



**SELSUSTAINED CROSS-BORDER  
CUSTOMIZED CYBERPHYSICAL SYSTEM  
EXPERIMENTS  
FOR CAPACITY BUILDING AMONG  
EUROPEAN STAKEHOLDERS**

Research Innovation Action

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## DELIVERABLE 6.13

### Open Call Evaluation Report 4

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## Abbreviations and Acronyms

CA	Call Announcement
GfA	Guide for Applicants
FAQs	Frequently Asked Questions
GfE	Guide for Evaluators
EU	European Union
CLEC	Customised Low-Energy Computing
CPS	Cyber-Physical Systems
IoT	Internet of Things
SAE	Smart Anything Everywhere
PAEs	Pathfinder Application Experiments
KTE	Knowledge Transfer Experiment
FTTE	Focused Technology Transfer Experiment
CTTE	Cross-domain Technology Transfer Experiments
DIH	Digital Innovation Hub
MaaS	Marketplace-as-a-Service
SME	Small & Medium Enterprises
ESR	Early-Stage Researcher
ER	Experienced Researcher
EUR	Euro
FSTP	Financial Support to Third Parties
I4MS	ICT Innovation for Manufacturing SMEs
SEE	South Eastern Europe
BTU	Brandenburg University of Technology Cottbus-Senftenberg
IPR	Intellectual Property Rights
EC	European Commission
GDPR	General Data Protection Regulation

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# 1. Introduction to KTE 2<sup>nd</sup> Open Call

## 1.1. SMART4ALL Programme and Open Calls Overview

SMART4ALL builds capacity amongst European stakeholders via the development of self-sustained, cross-border experiments that transfer knowledge and technology between academia and industry. It targets CLEC CPS and the IoT and combines a set of unique characteristics that join together under a common vision different cultures, different policies, different geographical areas and different application domains. SMART4ALL brings a new paradigm for revealing “hidden innovation treasures” from SEE and helping them to find the path to market via new, innovative commercial products.

SMART4ALL has designed special Pathfinder Application Experiments (PAEs) for supporting the enhancement of the digital skills of European citizens. More specifically, it provides:

- Knowledge Transfer Experiments (KTEs), which act as internships/traineeships, apprenticeships and short-term training programmes for unemployed people for vacant digital jobs.
- Focused Technology Transfer Experiments (FTTEs) and Cross-domain Technology Transfer Experiments (CTTEs), which are cross-border technology transfer experiments that bring together European companies, social partners, non-profit organizations and education, and intend to bring digital skills to labour force.

This was the second **open call** for the **Knowledge Transfer Experiments (KTE)**: which comprises a novel type of internship experiments allowing smaller projects, or less mature ideas to be presented, tested and thus potentially find the fertile ground to grow and reveal its product potentials. For this funding instrument, SMART4ALL will select up to **43** cross-border consortia including one Academic/ Industrial partner who acts as Sending Organisation and one Academic/Industrial partner who acts as Host Organisation, in **three** competitive KTE open calls, up to **15** in each one. Eight beneficiaries were selected during the first KTE open call which closed on September 15<sup>th</sup> 2020. The verticals to be addressed are Digitized Agriculture, Digitized Transport, Digitized Environment, Digitized Anything.

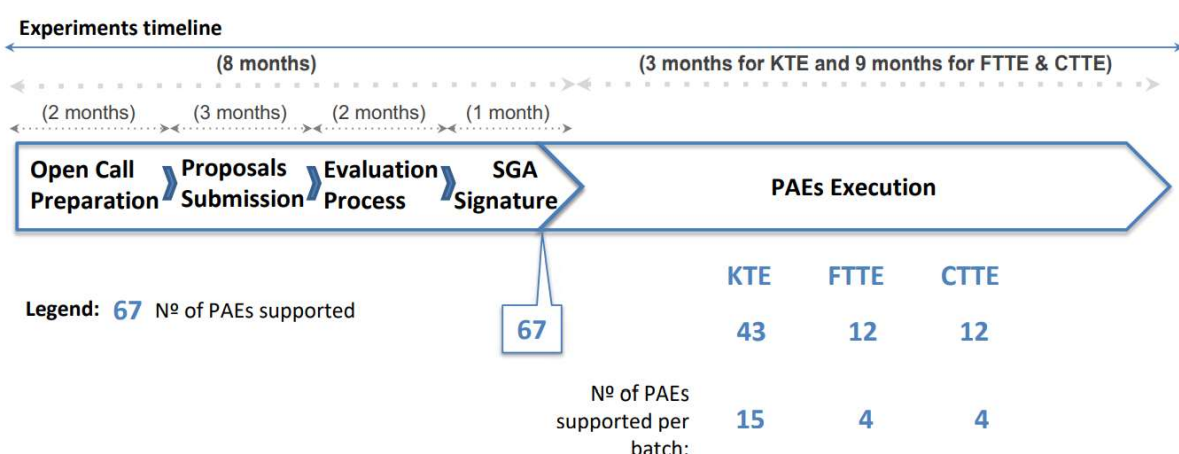


Figure 1 Open Calls Programme

## 1.2. Open Call Statistics

The second KTE Open Call was managed by FBOX platform (<https://smart4all.fundingbox.com/>) and received 24 applications in total (out of 92 Started). Finally 17 applicants were selected to join the 2<sup>nd</sup> KTE programme.

The open was open from March 15<sup>th</sup> to July 15<sup>th</sup> 2021. Originally the open call was due to end on June 15<sup>th</sup> but due to the low number of applications received on that date, it was decided to extend the open call by 1 month. Out of the 24 applications submitted, 6 were submitted in the extended month, from June 15<sup>th</sup> to July 15<sup>th</sup>.

