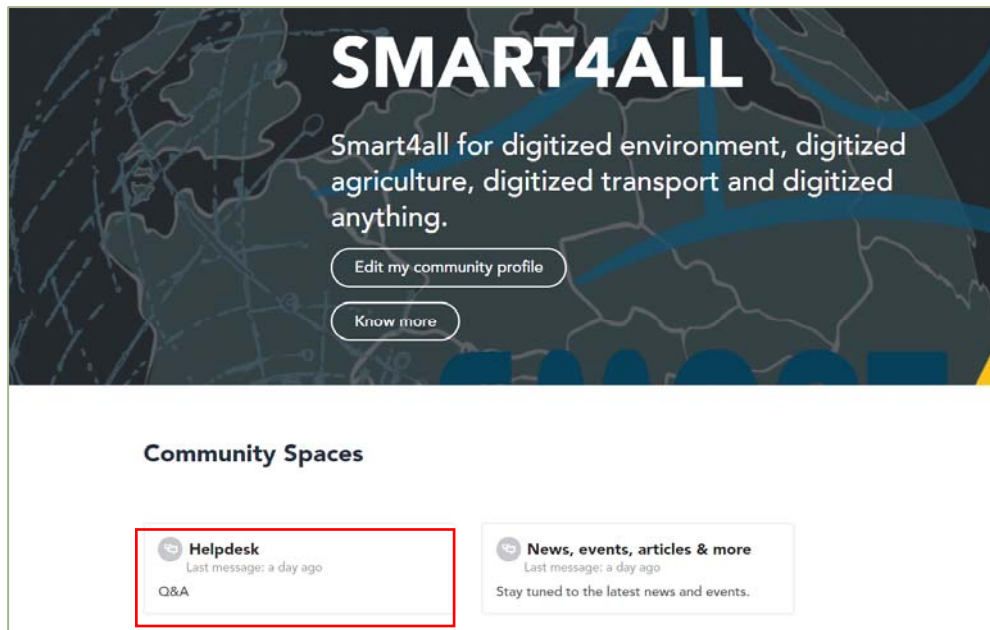


Figure 6 - Smart4All Helpdesk in FundingBox Spaces

2. Overall Summary of Selection Process

The following diagram shows the overall selection process which was followed.

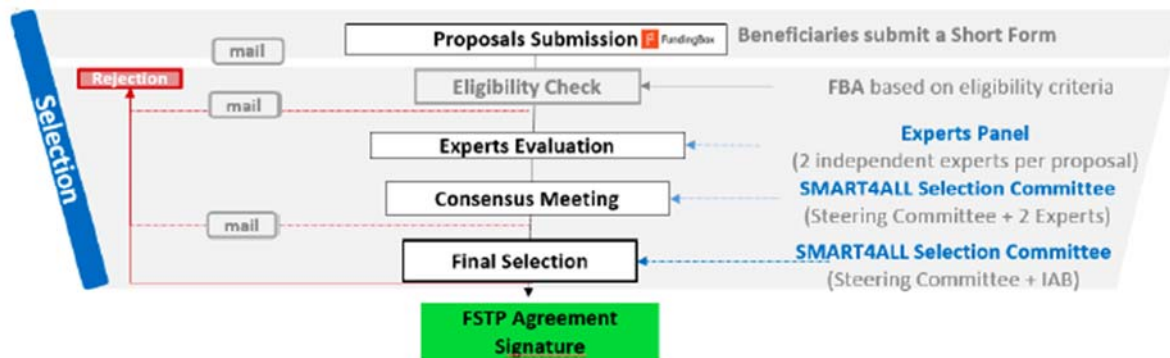


Figure 7 - Selection process

2.1. Eligibility Check

All applications had to comply with all the ELIGIBILITY CRITERIA, as detailed in Section 3 of the Guide for Applicants “Eligibility criteria” and had to be submitted via the FundingBox Platform (<https://smart4all.fundingbox.com/>). Applications submitted by any other means, were not be considered for evaluation.

The applications had to be submitted before the closing time and date of the contest round, September 15th, 2020, 13:00 CEST. The time recorded during the submission processed through <https://smart4all.fundingbox.com/>, was taken as the official time of submission.

11 proposals submitted before the KTE open call deadline were taken into account for further evaluation (See details in Annex 1).

One of the proposals (Project name: CALL4HELP) was rejected because the two members of the consortium were from the same country (Poland), which was not allowed.

2.2. Experts Evaluation

All applications having successfully passed the eligibility check were evaluated by 2 independent external evaluators with expertise in with wide expertise in CLEC, CPS and/or IoT. The pool of experts was provided by the consortium partners.

2.2.1. KTE Evaluators

The process to appoint the new evaluators was as follows:

The partners proposed the pool of SMART4ALL experts according to the expertise and background meeting the requirements of the programme.

All the external experts who confirmed their interest were sent a Guide for Evaluators and the Code of Conduct document in relation to a conflict of interest. The external evaluator contract was prepared and signed by FundingBox (Annex 2). The contract was then sent to the evaluator who also had to sign it and upload to the FundingBox platform. Once the contract was uploaded, the proposals were assigned to the evaluators via the FundingBox platform.

3 external evaluators were selected based on the number of proposals received. The criteria of geographical distribution, gender balance and profile expertise were considered as much as possible when selecting evaluators.

Table 4 - List of External Evaluators.

EXTERNAL EVALUATORS			
Name	Country	Gender	Linkedin Profile
Alessandra Baccigotti	Italy	Female	https://www.linkedin.com/in/alessandra-baccigotti-ab637499/
Marco de la Feld	Italy	Male	https://www.linkedin.com/in/marco-de-la-feld-7a04694/
Nuria Garcia	Spain	Female	

2.2.2. Experts Evaluations

In the Open Call, the experts evaluated the proposals based on the following criteria: Excellence, Impact and Implementation Criteria (explained in Guide for Applicants, GfA, Section 4.2).