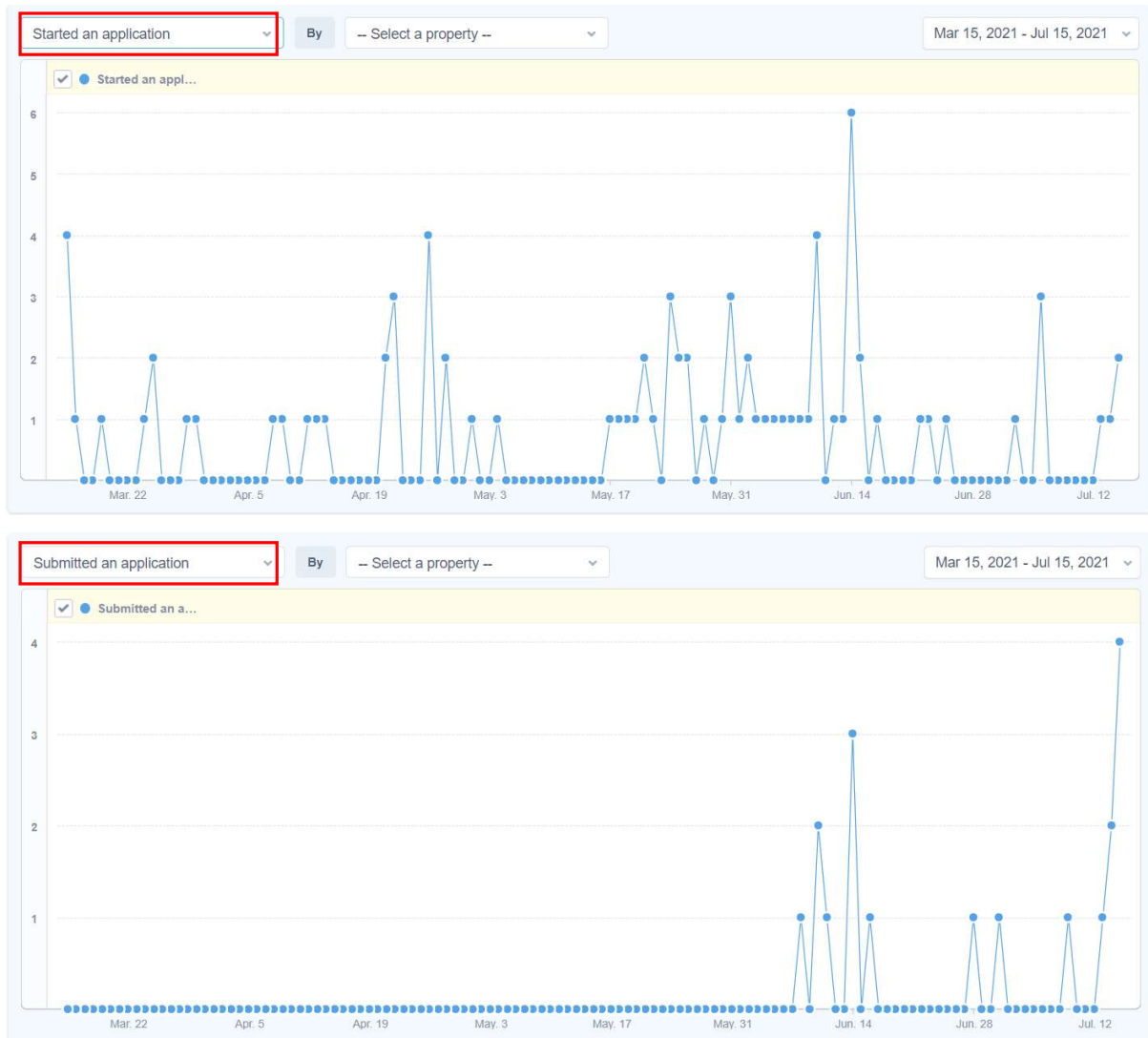


Figure 2 - Application Monitoring from May 15th to July 15th, 2021 (Started vs Submitted)

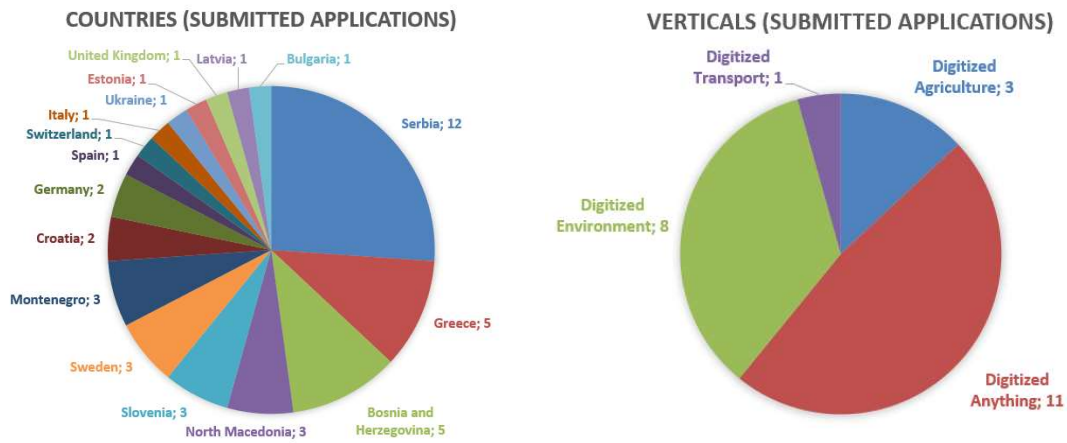


Figure 3 – Distribution of countries from submitted applications (host and sending countries combined) and Applications received per vertical.

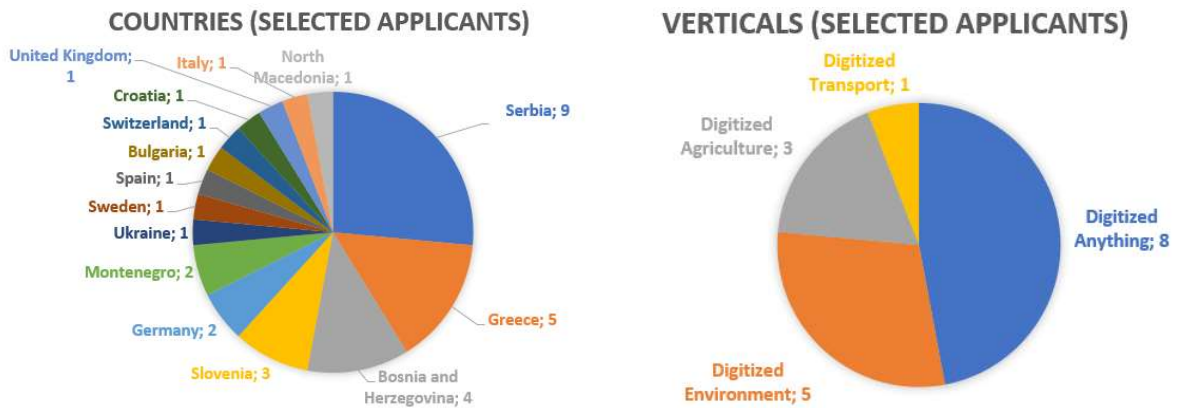


Figure 4 - Distribution of countries from **selected** applicants (host and sending countries combined) and verticals of the selected applicants.

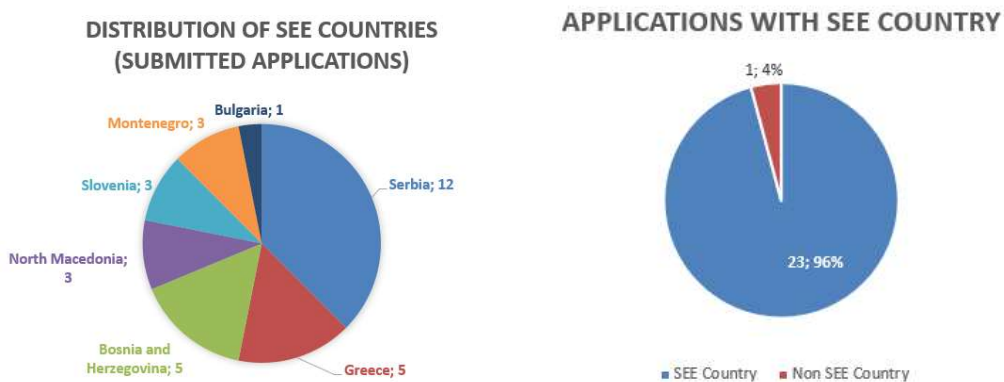


Figure 5 - Distribution of SEE countries and percentage of applications received with at least one SEE partner.

**Table 1 - Results of Statistical Questions from all applicants (these questions were asked in the application form).**

Question	Submitted in Number (Out of 24)	Finalists in Number (Out of 17)
<b>How did you hear about SMART4ALL?</b>		
- Partners Network	- 12	- 10
- By word of mouth	- 7	- 5
- SMART4ALL Website	- 6	- 4
- Newsletter	- 3	- 2
- Social Media	- 2	- 1
- E-mail campaigns	- 4	- 1
- Internet Search	- 4	- 3
- Regular media	- 1	- 0
- Other	- 1	- 1
<b>Is/are any organisation(s) involved in your KTE completely new in EU projects?</b>		
- No	- 15	- 9
- Yes	- 9	- 8
<b>Is the staff member to be sent to the host organisation a female?</b>		
- No	- 16	- 14
- Yes	- 7	- 3
<b>Geographical scope: Select the targeted geographical area for the proposed internship</b>		
- Western Balkans	- 10	- 7
- Other South and East Europe	- 7	- 7
- Central Europe	- 4	- 1
- Other European Areas	- 2	- 1
- Western Europe	- 1	- 1
<b>How did the partners find each other?</b>		
- Knew each other beforehand	- 14	- 11
- Through a dedicated partner search	- 5	- 3
- Through the SMART4ALL Matchmaking & Partner Service	- 2	- 1
- Other	- 2	- 1

### 1.3. Open Call Dissemination

FBA defines the strategy to promote the open calls and coordinates it with project partners. UoP and PSP oversaw the coordination of the on-line/off-line dissemination of the calls, but all partners contributed through their dissemination channels.

#### 1.3.1. Social Media and Press Releases

**Online dissemination through SMART4ALL Channels as reported in D 2.4.**



The press release prepared for the 2<sup>nd</sup> KTE Open Call and announced on March 29<sup>th</sup> was published through the website of the project (<https://smart4all-project.eu/>) on 3<sup>rd</sup> April and the project's social media pages

LinkedIn page: <https://www.linkedin.com/groups/12369183/>,

LinkedIn Group: <https://www.linkedin.com/groups/12369183/>,

Facebook: <https://www.facebook.com/SMART4ALL.Project/>,

Twitter: [https://twitter.com/Smart\\_4All](https://twitter.com/Smart_4All).

The total reach of these posts to general public through the Smart4All social media pages was estimated to be more than 6000 people on Facebook, 7500 people on Twitter and more than 2000 people on LinkedIn.

More precisely, 7 relative posts and 5 reminder posts (including the announcement of the deadline extension) were created based on the 2<sup>nd</sup> KTE Open Call along with 6 graphics that were developed. Considering the different audiences and aiming to attract more SMEs from SEE countries and more applications from the digitized agriculture vertical, special targeted post were made, as well as a post underlining the option of not travelling for the experiment execution due to COVID-19 restrictions.

Moreover, the SAE (Smart Anything Everywhere) Cluster (<https://smartanythingeverywhere.eu/>), the HiPEAC (High Performance Embedded Architecture and Compilation) Network (<https://www.hipeac.net/>) and DIHNET (Digital Innovation Hub Networks) community (<https://dihnet-community-1.fundingbox.com/>) were notified for announcing & publishing the press release via their dissemination channels as well.

#### **Dissemination through partners' networks and regional ecosystems as reported in D 2.4.**

The press release was also translated in many languages and was published in partner's websites and social media and further distributed through PSP Network to SMEs and media. The press release was also sent by PSP who were asked to disseminate further either in English or to similarly translate and circulate it in their local languages. A list of Frequently Asked Questions was translated in many local languages and uploaded to a wiki page which was connected with the SMART4ALL website (home page and Open Calls – Webinars & Training Courses section).

As reported in D2.4 an estimation of the different target groups reached during the dissemination of the 2<sup>nd</sup> KTE press release. Similarly, to the first round of Open Calls, targeted mainly the industry and research (SMEs, Mid-Cups, HUBS, Universities and Research centers) and then to regional public authorities, innovation agents etc. that can support the communication of the project to a broader audience, increasing the visibility and impact with an estimated reach of 1000 people total in general public.

### **1.3.2. Webinars**

There were 2 webinars and carried out on the following days where the SMART4ALL project and open calls were presented.

- Webinar 1: 23<sup>rd</sup> April 2021
- Webinar 2: 13<sup>th</sup> May 2021

### 1.3.3. Help Desk

As stated in the Guide for Applicants, FBA put in place a Help Desk in an area in the FundingBox Community Spaces<sup>1</sup>. All the applicants and potential applicants -previously registered in the FundingBox platform- were able to make all the necessary enquiries for their proposal drafting and thanks to this centralised area, the enquiries were solved in a very short time. There were 7 KTE related questions answered in the Helpdesk space.



#### Community Spaces

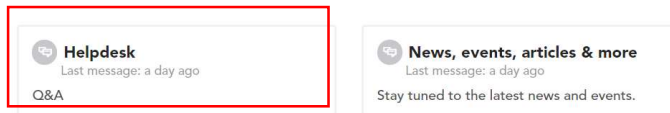


Figure 6 - Smart4All Helpdesk in FundingBox Spaces

<sup>1</sup> <https://spaces.fundingbox.com/c/smart4all-1>

## 2. Overall Summary of Selection Process

The following diagram shows the overall selection process which was followed.

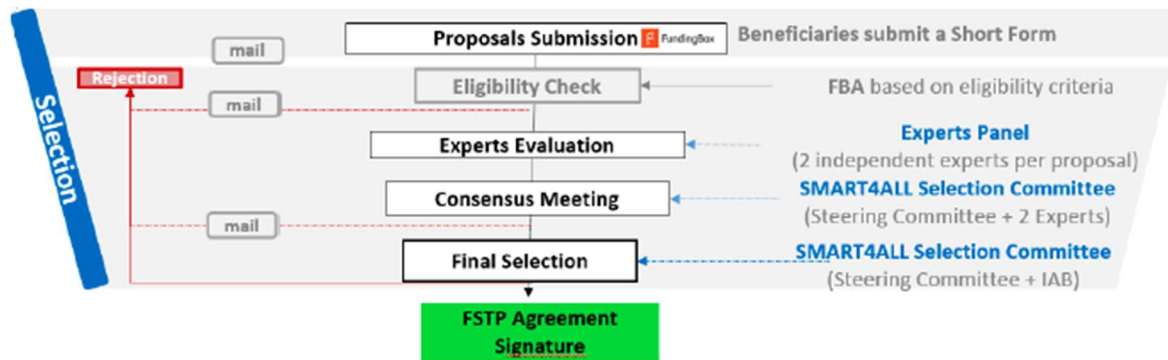


Figure 7 - Selection process

### 2.1. Eligibility Check

All applications had to comply with all the ELIGIBILITY CRITERIA, as detailed in Section 3 of the Guide for Applicants “Eligibility criteria” and had to be submitted via the FundingBox Platform (<https://smart4all.fundingbox.com/>). Applications submitted by any other means were not considered for evaluation.