(1). EXCELLENCE:

- **Quality and credibility of the innovation project:** level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.
- **Quality and appropriateness of the knowledge sharing** among the participating organisations in light of the research and innovation objectives.
- **Quality of the proposed interaction** between the participating organisations.

(2). IMPACT:

- **Enhancing the potential and future career of the staff member** being sent to the Host organisation.
- **Developing new and lasting research collaborations, achieving transfer of knowledge** between participating organisations. Describe the **Benefits for the participating organisations**, in terms of technical and/or business/market expectations.
- **Market potential of the proposed knowledge transfer** in one of the SMART4ALL verticals and **competition analysis**.
- Quality of the proposed measures to **exploit and disseminate** the project results, focusing on the SMART4ALL **marketplace**.
- Quality of the proposed measures to **communicate** the project activities to different target audiences and their delivery (in terms of repository in SMART4ALL marketplace).

(3). IMPLEMENTATION:

- **Coherence and effectiveness of the Work Plan**, including appropriateness of the allocation of tasks and resources. The workplan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.
- **Appropriateness of resources allocation** (as described in Section 2.8). Resources shall comply with i) the applicable national law and taxes, labour and social security and ii) the principle of a sound financial management regarding economy and efficiency.
- **Competences, experience and complementarity** of the participating organisations **and their commitment to the project**.

The evaluation of the applications was done on-line using [FundingBox platform](#). The Platform provides an evaluation panel for evaluators, where evaluators can easily and remotely evaluate the proposals. A specific evaluation form was created as shown in Annex 3.

The PROCESS for the expert evaluation was as follows:

- Firstly, the proposals were assigned to the evaluators using the FundingBox platform. Between 7-8 proposals were assigned to each evaluator.
- Once the allocation was done, each evaluator received an invitation to directly access, the dashboard to evaluate their proposals.
- Experts started to evaluate the proposals. The time slot assigned to external evaluators for this phase was from September 18th to October 2nd, 2020.

Regarding the scoring of the proposals: the experts scored each criterion from 0 to 5². The threshold for individual criteria was 3. The overall threshold, applying to the sum of the three

² Scoring values:

- **0 Fail.** Proposal fails to address the criterion or cannot be assessed due to missing or incomplete information
- **1 Poor.** Criterion is inadequately addressed or there are serious inherent weaknesses
- **2 Fair.** Proposal broadly addresses the criterion, but there are significant weaknesses

individual scores, was 10. The criterion Impact was given a weight of 1.5. In addition, applicants including at least 1 member of the SEE (South Eastern Europe) region in their consortium were given 1 extra point to the overall score (obtained by adding the three individual criteria). In addition, proposals addressing current and future problems stemming from the COVID-19 crisis were given 1 extra point to the overall score.

Each of the 11 proposals were reviewed by 2 external evaluators and 7 of the proposals were evaluated by all 3 evaluators as a result of the previous 2 evaluation scores being misaligned e.g. one evaluator giving a high score and another giving a lower score for the same proposal.

The final scoring for all proposals in Excellence, Impact and Implementation Criteria was the average of the evaluators' individual scores. The total score for each proposal was calculated as the weighted sum of the above-mentioned averages plus an additional point for having a covid solution or being a member of SEE country. i.e.:

Total score = (Excellence score) + 1.5 x (Impact score) + (Implementation score) + 1 COVID-19 Score + 1 SEE Score

Maximum total score was 19.5 points.

Ties were to be solved using the following criteria, in order:

- Number of partners from a SEE country in the consortium
- impact score
- implementation score
- Date of submission

2.2.3. Experts Evaluation Results

An **Evaluation Report** was created by FBA, with a ranking of all the proposals according to their scores and highlighting the scores below the individual or overall thresholds.

The following is the ranking report which was discussed during the consensus meeting

Table 5- Ranking report following experts' evaluation.

Rank	Username	Acronym	Sending Country	Receiving Country	Average Excellence	Average Impact	Average Implementation	SEE Partner	Total Score	Evaluators Yes/No	Committee Yes/No	Total YES/NO pre-decision (evaluators + Committee)	Yes/No Final Decision
1	lejla@verlab.ba	FUTURE-MD	Bosnia and Herzegovina	Montenegro	4,5	6,0	4,5	1	16,0	2 Yes	7 Yes	9 Yes	Yes
2	nmaw	NOTION	Greece	France	4,5	6,0	3	1	14,5	2 Yes	6 Yes, 1 No	8 Yes, 1 No	Yes
3	svenhartmann	EmbDevOps	Germany	Greece	4,0	6,0	3,0	1	14,0	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	For Discussion
4	ppapadatosgr	EPTATHLON	Bulgaria	Greece	4	5,0	2,7	1	12,7	3 No	7 Yes	7 Yes, 3 No	For Discussion
5	magos2019	Magos	Greece	Germany	3	4,5	3,3	1	11,8	1 Yes, 2 No	4 Yes, 2 No, 1 COI	5 Yes, 4 No, 1 COI	For Discussion
6	lapap	AgriCloud	Cyprus	Bulgaria	3,5	3,8	3,5	1	11,8	1 Yes, 1 No	6 Yes, 1 No	7 Yes, 2 No	For Discussion
7	photonmike	LED2SPEC	Hungary	Germany	3,3	5,0	2,3	0	10,7	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	For Discussion
8	saretas	Degree360	Lithuania	United Kingdom	3,0	5,0	2,7	0	10,7	1 Yes, 2 No	2 Yes, 5 No	3 Yes, 7 No	No
9	pr	D-10Tnet	Montenegro	Serbia	2,7	3,0	3,0	1	9,7	3 Nos	6 No, 1 COI	9 No, 1 COI	No
10	marcofilippi@live.com	Volvero	Malta	United Kingdom	3	3,5	3,0	0	9,5	1 Yes, 2 No	1 Yes, 6 No	2 Yes, 8 No	No
11	renata.csabai	HPCross	Hungary	Slovenia	2,5	3,0	2,5	1	9,0	2 No	1 Yes, 6 No	1 Yes, 8 No	No

2.3. Consensus Meeting

The 'Evaluation Committee' met at the online Consensus Meeting held on October 20th, 2020. The goal of the meeting was to decide, by consensus or majority, on the proposals to be selected for funding, from the 11 SMART4ALL KTE proposals.