The applications had to be submitted before the closing time and date of the contest round, July 15<sup>th</sup>, 2021, 17:00 CEST. The time recorded during the submission process through <https://smart4all.fundingbox.com/>, was taken as the official time of submission.

24 proposals submitted before the KTE open call deadline were taken into account for further evaluation (See details in Annex 1).

One of the proposals (Project name: bimpres1) was rejected because the two members of the consortium were from the same country (Germany), which was not allowed.

### 2.2. Experts Evaluation

All applications having successfully passed the eligibility check were evaluated by 2 independent external evaluators with wide expertise in CLEC, CPS and/or IoT.

#### 2.2.1. KTE Evaluators

The process to appoint the new evaluators was as follows:

The experts were chosen from both from the pool of experts provided by the partners and from the pool of evaluators who applied through the FundingBox ongoing open call for evaluators. The experts were chosen according to their expertise, background and suitability in meeting the requirements of the programme.

All the external experts who confirmed their interest were sent a Guide for Evaluators and were invited to create an application form on the FundingBox Platform with their details. The external evaluator contract was prepared and signed by FundingBox (Annex 2). The contract was then sent to the evaluator who also had to sign it and upload to the FundingBox platform. Only when the signed contract was uploaded, could the proposals be assigned to the evaluators via the FundingBox platform.

There was 1 evaluator briefing session completed before the evaluation phase started. The session was 1 hour long and was designed to ensure that all of the evaluators had a common understanding of the requirements of the open call.

Eight external evaluators were selected based on the number of proposals received. Five of the evaluators had participated in the previous 2 SMART4ALL open calls. The criteria of geographical distribution, gender balance and profile expertise were considered as much as possible when selecting evaluators. Each evaluator had around 20 proposals to evaluate depending on their availability.

Table 4 - List of External Evaluators.

EXTERNAL EVALUATORS			
Name	Country	Gender	Linkedin Profile
Alessandra Baccigotti	Italy	Female	<a href="https://www.linkedin.com/in/alessandra-baccigotti-ab637499/">https://www.linkedin.com/in/alessandra-baccigotti-ab637499/</a>
Octavian Buiu	Romania	Male	<a href="https://www.linkedin.com/in/octavian-buiu-141a5b8/">https://www.linkedin.com/in/octavian-buiu-141a5b8/</a>
Orgesi Cico	Norway	Male	<a href="https://www.linkedin.com/in/orges-cico-b5359020/">https://www.linkedin.com/in/orges-cico-b5359020/</a>
Jesús Pablo González	Spain	Male	<a href="https://www.linkedin.com/in/jesuspablogonzalez/">https://www.linkedin.com/in/jesuspablogonzalez/</a>
Marcelo Petitta	Italy	Male	<a href="https://www.linkedin.com/in/marcello-petitta-8a7a521/">https://www.linkedin.com/in/marcello-petitta-8a7a521/</a>

## 2.2.2. Experts Evaluations

In the Open Call, the experts evaluated the proposals based on the following criteria: Excellence, Impact and Implementation Criteria (explained in Guide for Applicants, GfA, Section 4.2).

### (1). EXCELLENCE:

- **Quality and credibility of the innovation project:** level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.
- **Quality and appropriateness of the knowledge sharing** among the participating organisations in light of the research and innovation objectives.
- **Quality of the proposed interaction** between the participating organisations.

### (2). IMPACT:

- **Enhancing the potential and future career of the staff member** being sent to the Host organisation.
- **Developing new and lasting research collaborations, achieving transfer of knowledge** between participating organisations. Describe the **Benefits for the participating organisations**, in terms of technical and/or business/market expectations.
- **Market potential of the proposed knowledge transfer** in one of the SMART4ALL verticals and **competition analysis**.

- Quality of the proposed measures to **exploit and disseminate** the project results, focusing on the SMART4ALL **marketplace**.
- Quality of the proposed measures to **communicate** the project activities to different target audiences and their delivery (in terms of repository in SMART4ALL marketplace).
- How the proposal has an impact in the lives of **sensitive social groups**<sup>2</sup>. I.e. Improving or supporting the lives of people who belong in sensitive social groups (i.e. vulnerable or high-risk groups which are those groups of the population that have limited or no access to social and public goods and have difficulty or are unable at many levels and in various areas to have a good quality of life, due to characteristics related to gender, age, ethnic origin, occupation, income, physical disabilities).

### (3). IMPLEMENTATION:

- **Coherence and effectiveness of the Work Plan**, including appropriateness of the allocation of tasks and resources. The workplan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.
- **Appropriateness of resources allocation** (as described in Section 2.8). Resources shall comply with i) the applicable national law and taxes, labour and social security and ii) the principle of a sound financial management regarding economy and efficiency.
- **Competences, experience and complementarity** of the participating organisations **and their commitment to the project**.

The evaluation of the applications was done on-line using [FundingBox platform](#). The Platform provides an evaluation panel for evaluators, where evaluators can easily and remotely evaluate the proposals. A specific evaluation form was created as shown in Annex 3.

The PROCESS for the expert evaluation was as follows:

- Firstly, the proposals were assigned to the evaluators using the FundingBox platform. Between 8-10 proposals were assigned to each evaluator.
- Once the allocation was done, each evaluator received an invitation to directly access the dashboard to evaluate their proposals.
- The time slot assigned to external evaluators for this phase was from July 16<sup>th</sup> to 29<sup>th</sup>, 2021.
- On the 1<sup>st</sup> of August, there was an evaluator meeting to resolve any differences of opinion between the evaluators. i.e. where there was a significantly different score provided by 2 evaluators for the same proposal.

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<sup>2</sup> Sensitive social groups are ethnic minorities (e.g. Roma and Egyptian population, Africans, and/or any other ethnic minorities identified in the region), migrants, refugees, asylum seekers, stateless persons, people with disabilities, the homeless, those struggling with addition of any kind, isolated elderly people, people in detention, victims of gender violence, women in rural Balkan areas due to their prevalence in informal labour, HIV/AIDS affected, long term unemployment population, low income pensioners, and children. In general, all those who face difficulties that can lead to further social exclusion, such as low levels of education and unemployment or underemployment.

Regarding the scoring of the proposals: the experts scored each criterion from 0 to 5<sup>3</sup>. The threshold for individual criteria was 3. The overall threshold, applying to the sum of the three individual scores, was 10. The criterion Impact was given a weight of 1.5. In addition, applicants including at least 1 member of the SEE (South Eastern Europe) region in their consortium were given 1 extra point to the overall score (obtained by adding the three individual criteria). In addition, proposals addressing current and future problems stemming from the COVID-19 crisis were given 1 extra point to the overall score.

Each of the 23 proposals were reviewed by 2 external evaluators.

The final scoring for all proposals in Excellence, Impact and Implementation Criteria was the average of the evaluators' individual scores. The total score for each proposal was calculated as the weighted sum of the above-mentioned averages plus an additional point for having a covid solution or being a member of SEE country. i.e.:

Total score = (Excellence score) + 1.5 x (Impact score) + (Implementation score) + 1 COVID-19 Score + 1 SEE Score

Maximum total score was 19.5 points.