- **3 Good.** Proposal addresses the criterion well, but a number of shortcomings are present
- **4 Very good.** Proposal addresses the criterion very well, but a small number of shortcomings are present
- **5 Excellent.** Proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

The 'Evaluation Committee' was composed of the 8 Executive Board (EB) members plus 1 external evaluator. The list of attendees and the minutes from the meeting can be found in Annex 4.

The final result was that the top 8 proposals were accepted and the bottom 3 were rejected.

The following is the table showing the results of the list of beneficiaries following the consensus meeting discussion.

Table 6 - List of Beneficiaries

Rank	Project Name	Sending Country	Host Country	Total Evaluation Score	Selection Committee Majority %
1	FUTURE-MD	Bosnia and Herzegovina	Montenegro	16.0	100%
2	NOTION	Greece	France	14.5	85%
3	EmbDevOps	Germany	Greece	14.0	85%
4	EPTATHLON	Bulgaria	Greece	12.7	100%
5	Magos	Greece	Germany	11.8	67%
6	AgriCloud	Cyprus	Bulgaria	11.8	85%
7	LED2SPEC	Hungary	Germany	11.7	85%
8	Degree360	Lithuania	United Kingdom	10.7	85%

2.4. Communication to Applicants

After the eligibility check, the applicants who were not eligible were informed by email by FBA stating the reason why did not pass the eligibility criteria. Only one of the proposals (Project name: CALL4HELP) was rejected because the two members of the consortium were from the same country (Poland).

After the Consensus Meeting was closed, the following communications were carried out by FBA:

- The contact persons of the selected proposals were informed by email of their selection with Coordinator and Sub-coordinator in copy who would follow up on the next steps with the teams.
- The contact persons of the rejected proposals were informed by email of their rejection, including the comments made on the FundingBox platform by each evaluator, per evaluation criterion and overall.

3. Conclusions

- **Low number of applicants:** Overall, there were less applications than expected due to the Covid19 situation and associated travel restrictions. Since one partner is required to travel to the host partner country, this resulted in applicant's reluctance to

apply. The original closing date for the call was July 15th and this was extended by an additional 2 months to see if the COVID-19 situation would improve and to give an opportunity to academic applicants to apply who would have been on holidays during the summer months. There were 2 submitted applications by July 15th and 12 submitted by September 15th. It is expected that with the improvements in the COVID-19 situation, a greater number of applications will be received in future KTE open calls.

- **No proposals from Digitized Environment:** No proposals were received which addressed this vertical. It will need to be addressed for future calls on how to ensure an even balance across all verticals by the end of the project.

Annex 1 – Proposals Received

Project Acronym	Project Title	Sending Name	Sending Country	Host Name	Host Country	Project Tagline	Vertical
Magos	Magos - field trial	QUANTA & QUALIA PCC	Greece	Breakpoint One G	Germany	Magos aspires to become the dominant HCI device in XR, revolutionizing the interaction framework upon which applications will be built.	Digitized Anything
EPTATHLON	A robotic system for soil laboratory testing	SCIENTACT BG LTD	Bulgaria	UNIVERSITY OF PA	Greece	Robotic system for soil laboratory testing	Digitized Agriculture
LED2SPEC	LED2SPECTRO.	Microsystems Lab at Centre for Energy Research	Hungary	Photonic Insights	Germany	Cutting-edge NIR illumination matched with a novel spectrometer tech to enable low cost, broadly distributed real time materials sensing.	Digitized Anything
Degree360	Learner-centred end-to-end solution for microcredential learning	SARETAS Cooperation and Research Centre	Lithuania	DESK Internationa	United Kingdom	Learner-centred solution for incentivised and personalised learning pathways through microcredentials	Digitized Anything
EmbDevOps	Embedded DevOps	Technische Universität Clausthal	Germany	Pikei	Greece	Sample Use Case for Drone Applications	Digitized Anything
AgriCloud	Digitized agriculture platform based on low energy IoT devices	Mnogo Limited	Cyprus	Sofia University	Bulgaria	Integrated platform for digitized agriculture based on real time IoT control, monitoring and data analysis.	Digitized Agriculture
NOTION	Net hole deTectiON	WEST SEA PROJECT PC	Greece	Marine Distributi	France	Robotic system for underwater fish farming net hole detection	Digitized Anything
FUTURE-MD	Capacity building for development of innovative system for prediction of Medical Device performance	Verification laboratory Verlab Ltd.	Bosnia and Herzegovina	Faculty of Electric	Montenegro	Capacity building for development of innovative system for prediction of Medical Device performance and maintenance plan	Digitized Anything
Volvero	Volvero	Wego srl	Malta	Good bread broth	United Kingdom	Volvero is an app in sustainable mobility for sharing vehicles that connects owners and people for saving time and money.	Digitized Transport
D-IoTnet	Inter-networking of IoT devices for digital transformation of business	GRANAT consulting & solutions	Montenegro	University of Belg	Serbia	Incorporating the concepts of games in analysis of data acquired through IoT sensors for the future model of industrial business.	Digitized Anything
HPCross	Understanding and adaptation potential of HPC services into the application of data-driven solutions	Pannon Gazdasági Hálózat Egyesület	Hungary	Univerza v Marib	Slovenia	To enable understanding and adaptation potential of HPC services into the application of PBN (am-LAB) data-driven solutions.	Digitized Anything
CALL4HELP	CALL FOR HELP - e-call for used motorcycles	Gdansk University of Technol	Poland	DGT Sp. z o.o.	Poland	We are working on a emergency call device for motorcyclists that can be installed on both new and used motorcycles and scooters. The device will work autonomously in the event of a road collision due to the use of an accelerometer, GPS module and e-call modem adapted to work with the 112 system. Our team consists of people who have gained experience building the 112 system in Poland, which has been working for 6 years and supports 20 million connections a year.	Digitized Transport