**Ties** were to be solved using the following criteria, in order:

- Number of partners from a SEE country in the consortium
- Implementation score
- Excellence score
- Impact score

### 2.2.3. Experts Evaluation Results

An **Evaluation Report** was created by FBA, with a ranking of all the proposals according to their scores. A meeting was held on August 1<sup>st</sup> with all evaluators to discuss the proposals where there was a divergence of scores between the evaluators. The 10 proposals highlighted below in yellow were the ones discussed. An agreement was found between the evaluators for each of the proposals which resulted one or both of the evaluators changing their scores slightly based on the arguments put forward during the meeting.

*Table 5 - Ranking report following experts' evaluation.*

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<sup>3</sup> Scoring values:

- **0 Fail.** Proposal fails to address the criterion or cannot be assessed due to missing or incomplete information
- **1 Poor.** Criterion is inadequately addressed or there are serious inherent weaknesses
- **2 Fair.** Proposal broadly addresses the criterion, but there are significant weaknesses
- **3 Good.** Proposal addresses the criterion well, but a number of shortcomings are present
- **4 Very good.** Proposal addresses the criterion very well, but a small number of shortcomings are present
- **5 Excellent.** Proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

applicant.uname	Evaluator 1 Name	Excellence E1	Impact E1	Implementatio	Covid E1	Overall E1	Overall Score	Evaluator 2 Name	Excellence E2	Impact E2	Implementatio	Covid E2	Overall E2	Overall Score E2	E1 & E2 Aligned
gavrade	obuiu	3	3	3	No	No	10,5	jigovi	4	4	4	No	Yes	14	No
keit	marcello.petitta	4	3	3	Yes	Yes	11,5	orgesc	3	2	3	Yes	No	9	No
matkase	obuiu	2	2	2	No	No	7	orgesc	1	0	0	No	No	1	Yes
cohex	orgesc	4	2	4	No	No	11	alebacci	4	3	3	No	Yes	11,5	Yes
milutin	obuiu	4	5	5	No	Yes	16,5	alebacci	3	4	3	Yes	Yes	12	Yes
atadvtech	alebacci	5	5	4	Yes	Yes	16,5	orgesc	4	3	3	Yes	No	11,5	No
minutadoposla	obuiu	2	3	5	No	No	11,5	jigovi	2	3	2	Yes	No	8,5	Yes
kirillblazhko	marcello.petitta	4	2	5	No	Yes	12	jigovi	2	2	2	Yes	No	7	No
mmilivojevic	obuiu	5	5	4	No	Yes	16,5	marcello.petitta	5	4	5	No	Yes	16	Yes
antonijap	alebacci	2	2	2	Yes	No	7	jigovi	3	3	3	Yes	Yes	10,5	No
natasa.udovc	obuiu	3	3	3	No	No	10,5	orgesc	5	4	5	Yes	Yes	16	No
connectioninternational	marcello.petitta	5	3	5	Yes	Yes	14,5	orgesc	3	2	4	Yes	No	10	Yes
sarajevoinvest	marcello.petitta	2	2	5	No	No	10	jigovi	1	1	2	No	No	4,5	No
stellach	obuiu	3	4	3	No	Yes	12	marcello.petitta	4	3	5	No	Yes	13,5	Yes
feanorou	obuiu	1	1	2	No	No	4,5	marcello.petitta	5	1	1	No	No	7,5	Yes
djokic	alebacci	5	4	3	Yes	Yes	14	jigovi	4	4	3	Yes	Yes	13	Yes
ploatech	obuiu	5	4	5	No	Yes	16	orgesc	3	4	4	No	No	13	No
sreckocurcic	alebacci	5	4	4	No	Yes	15	jigovi	3	3	3	No	No	10,5	No
vasja	alebacci	2	1	1	No	No	4,5	jigovi	1	0	0	No	No	1	Yes
bbrunet	marcello.petitta	5	3	4	No	Yes	13,5	alebacci	5	4	4	No	Yes	15	Yes
klpanagi	marcello.petitta	5	2	5	No	No	13	alebacci	2	2	2	No	No	7	No
nikolacmiljanic	obuiu	5	5	5	Yes	Yes	17,5	orgesc	4	3	4	Yes	Yes	12,5	Yes
baco	marcello.petitta	1	1	1	No	No	3,5	alebacci	3	3	2	No	No	9,5	Yes

## 2.3. Consensus Meeting

The 'Evaluation Committee' met at the online Consensus Meeting held on August 1<sup>st</sup>, 2021. The goal of the meeting was to decide, by consensus or majority, on the proposals to be selected for funding, from the 23 SMART4ALL KTE proposals. The list of attendees and the minutes from the meeting can be found in Annex 4.

The final result was that the top 18 proposals were accepted and the bottom 5 were rejected.

The following is the table showing the results of the list of beneficiaries following the consensus meeting discussion.

Table 6 – Final Result Following Consensus Meeting

Host Country	Sending Country	applicant.uname	Total Score	Covid Score	SEE Country	Final Score	Rank
Serbia	Germany	mmilivojevic	14	0	1	15	1
Serbia	Montenegro	nikolacmiljanic	13	1	1	15	2
Switzerland	Serbia	atadvtech	12	1	1	14	3
Montenegro	Bosnia and Herzegovina	djokic	11,5	1	1	13,5	4
Greece	Spain	ploatech	12,5	0	1	13,5	5
North Macedonia	Serbia	bbrunet	12,5	0	1	13,5	7
Greece	Serbia	milutin	12	0	1	13	6
Slovenia	Serbia	connectioninternational	11	1	1	13	9
Slovenia	Croatia	natasa.udovc	11,5	0	1	12,5	8
Greece	Ukraine	stellach	11	0	1	12	10
Serbia	Bulgaria	sreckocurcic	11	0	1	12	11
Serbia	Bosnia and Herzegovina	gavrade	10,5	0	1	11,5	12
Serbia	Bosnia and Herzegovina	keit	9	1	1	11	13
Germany	Greece	cohex	10	0	1	11	14
United Kingdom	Greece	klpanagi	9	0	1	10	15
Montenegro	Italy	minutadoposla	8,5	0	1	9,5	16
Serbia	Bosnia and Herzegovina	antonijap	7,5	1	1	9,5	17
Sweden	Slovenia	kirillblazhko	8,5	0	1	9,5	18
Serbia	Bosnia and Herzegovina	sarajevoinvest	6,5	0	1	7,5	19
Serbia	Croatia	baco	5,5	0	1	6,5	20
Estonia	Latvia	feanorou	5,5	0	0	5,5	21
Sweden	North Macedonia	matkase	3,5	0	1	4,5	22
Sweden	North Macedonia	vasja	2,5	0	1	3,5	23

Note: The applicant name: **nikolacmiljanic** had to be eliminated because the partner they applied with could not take part in the programme.

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## 2.4. Communication to Applicants

After the eligibility check, the applicants who were not eligible were informed by email by FBA stating the reason why they did not pass the eligibility criteria. Only one of the proposals (Project name: bimpres1) was rejected because the two members of the consortium were from the same country (Germany).

After the Consensus Meeting was closed, the following communications were carried out by FBA:

- The contact persons of the selected proposals were informed by email of their selection with Coordinator and Sub-coordinator in copy who would follow up on the next steps with the teams.
- The contact persons of the rejected proposals were informed by email of their rejection, including the comments made on the FundingBox platform by each evaluator, per evaluation criterion and overall.