Annex 2 – Evaluator Contract

Smart4All

EVALUATOR CONTRACT

This **Contract** ('the Contract') is **between** the following parties:

[FUNDINGBOX ACCELERATOR SP. Z O. O. (hereinafter FBOX), REGON 146515350, established at Aleje Jerozolimskie 136, 02-305; Warsaw, Poland, VAT number PL7010366812, entered into the register of companies kept by the District Court for the Capital city of Warsaw, 12th Commercial Division of the National Court Register, under KRS No. (National Court Register No.) 0000447935, with a share capital of PLN 180.000,00], represented by

Karani Karani Kishore Shyam - Vice President of the Management Board,

and,

[name and surname] (hereinafter the Expert),

- 1 .citizen of [country], living at [address], [tax identification number]
2. [company name], registered at [address], [tax identification number]

The parties referred to above have agreed to enter into this Contract under the terms and conditions below. By signing this Contract, the Expert confirms that it has read, understood and accepted the Contract and all its obligations and conditions, **including Code of Conduct in case of Conflict of interest and Guide for Evaluators.**

ARTICLE 1 — SUBJECT MATTER OF THE CONTRACT

1. FBOX hereby contracts the Expert **to evaluate the proposals submitted to Smart4All 1st Open Call for Knowledge Transfer Experiments(KTE).**
2. The Expert will evaluate around 5 proposals assigned to it, within the period **from 18th September 2020 until 25th September 2020. Evaluation will be run on-line, through Fundingbox platform.**
3. The Expert, for the proper performance of the Contract, will receive a total amount of 25 euro/per proposal.
4. In case that the Expert does not perform an economic activity, the remuneration is a gross amount and it includes all due national contributions and taxes which the Expert is obliged to pay.
5. In case that the Expert performs an economic activity, and if national and international tax rules provide so, VAT will be charged on the net remuneration amount.

ARTICLE 2 — PERFORMANCE OF THE CONTRACT

1. The Expert shall perform the Contract in compliance with its provisions, set deadlines and all legal obligations under applicable EU, international and national law and to the highest professional standards.
2. The Expert shall, in particular, ensure compliance with the **Code of Conduct** and all obligations arising out of Expert's national law, including but not limited to tax, labour and social security matters and shall indemnify FBOX against any claims that may be motivated by non-compliance with the said obligations. The Expert is responsible for paying all due national contributions and taxes.
3. The terms and conditions of this Contract do not constitute an employment contract. Neither Party may act as representative or agent of the other, nor may it take any action that implies the appearance of a link or dependence with respect to this Contract.
4. The Expert shall perform the evaluation in person and cannot rely on third parties to perform the activities set forth in this Contract. The Expert cannot subcontract the provision of the Services that are the object of this Contract.

5. If the Expert cannot fulfil its obligations, it shall immediately inform the FBOX.
6. The Expert cannot transfer any liabilities arising from this Contract without prior written consent of the authorised FBOX representative.

ARTICLE 3 — PAYMENT

1. Payment will be made within 30 calendar days after submission of the last complete evaluation and submission of all additionally required documents (signed contract, properly issued receipt/invoice, CFR).
2. Payment will be made in EURO, so the Expert shall provide euro bank account (otherwise the Expert will bear all currency conversion costs).
3. The Expert should include the following information on the invoice/receipt:

EXTERNAL EVALUATOR [name and surname] Smart4All Project GA No. 872614

and must be issued to:

FundingBox Accelerator Sp. z o. o.

VAT number PL7010366812

Al. Jerozolimskie 136

02-305 Warszawa

Poland

4. The Expert is obliged to deliver a **valid (usually no more than 12 months old) Certificate of fiscal residence** (CFR) before the payment of the remuneration. In case that the Expert fails to deliver this certificate, the remuneration might be reduced by the additional tax that FBOX must pay due to the lack of the certificate (around 20%).
5. Payment by FBOX is considered to be carried out on the date on which its account is debited.
6. The Expert is obliged to deliver any additional documentation requested by FBOX after the contract is completed if that request results from the audit run by EC or other authorised body.

ARTICLE 4 — IPR

1. Under this Contract and within the remuneration specified in Article 1.3, Expert authorize FBOX use the evaluation reports produced under this Contract for all purposes needed to run the Smart4All Project (in particular: to give feedback to Applicants, to run a complaint procedure, to share with project partners, to present to the EC).
2. Experts grants an authorisation at the moment it submit given report.

ARTICLE 5 — TERMINATION OF THE CONTRACT

1. FBOX may terminate the Contract at any moment if the Expert:
 - a. is not performing its tasks or is performing them poorly or with the delay or
 - b. has committed substantial errors, irregularities or fraud, or is in serious breach of its obligations under the selection procedure or under the Contract, including false declarations relating to the Code of Conduct or
 - c. the Expert is in the conflict of interest position.
2. FBOX will notify the Expert of its intention to terminate the Contract in writing, including the reasons for the intended termination. In case of doubt, email is considered written form.
3. The termination will take effect on the day after the notification was sent to the Expert unless otherwise stated in the notification.

ARTICLE 6 — CONFIDENTIALITY

1. The Expert undertakes to strictly observe the secrecy and confidentiality of documents, data and information related to the Smart4All 1st Open Call for Knowledge Transfer Experiments, provided or communicated with it under this Contract (hereinafter, Confidential Information), in particular all

information included in the evaluated proposals, and not to disclose or use the Confidential Information for purposes other than the object of this Contract.

2. **For the avoidance of doubt the Expert shall treat all the data included in the proposals as confidential**, subject to the provisions of section 3 below.
3. In case of doubt, the following is not considered confidential:
 - a. publicly available information,
 - b. the information that has been disclosed by the other party to the public,
 the information which the other party may determine on the basis of its own records, or that was in its possession at the time of disclosure, or that had not been obtained directly or indirectly from the other party;
 - c. the information that a Party receives as non-confidential from third parties having the right to disclose such information;
 - d. the information disclosed to institutions, local governments, inspection authorities and the Authorities who are authorised to acquire it,
 - e. the information disclosed in order to pursue claims under this Contract.
4. The Parties undertake to use Confidential Information only for proper execution of the subject matter hereof.
5. The obligations referred to in this Article 6 remain binding after termination for any reason or expiration of this Contract for an indefinite period of time.

ARTICLE 7 — CONTRACTUAL PENALTIES, LIABILITY FOR DAMAGES

1. FBOX cannot be held liable for any damage caused or sustained by the Expert or a third party during or as a consequence of performing the Contract, except in the event of FBOX wilful misconduct or gross negligence.
2. FBOX may impose contractual penalties in the event of:
 - a. violation by the Expert of the principles of independence and impartiality referred to in this Contract - in the amount of € 5,000 (five thousand euros) for each violation;
 - b. the Expert's failure to fulfill its contractual obligations indicated in Article 1 of this Contract within the time limit - in the amount of € 500 (five hundred euros);
 - c. the Expert's failure to fulfill its contractual obligations concerning confidentiality – in the amount of up to € 50,000 (fifty thousand euro) for each violation;
 - d. the Expert's failure to fulfill its contractual obligations indicated in Article 3.6 of this Contract – in the amount of the remuneration it received upon this contract.
3. In the event of injury in excess of the reserved contractual penalties, FBOX has right to claim supplementary damages on a general basis according to the Polish law.

ARTICLE 8 — PROCESSING OF PERSONAL DATA and CONFIDENTIAL INFORMATION

1. The Controller of your personal data is FundingBox Accelerator Sp. z o. o. Your personal data is processed for purposes related to the performance of this contract.
2. You have the right to access your personal data, to have a copy of such data issued, and to request the rectification, transfer, removal or limitation of the processing of your personal data; you also have the right to object to the processing of your personal data and to lodge a complaint with a supervisory authority.
3. More information on how we process personal data is available at <https://fundingbox.com/legal/privacy> or at privacy@fundingbox.com.
4. To the extent that the activities of the Expert or the services provided by the Expert involve the processing of personal data held by FBOX, FBOX authorise the Expert to process those data. The Expert shall comply with the following obligations:
 - a. to process personal data in accordance with instructions given in this Contract;
 - b. to use personal data included in the application forms only to evaluate those proposals;
 - c. not to apply or use personal data for any purpose other than the evaluation of the assigned proposals;
 - d. not to transmit personal data, not even for its preservation, to any third party;
 - e. not to copy any of the data included in the proposal;
 - f. to return to FBOX the personal data, as well as any support or documents in which they appear at the termination of the contractual relationship;

- g. not to give access to the applications to any other person and/or institution;
- h. to apply all technical and organisational security measures adequate to the level of risk to secure personal data, among others:
 - i. not to pass password to the fundingbox.com platform to anyone;
 - ii. not to use public networks, use only secured internet connections;
 - iii. not to use computer that might be accessed by other persons;
 - iv. to log out after each session;
 - v. not to let the internet browser used to remember the password to the assessment platform.

Authorisation to process personal data is valid until **15th October 2020**.

The same obligations apply to the Confidential Information.

ARTICLE 9 - EC RIGHTS

1. The Expert is obliged to store the documents regarding this contract, for external audit purposes until the end of the Smart4All Project (31st December 2023) either on paper or in electronic version. The Expert is in general bound by art. 22 and 23 of the [Annotated Model Grant Agreement - AGA of the H2020 Programme](#).
2. The Expert shall support EC, the European Anti-fraud Office (OLAF) and the Court of Auditors to exercise their powers of control, audit and monitoring on documents, information, even stored on electronic media, or on the final recipient's premises, and shall comply with the Regulation for the Protection of the financial interests of the Union.

ARTICLE 10 — APPLICABLE LAW AND DISPUTE SETTLEMENT

1. This Contract is governed by the law of Poland. EU law will not be in any case contradicted and will be applicable where necessary.
2. Disputes concerning the Contract's interpretation, application or validity that cannot be settled amicably must be brought before Warsaw's courts.
3. Annexes to the Contract shall form an integral part hereof.
4. Any amendments to this Contract shall be made only in writing with mutual consent of the parties, otherwise they shall be null and void.

ARTICLE 10 — ENTRY INTO FORCE

This Contract enters into force on 18th September 2020.