## 2.5. Conclusions

- **Improvement in number of applications submitted:** Overall, there were more submitted applications (24) in this open call compared to the first KTE open call (12). This may be due to the fact that it was the 4<sup>th</sup> SMART4ALL open and dissemination efforts are having an impact and in addition, for this 2<sup>nd</sup> KTE, applicants were given the option to choose EUR 6,000 funding instead of EUR 8,000 if they were not able to travel due to the Covid situation. This was considered to be one of the reasons for the small number of applications received in the first KTE open call. Out of the 23 eligible applications submitted, 6 requested the lower amount of funding of EUR 6000.
- **Greater number of Applicants selected:** 18 beneficiaries were selected in this 2<sup>nd</sup> Open Call compared to 8 in the first KTE open call. However, 1 of the 18 selected projects had to drop out because their partner could not take part in the KTE programme due to other commitments (applicant name: **nikolacmiljanic**).
- **Improvement in number of applications from the digitized environment vertical:** In the first KTE open call, there were no applications received for the Digitized Environment vertical and specific efforts were made to increase the applicants from this vertical. For this second KTE open call, 8 applications were received which was 1/3 of the total number of applications received.



## Annex 1 – Proposals Received

Project Acronym	Project Title	Sending Name	Sending Country	Host Name	Host Country	keydata.tagline	Vertical
FAPSA	FIRST AID PARENTAL SUPPORT APPLICATION	Bom Solutions d.o.o.	Serbia	Clinical Observatory, University of Patras	Greece	A parent support application in times of crisis	Digitized Anything
CryoTrans	Cyber-Security for Regional SMART Transformation	DOO AT ADVANC	Serbia	Compass Security Cyber Defense AG	Switzerland	Unlock innovation potential in digital security to pave the way for feature cyber-physical systems in the SEE.	Digitized Anything
TKK-SECUBE	Hands-on training on SECUBE FPGA cryptography platform @ Tallinn UAS	Lagertha SIA	Latvia	Tallinna Tehnikakõrgkool	Estonia	Preparing the SECUBE FPGA cybersecurity development board as a platform for Industry 4.0 TTK students	Digitized Anything
A4SMBs	AI for Small Medium-sized Businesses	B IMPRESS c/o B	Germany	K&K Systeme	Germany	offering economical AI for SMBs in digital business processes, from production & maintenance & logistics.	Digitized Transport
AITCPRB	Application of ITC technologies in the production of raspberries and blueberries	ET Todor Dimitro	Bulgaria	FACULTY OF TECHNICAL SCIENCES IN ČAČAK	Serbia	The application of modern ITC technologies in the production of raspberries and blueberries will increase their yield and improve quality.	Digitized Agriculture
TUNNLL	Tunnll	Tovarna idej d.o.o.	Slovenia	Skanatek AB	Sweden	A next-generation mass transit system for any small and mid-sized town, a personal bus for every small town resident.	Digitized Transport
NFB VR	Neurofeedback Virtual Reality	Faculty of Philoso	Bosnia and Herzego	METACOGNIS Institute	Serbia	Using science and technical advances, we can train the brain to prevent many diseases and to significantly improve cognitive functions.	Digitized Anything
MARINARA	MeAsuRing Near-surface wAtEr quAlity	Ploa Technology	Spain	AEON P.C.	Greece	Transfer knowledge to develop a fully open-source, low-cost USV with off-the-shelf sensors to measure water quality in various environments	Digitized Environment
TMPR	Temperature Monitoring of Pharmaceutical Refrigerators	International Burr	Bosnia and Herzego	KEIT	Serbia	Real-time temperature monitoring system for pharmaceutical refrigerators with instant messages and emails notification in case of emergency.	Digitized Anything
AIRPOLISCA	Transport related Air Pollution and Health impacts in the Cacak city	University of East	Bosnia and Herzego	Science Technology Park - Čačak	Serbia	The goal of AIRPOLISCA is to innovate knowledge about air-related particles, its impact on human health and assessments in the city of Cacak	Digitized Environment
UWABEO	USE OF WASTE WOOD AND AGRICULTURAL BIOMASS FOR ENERGY AND OTHER PURPOSES	Sarajevoinvest do	Bosnia and Herzego	FACULTY OF TECHNICAL SCIENCES IN ČAČAK	Serbia	The correct use of available waste wood and agricultural biomass can significantly reduce emissions of harmful gases into the atmosphere.	Digitized Environment
DIGIcoach	Know-how transfer for development of digitized career coaching services aiming to increase employabi	Career Paths srl	Italy	Minuta Consulting doo	Montenegro	Know-how transfer for the development of digitized career coaching services aiming to increase employability of university graduate interns	Digitized Anything
HP	Hybrid Photogrammetry	Srednja mašinska	Serbia	CONNECTION INTERNATIONAL d.o.o	Slovenia	Hybrid photogrammetry is a surveillance and detection system that provides quick and reliable analysis and detections of unwanted happening.	Digitized Anything
Matkase	Sustainability for Youth	Matkase DOOEL	North Macedonia	&Repeat AB	Sweden	Sustainable living from young age	Digitized Environment
Amplius	IT Field Services	Smalt DOOEL	North Macedonia	Amplius Field Service Group AB	Sweden	Enabling good business	Digitized Environment
AirPRED	Prediction of air pollution in cities	CoreLine d.o.o.	Croatia	Callidus Group d.o.o.	Slovenia	Transfer knowledge of IoT and LoRa protocols in order to help with development of predictive application for air pollution in cities.	Digitized Environment
L-CASHE	Low-code development of IoT and CPS applications in smart environments.	Information Proce	Greece	Ortello Ltd	United Kingdom	Low-code development of IoT and CPS applications in smart environments, via utilization of domain-specific tools (languages).	Digitized Environment
ANEBAS-G	Analysis on Energy Balance in a Smart Grid	ISOLUTIONS	Ukraine	HORIZON S.A.	Greece	Discovering strategies for optimal control of electrical energy in a smart grid context with given forecasts and uncertainty.	Digitized Anything
COVID XRD	Capacity building for development software for detecting COVID-19 from X ray images	International Burr	Bosnia and Herzego	Optimus Consulting	Montenegro	Capacity building for development software for detecting COVID-19 from X ray images	Digitized Anything
Get Work	Get Work	Get work & home	Croatia	KEIT	Serbia	Social network that connects offer and demand of services in city through the interactive map.	Digitized Anything
TempSens	Development of innovative system of temperature RFID Sensors for the monitoring in vaccine transport	NISS d.o.o	Montenegro	ETECON d.o.o.	Serbia	Development of Innovative system of Temperature RFID Sensors for monitoring critical temperature of vaccines during transportation.	Digitized Anything
DIGIPLANT	Digital plant nutrition services for farmers in the SEE	Timac Agro Balka	Serbia	Production, trade and service company GDI DOOEL	North Macedonia	Knowledge transfer to foster creation of digital services for plant nutrition and optimized implementation of mineral fertilizers in SEE	Digitized Agriculture
artWater	Application of Artificial Intelligence for wastewater treatment processes in the West Balkans countr	RWTH Aachen Ur	Germany	Olimpija	Serbia	Application of a computationally efficient AutoML system to improve effluent quality control and monitoring in wastewater treatment.	Digitized Environment
SMaDT4SF	soil measurement and data transfer for smart farming	Argyri Emm. Lian	Greece	Cohex UG (haftungsbeschränk t)	Germany	The main goal of the project is to enable our companies to jointly produce and market novel, self-sustaining smart farming platforms.	Digitized Agriculture

Note: The application highlighted in red was ineligible. All other applications moved on to the evaluation phase.

## Annex 2 – Evaluator Contract

### SERVICE CONTRACT

This **Contract** ('the Contract') is **between** the following parties:

**FUNDINGBOX ACCELERATOR SP. Z O. O. (hereinafter FBOX)**, REGON 146515350, established at Aleje Jerozolimskie 136, 02-305; Warsaw, Poland, VAT number PL7010366812, entered into the Register of Entrepreneurs kept by the District Court for the Capital city of Warsaw, 12th Commercial Division of the National Court Register, under KRS number 0000447935, with a share capital of PLN 180.000,00, represented by Anna Dymowska - Proxy,

and,

**1. [name and surname], citizen of [country], living at [address], [tax identification number], (hereinafter the Contractor).**

**2. [company name], registered at [address], [tax identification number], (hereinafter the Contractor).**

The parties referred to above have agreed to enter into this Contract under the terms and conditions below. By signing this Contract, the Contractor confirms the fact of having read, understood and accepted the Contract and all obligations and conditions hereunder, **including the Code of Conduct in the event of a Conflict of interest and Guide for Evaluators.**

#### ARTICLE 1 — SUBJECT MATTER OF THE CONTRACT

FBOX hereby contracts the Contractor **to evaluate the proposals submitted in Smart4All 2nd Open Call for Knowledge Transfer Experiments (KTE)**. The Contractor undertakes as well to participate in the briefing sessions and, if applicable, in the consensus meeting organised by the Smart4All Consortium.

The Contractor will evaluate around **10** proposals assigned, within the period **from 16.07.2021 until 29.07.2021. The evaluation will be run on-line, through the FundingBox platform (Platform). Evaluator shall produce an evaluation report on the Platform.**

For the proper performance of the Contract, the Contractor will receive a fee of **50 euro/per proposal.**

Participation in the briefing sessions and consensus meeting is directly related to the aforementioned evaluation of the proposals and included in the fee specified in Article 1.3., without the right to any additional fee.

The Contractor declares that she/he performs the Contract within Contractor's business activity/as a natural person not running a business.

In the case that the Contractor does not perform an economic activity and:

- a. **is a fiscal resident of Poland**, the fee is the total amount and all national contributions and taxes due will be deducted from the fee and paid by FBOX to tax authorities and social security institutions;
- b. **is not a fiscal resident of Poland**, the fee is the total amount and the Contractor is solely responsible for compliance with his/her national law, in particular in relation to tax and social security and labour law arising from this Contract.

In the case that the Contractor performs an economic activity and if national and international tax rules provide so, the Contractor may charge VAT on the fee.

#### ARTICLE 2 — PERFORMANCE OF THE CONTRACT

The Contractor shall perform the Contract with the utmost professional care and in compliance with its provisions, deadlines and all legal obligations under applicable EU,

international and national law (including but not limited to tax, labour and social security matters), and shall indemnify FBOX against any claims that may be motivated by non-compliance with the said obligations.

The Contractor shall ensure compliance with the **Code of Conduct**.

The Contractor is responsible for paying all national contributions and taxes due<sup>4</sup>.

The terms and conditions of this Contract do not constitute an employment contract. Neither Party may act as a representative or agent of the other, nor may it take any action that implies the appearance of a link or dependence with respect to this Contract.

Contract shall perform the evaluation in person and cannot rely on third parties to perform the activities set forth in this Contract. The Contractor cannot subcontract the provision of the Services subject to this Contract.

If the Contractor is unable to fulfil obligations hereunder, he/she shall immediately inform FBOX about it.

The Contractor cannot transfer any liabilities arising from this Contract without the prior written consent of the authorised FBOX representative.

The evaluation will be run personally by **name and surname**.

The Contractor shall compensate FBOX for any damage resulting from a false statement if the statement regarding the Contractor's business status indicated in Article 1.6 of this Agreement proves to be false.

### **ARTICLE 3 — PAYMENT OF THE FEE**

The fee will be paid within 30 calendar days after submission of the last complete evaluation report and delivery of all required documents (completed application on <https://contracts.fundingbox.com/>, signed contract, properly issued receipt/invoice, certificate of fiscal residence - if applicable). In the case that FBOX ordered additional services, the fee for those services will be paid within 30 calendar days after their completion and delivery of the properly issued invoice for those services.

The fee will be paid in EURO, so the Contractor shall provide a euro bank account (otherwise the Contractor will bear all currency conversion costs).

The Contractor should provide the following information as a description on the invoice/receipt:

**Smart4All Project GA No. 872614, External Evaluator services**

and the invoice/ receipt must be issued to:

**FundingBox Accelerator Sp. z o. o.**

**VAT number PL7010366812**

**Al. Jerozolimskie 136, 02-305 Warszawa, Poland**

In order to release the payment, FBOX must be provided with a valid Certificate of fiscal residence (CFR)<sup>5</sup>. The validity date is indicated directly in the document or in the absence of such information, the CFR is valid no more than 12 months from the date of its issuance. The CFR must be valid at the moment of releasing the payment.

CFR should be issued:

**a. in the name of the Contractor - if the Contractor does not perform an economic activity;**

**b. in the name of the company - if the Contractor runs an economic activity.**

If the Contractor fails to deliver this certificate, the fee may be reduced by the additional tax that FBOX must pay due to the lack of the CFR (around 20%).

FBOX is considered to have paid the fee on the day its account is debited.

The Contractor is obliged to deliver any additional documentation requested by FBOX after the completion of the Contract if such a request results from an audit run by the EC or other authorised bodies.

### **ARTICLE 4 — IPR**

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<sup>4</sup> For the avoidance of doubt this requirement does not apply to the fiscal residents of Poland

<sup>5</sup> For the avoidance of doubt this requirement does not apply to the fiscal residents of Poland

Under this Contract and within the fee specified in Article 1, the Contractor authorises FBOX to use the evaluation reports produced under this Contract for all purposes needed to run the Smart4All Project (in particular: to give feedback to Applicants, to run a complaint procedure, to share them with project partners, to present them to the EC).

The Contractor grants the authorisation at the moment of submitting a given report.

#### **ARTICLE 5 — TERMINATION OF THE CONTRACT**

FBOX may terminate the Contract at any moment if the Contractor:

- a. fails to perform tasks under this Contract or performs them poorly or with delay, or
- b. has committed substantial errors, irregularities or fraud, or is in serious breach of obligations under the selection procedure or under the Contract, including false declarations relating to the Code of Conduct, or
- c. the Contractor is in the conflict of interest position.

FBOX will notify the Contractor of its intention to terminate the Contract in writing, including the reasons for the intended termination. In case of doubt, an e-mail is considered a written form.