The Expert

On behalf of FBOX:

Karani Karani Kishore Shyam

ANNEX 1 - EXTERNAL EVALUATION FUNDAMENTALS

The Expert confirm that it read and understood the Code of Conduct - in case a Conflict of interest occurs, and Guide for Evaluators for **Code of Conduct** and will follow the rules outlined therein during evaluation of the applications assigned. Both documents are provided by FBOX via e-mail before contract signature.

Experts shall **perform their work impartially with the strict confidentiality**. As the Expert, you are required to:

- a. confirm that there is no conflict of interest for the work you are carrying out by signing '**Declaration of confidentiality and no conflict of interest**' prior to the start of your work,

-
- b. inform the **Smart4All** Selection Committee represented by FBOX of any conflicts of interest arising in the course of your work.

In general, a **conflict of interest** exists if an Expert has any vested interests in relation to the proposals upon which it is asked to give advice, or an Expert and/or its organisation stands to benefit directly or indirectly from the work carried out, or is in any other situation that compromises its ability to carry out its work impartially.

Smart4All Selection Committee, will decide whether a conflict of interest exists, taking into account the circumstances, available information and related risks when an Expert is in any situation that could cast doubt on its ability to carry out its work, or that could reasonably appear to do so in the eyes of an external third party.

A **disqualifying conflict of interest** exists if an Expert:

- was involved in the preparation of the proposal,
- stands to benefit directly from the proposal to be accepted,
- has a close family relationship with any person representing an applicant organisation in the proposal,
- is an investor, director, trustee or partner of an applicant organisation,
- is employed by one of the applicant organisations in a proposal,
- is in any other situation that compromises its ability to evaluate the proposal impartially.

A **potential conflict of interest** may exist, even in cases not covered by the clear disqualifying conflicts indicated above, if an Expert:

- was employed by one of the applicant organisations in a proposal within the previous three years,
- is involved in a contract or collaboration with an applicant organisation, or has been so in the previous three years,
- is in any other situation that could cast doubt on its ability to evaluate the proposal impartially, or that could reasonably appear to do so in the eyes of an external third party.

Experts with a disqualifying conflict of interest may not participate in the evaluation at all.

Annex 3 – Evaluator Form

EXCELLENCE
<p>E1) Quality and credibility of the innovation project: What is the the level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.</p> <p>Add your here comments</p>
<p>E2) Quality and appropriateness of the knowledge sharing: What is the quality and appropriateness of the knowledge sharing among the participating organisations in light of the research and innovation objectives.</p> <p>Add your here comments</p>
<p>E3) Quality of the proposed interaction: What is the quality of the proposed interaction between the participating organisations.</p> <p>Add your here comments</p>

Score from 0 (Fail) to 5 (Excellent) *

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

Final comments and recommendations regarding the criterion "Excellence" to be shared with the SMART4ALL proposers.

Add your here comments



IMPACT

M1) Enhancement potential and future career of the staff member: How much is the proposal enhancing the potential and future career of the staff member being sent to the Host organisation.

Add your here comments

M2) Quality of the collaborations: The proposal should demonstrate how it will develop new and lasting research collaborations, achieving transfer of knowledge between participating organisations and describe the Benefits for the participating organisations, in terms of technical and/or business/market expectations.

Add your here comments

M3) Market potential: What is the market potential of the proposed knowledge transfer in one of the SMART4ALL verticals and competition analysis.

Add your here comments

M4) Exploit and Disseminate: Quality of the proposed measures to exploit and disseminate the project results, focusing on the SMART4ALL marketplace.

Add your here comments

M5) Communication: Quality of the proposed measures to communicate the project activities to different target audiences and their delivery (in terms of repository in SMART4ALL marketplace).

Add your here comments

Score from 0 (Fail) to 5 (Excellent) *

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

Final comments and recommendations regarding the criterion "Impact" to be shared with the SMART4ALL proposers.

Add your here comments

IMPLEMENTATION

I1) Work plan Coherence and effectiveness of the Work Plan, including appropriateness of the allocation of tasks and resources. The workplan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.

Add your here comments

I2) Resources Appropriateness of resources allocation (as described in Section 2.8 of the GfA). Resources shall comply with i) the applicable national law and taxes, labour and social security and ii) the principle of a sound financial management regarding economy and efficiency.

Add your here comments

I3) Competences Competences, experience and complementarity of the participating organisations and their commitment to the project.

Add your here comments

Score from 0 (Fail) to 5 (Excellent) *

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

Final comments and recommendations regarding the criterion "Implementation" to be shared with the SMART4ALL proposers.

Add your here comments

COVID-19 Solution

Does the proposal address current and future problems stemming from the COVID-19 crisis *

Yes No

OVERALL SCORING

Do you propose this proposal to be selected for funding? *

Yes No

Expert overall comments (mandatory). *

Please add your own comment here (maximum 500 characters).

Declaration of no conflict of interest

I declare that, to the best of my knowledge, i have no driect or indirect conflict of interest in the evaluation of this proposal. *

Yes

Annex 4 – Consensus meeting minutes

Minutes of the Consensus Meeting

Meeting Minutes

Date: 20 October 2020

11.00 – 13.00 CEST

Attendees:

The Selection Committee: Nikolaos Voros (UoP), Michael Huebner (BTU CS), Georgios Keramidis (UoP), Christos Antonopoulos (UoP), Tanya Politi (PSP), Costas Troulos (FORTH), Radovan Stojanovic (MECOnet), Juan Francisco Blanes Noguera (UPV), Alessandra Baccigotti (UniBo).

FundingBox: Antonio Montalvo, Lynda O'Mahony

Moderator: Antonio Montalvo (FBA) WP6 leader

Main Goal Of the meeting:

The goal of the meeting was to decide, by consensus or majority, on the proposals to be selected for funding, from the 11 SMART4ALL KTE proposals received during the 1st open call which ran from April 15th to September 15th 2020.

Initial Evaluation and Voting Report

A total of 11 eligible proposals were received during the open call³. Evaluations were completed between September 18th and the 2nd of October by 3 external evaluators. Each proposal was evaluated twice, and 7 proposals were evaluated by all 3 evaluators as a result of the previous 2 evaluation scores being misaligned e.g. one evaluator giving a high score and another giving a lower score for the same proposal. A ranking report was created following the completion of this phase. A few days before the consensus meeting, the Selection Committee members were provided access to all 11 proposals via the FundingBox platform. The voting form provided the Selection Committee members the option to give a yes/no vote to each proposal, including a comment explaining the reason for their pre-vote. With these results, the evaluation report was updated to include the pre-votes from the Selection Committee in order to produce the final report to be discussed at the consensus meeting. Having outlined a conflict of interest, Radovan Stojanovic did not vote for the proposal 'D-IoTnet' and Costas Kroulos did not for the proposal 'Magos'.

Here is the ranking report which was discussed during the consensus meeting:

Rank	Username	Acronym	Sending Country	Receiving Country	Average Excellence	Average Impact	Average Implementation	SEE Partner	Total Score	Evaluators Yes/No	Committee Yes/No	Total YES/NO pre-decision (evaluators + Committee)	Yes/No Final Decision
1	lella@verlab.ba	FUTURE-MD	Bosnia and Herzegovina	Montenegro	4,5	6,0	4,5	1	16,0	2 Yes	7 Yes	9 Yes	Yes
2	nmau	NOTION	Greece	France	4,5	6,0	3	1	14,5	2 Yes	6 Yes, 1 No	8 Yes, 1 No	Yes
3	svenhartmann	EmbDevOps	Germany	Greece	4,0	6,0	3,0	1	14,0	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	For Discussion
4	ppapadatosgr	EPTATHLON	Bulgaria	Greece	4	5,0	2,7	1	12,7	3 No	7 Yes	7 Yes, 3 No	For Discussion
5	magos2019	Magos	Greece	Germany	3	4,5	3,3	1	11,8	1 Yes, 2 No	4 Yes, 2 No, 1 COI	5 Yes, 4 No, 1 COI	For Discussion
6	tapap	AgriCloud	Cyprus	Bulgaria	3,5	3,8	3,5	1	11,8	1 Yes, 1 No	6 Yes, 1 No	7 Yes, 2 No	For Discussion
7	photonmike	LED2SPEC	Hungary	Germany	3,3	5,0	2,3	0	10,7	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	For Discussion
8	saretas	Degree360	Lithuania	United Kingdom	3,0	5,0	2,7	0	10,7	1 Yes, 2 No	2 Yes, 5 No	3 Yes, 7 No	No
9	pr	D-IoTnet	Montenegro	Serbia	2,7	3,0	3,0	1	9,7	3 Nos	6 No, 1 COI	9 No, 1 COI	No
10	marcofillippi@live.com	Volvero	Malta	United Kingdom	3	3,5	3,0	0	9,5	1 Yes, 2 No	1 Yes, 6 No	2 Yes, 8 No	No
11	renata.csabal	HPCross	Hungary	Slovenia	2,5	3,0	2,5	1	9,0	2 No	1 Yes, 6 No	1 Yes, 8 No	No

Details from the consensus meeting

It was proposed to the Selection Committee that the top 2 (marked in green) could automatically be accepted and the bottom 4 (ranked 8-11) be rejected based on the scores and alignment between the evaluators and Selection Committee voting and the discussion to be around the remaining 5 where there was a misalignment in opinion based on the evaluators scores/votes and Selection Committee votes.

³ One of the proposals received was rejected during the eligibility check carried out by FundingBox right after the deadline. The two members of the consortium were from the same country (Poland), which was not allowed.

Antonio Montalvo reminded all the members of Selection Committee that all decisions needed to be done by consensus or, if not possible, by majority of 2/3 of the votes.

Each member of the Selection Committee gave his/her opinion:

Michael Huebner: Suggested that the Selection Committee should be more flexible based on the circumstances of covid during the time of the open call and the borderline cases should also be considered.

Nikolaos Voros: Agreed that the approach should be more flexible considering the covid situation, but a strict process should be followed and not just accept anything. Future KTE calls might be better when the Covid situation improves. It was discussed whether available funding could be transferred from the KTE to FTTE instrument which received a large number of proposals, however, it was decided that this would only be decided after the completion of the next KTE call and if the number of submissions was still low, it would be considered to transfer some funding to the FTTE or CTTE instruments.

Radovan Stojanovic: Suggested that we should follow the recommendation of the reviewers as they have the expertise to assess the proposals thoroughly. We do not have the credit to pass the proposals if they did not pass the evaluation phase. We should not just select everything we have on the table. If we have a strong selection process, it will encourage others to respect the process.

Juan Francisco Blanes: Suggested that it would be difficult to justify how we could accept the proposals which received a majority of No votes by both the evaluators and the Selection Committee. He preferred to discuss the proposals which were above the threshold of 10 and reject the 3 which were below the threshold. For the other proposals, he provided the suggestion to look at the weak parts of their proposals and provide a recommendation to improve.

Tanya Politi: We should look at the ones which are above the threshold of 10 and support them if possible because this call has come during difficult times for travelling etc. We should be a bit more relaxed in this instance.

Christos Antonopoulos: The top 7 where there was alignment on evaluator and Selection Committee votes should be automatically accepted and only discuss Saretas. Thereby, the credibility of the process is maintained. If 7 proposals were funded, that is 50% of what we originally planned which is a success based on the current situation. This could be considered a good result from the first round of the calls. Francisco agreed. Whatever we decide, we need to give feedback, so the decision and the comments should be aligned.

Georgios: He agreed with Christos. We should keep the first 7 and discuss number 8 (Saretas). And reject the last 3, (9, 10 and 11).

Alessandra: Alessandra who is the one of the external evaluators was asked her opinion on the Saretas proposal. She said that she took a very neutral and strict approach to all proposals and only passed 4 out of 11. In reference to Saretas, she scored 2 under all criteria. There was no major weakness but the general level of the proposal was not very good. The quality of all of the proposals was not very good. She did not consider being more flexible in the evaluations due to the covid situation as this was not communicated as a something to consider while reviewing the proposals.

Costas Troulos: Costas suggested that for the proposal where there was a doubt (Saretas), the Selection Committee could re-evaluate their score, considering the proposal's score was over the threshold (10.7). If the majority changed their vote from No to yes, then he would also do that.

Discussion on Saretas proposal

It was agreed that the top 7 proposals would be accepted, and the bottom 3 proposals would be rejected and the discussion turned to the Selection Committee's opinion on the Saretas proposal.

- Michael voted yes because he sees that the educational platform they are developing would be useful and has potential for SMART4ALL.
- Francisco voted no because he thought the proposal was out of scope for SMART4ALL.
- Costas voted no because he also had originally thought it was out of scope but said he would change his vote if the Selection Committee thought it should be accepted.
- Christos also had voted no, but would be willing to change to yes because even though it was not a big on the technical aspect, it was focused on the transfer of digital skills which is also useful to SMART4ALL and would be interesting to see how useful it becomes.

- Tanya did not vote originally but agreed with the yes vote because of the other comments.
- Nikos had originally voted no but said it was marginal for him and he would vote yes if that's what the majority of the Selection Committee thought. Nikos also pointed out in the Guide for applicants, under Digitized Anything vertical, there was a bullet point suggesting the Digital Education competence field which proved that the proposal was not out of scope.
- Georgios voted no because he didn't understand what was going to be transferred from one organisation to the other, however, he agreed with Michael that an opportunity should be given here because digital learning is important and this could be beneficial to the market.

Following a final vote from the Selection Committee, the Saretas proposal was accepted with 7 yes votes to 1 No.

Final summary

The final result was that the top 8 proposals were accepted and the bottom 3 were rejected.

The following is the spreadsheet showing the results following the consensus meeting discussion.

Rank	Username	Acronym	Sending Country	Receiving Country	Average Excellence	Average Impact	Average Implementation	SEE Partner	Total Score	Evaluators Yes/No	Committee Yes/No	Total YES/NO pre-decision (evaluators + Committee)	Yes/No Final Decision
1	lejla@verlab.ba	FUTURE-MD	Bosnia and Herzegovina	Montenegro	4.5	6.0	4.5	1	16.0	2 Yes	7 Yes	9 Yes	Yes
2	nmau	NOTION	Greece	France	4.5	6.0	3	1	14.5	2 Yes	6 Yes, 1 No	8 Yes, 1 No	Yes
3	svenhartmann	EmbDevOps	Germany	Greece	4.0	6.0	3.0	1	14.0	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	Yes
4	ppapadatosgr	EPTATHLON	Bulgaria	Greece	4	5.0	2.7	1	12.7	3 No	7 Yes	7 Yes, 3 No	Yes
5	magos2019	Magos	Greece	Germany	3	4.5	3.3	1	11.8	1 Yes, 2 No	4 Yes, 2 No, 1 COI	5 Yes, 4 No, 1 COI	Yes
6	tapap	AgriCloud	Cyprus	Bulgaria	3.5	3.8	3.5	1	11.8	1 Yes, 1 No	6 Yes, 1 No	7 Yes, 2 No	Yes
7	photonmike	LED2SPEC	Hungary	Germany	3.3	5.0	2.3	1	11.7	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	Yes
8	saretas	Degree360	Lithuania	United Kingdom	3.0	5.0	2.7	0	10.7	1 Yes, 2 No	6 Yes, 1 No	7 Yes, 3 No	Yes
9	pr	D-IoTnet	Montenegro	Serbia	2.7	3.0	3.0	1	9.7	3 Nos	6 No, 1 COI	9 No, 1 COI	No
10	marcofilippi@live.com	Volvero	Malta	United Kingdom	3	3.5	3.0	0	9.5	1 Yes, 2 No	1 Yes, 6 No	2 Yes, 8 No	No
11	renata.csabai	HPCross	Hungary	Slovenia	2.5	3.0	2.5	1	9.0	2 No	1 Yes, 6 No	1 Yes, 8 No	No

*It was noticed during the meeting the proposal "photonmike" had not received an additional point for having a SEE country in the consortium (Hungary), and this was corrected during the meeting, which changed the score from 10.7 to 11.7.

Quorum Validation**PROVISIONAL LIST OF BENEFICIARIES** (to be sent to the Project Officer for her approval)

Rank	Project Name	Sending Country	Host Country	Total Evaluation Score	Selection Committee Majority %
1	FUTURE-MD	Bosnia and Herzegovina	Montenegro	16.0	100%
2	NOTION	Greece	France	14.5	85%
3	EmbDevOps	Germany	Greece	14.0	85%
4	EPTATHLON	Bulgaria	Greece	12.7	100%
5	Magos	Greece	Germany	11.8	67%
6	AgriCloud	Cyprus	Bulgaria	11.8	85%
7	LED2SPEC	Hungary	Germany	11.7	85%
8	Degree360	Lithuania	United Kingdom	10.7	85%

RESERVE LIST

None.

To certify its decision, the evaluators will sign this Act by the 23 October 2020.

Signatures of all partners

-email validation-