The termination will take effect on the day after the notification was sent to the Contractor unless otherwise stated in the notification.

#### **ARTICLE 6 — CONFIDENTIALITY**

The Contractor undertakes to strictly observe the secrecy and confidentiality of documents, data and information related to the Smart4All 1st Open Call for Knowledge Transfer Experiments, provided or communicated under this Contract (hereinafter, Confidential Information), in particular all information included in the evaluated proposals, and not to disclose or use the Confidential Information for purposes other than the subject of this Contract.

For the avoidance of doubt, the Contractor shall treat all the data included in the proposals as confidential, subject to the provisions of section 3 below.

In case of doubt, the following is not considered confidential:

- a. publicly available information,
- b. the information that has been disclosed by the other party to the public,
- c. the information which the other party may determine on the basis of its own records, or that was in its possession at the time of disclosure, or that had not been obtained directly or indirectly from the other party,
- d. the information that a Party receives as non-confidential from third parties having the right to disclose such information,
- e. the information disclosed to institutions, local governments, inspection authorities and the Authorities who are authorised to acquire it,
- f. the information disclosed in order to pursue claims under this Contract.

The Parties undertake to use Confidential Information only for proper execution of this Contract.

The obligations referred to in this Article remain in force indefinitely after termination for any reason or expiration of this Contract.

#### **ARTICLE 7 — CONTRACTUAL PENALTIES, LIABILITY FOR DAMAGES**

FBOX cannot be held liable for any damage caused or sustained by the Contractor or a third party during or as a consequence of performing the Contract, except in the event of FBOX's wilful misconduct or gross negligence.

FBOX may impose contractual penalties in the event of:

- a. violation by the Contractor of the principles of independence and impartiality referred to in this Contract - in the amount of € 5,000 (five thousand euros) for each violation;
- b. the Contractor's failure to fulfil contractual obligations concerning confidentiality - in the amount of up to € 50,000 (fifty thousand euro) for each violation;
- c. the Contractor's failed to fulfil contractual obligations indicated in Article 3.6 of this Contract or made a false statement indicated in Article 10.5 of this Contract - in the amount of the fee received upon this Contract;

In the event of damage in excess of the reserved contractual penalties, FBOX has the right to claim additional compensation on a general basis according to the Polish law.

#### **ARTICLE 8 — PERSONAL DATA and CONFIDENTIAL INFORMATION**

The Controller of your personal data is FundingBox Accelerator Sp. z o.o. Your personal data is processed for purposes related to the performance of this Contract. For more information you may contact us at [privacy@fundingbox.com](mailto:privacy@fundingbox.com).

The legal basis for data processing is art. 6.1. b) of GDPR (performing the Contract) and art. 6.1. c) of GDPR (compliance with a legal obligation to which FBOX is subject).

You have the right to access your personal data, to request the rectification, transfer, removal or limitation of the processing of your personal data; you also have the right to object to the processing of your personal data and to lodge a complaint with a supervisory authority (<https://uodo.gov.pl/en>).

To the extent that the activities of the Contractor or the services provided by the Contractor involve the processing of personal data held by FBOX, FBOX authorises the Contractor to process those data. The Contractor shall comply with the following obligations:

- a. to process personal data in accordance with all instructions provided by FBOX, including in this Contract;
- b. to use personal data included in the application forms only to evaluate those proposals;
- c. not to apply or use personal data for any purpose other than the evaluation of the assigned proposals;
- d. not to transmit personal data, not even for their preservation, to any third party;
- e. not to copy any of the data included in the proposal;
- f. not to store or perform any other operations on personal data on private computers or servers (processing of personal data should take place only on FBOX Platform (fundingbox.com)),
- g. to stop processing personal data at the termination of the contractual relationship;
- h. not to give access to the applications to any other person and/or institution;
- i. to apply all technical and organisational security measures to secure personal data, among others:
  - i. not to pass own password to the fundingbox.com Platform to anyone;
  - ii. not to use public networks, use only secured internet connections;
  - iii. not to use computer that might be accessed by other persons;
  - iv. to log out after each session;
  - v. not to let the internet browser used to remember the password to the assessment Platform.

Authorisation to process personal data is valid until **completion of the Contractor's tasks**. The same obligations apply to the Confidential Information.

#### **ARTICLE 9 - EC RIGHTS**

The Contractor is obliged to store, either on paper or in electronic version, the documents concerning this Contract for external audit purposes for 5 years from the end of the Smart4All Project (31.12.2023). The Contractor is in general bound by art. 22 and 23 of the [Annotated Model Grant Agreement - AGA of the H2020 Programme](#).

The Contractor shall support the EC, the European Anti-fraud Office (OLAF) and the Court of Auditors to exercise their powers of control, audit and monitoring of documents, information, even stored on electronic media, or on the final recipient's premises, and shall comply with the Regulation for the Protection of the financial interests of the European Union.

#### **ARTICLE 10 — APPLICABLE LAW AND DISPUTE SETTLEMENT, MISCELLANEOUS**

This Contract is governed by the law of Poland. EU law will apply where necessary.

Disputes concerning the interpretation, application or validity of the Contract that cannot be settled amicably must be brought before courts in Warsaw.

Annexes to the Contract shall form an integral part hereof.

Any amendments to this Contract shall be made in writing, otherwise they shall be null and void.

The Contractor confirms the fact of not being an employee or permanent associate of any Smart4All Consortium partner.

This Contract enters into force on the day of assigning the first evaluation on the Platform.

**The Contractor**  
NAME

**On behalf of FBOX:**  
Anna Dymowska - Proxy

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## ANNEX 1 - EXTERNAL EVALUATION FUNDAMENTALS

The Contractor confirms the fact of having read and understood the Code of Conduct in the event of a Conflict of interest and Guide for Evaluators for Smart4All Project and will follow the rules outlined therein during evaluation of the applications assigned. Both documents are provided by FBOX via e-mail before contract signature.

The Contractors shall **perform their work impartially, with strict confidentiality**. As the Contractor, you are required to:

- a. confirm that there is no conflict of interest for the work you are carrying out by checking the appropriate box next to each evaluated proposal;
- b. inform the Smart4All Selection Committee represented by FBOX of any conflicts of interest arising in the course of your work.

In general, a **conflict of interest** exists if the Contractor has any vested interests in relation to the proposals assigned for evaluation, or the Contractor and/or its organisation stands to benefit directly or indirectly from the work carried out, or is in any other situation that compromises the ability to carry out work impartially.

Smart4All Selection Committee, will decide whether a conflict of interest exists, taking into account the circumstances, available information and related risks when the Contractor is in any situation that could cast doubt on the ability to carry out work, or that could reasonably appear to do so in the eyes of an external third party.

A **disqualifying conflict of interest** exists if the Contractor:

- was involved in the preparation of the proposal,
- stands to benefit directly from the proposal to be accepted,
- has a close family relationship with any person representing an applicant organisation in the proposal,
- is an investor, director, trustee or partner of an applicant organisation,
- is employed by one of the applicant organisations in a proposal,
- is in any other situation that compromises the ability to evaluate the proposal impartially.

A **potential conflict of interest** may exist even in cases not covered above if the Contractor:

- was employed by one of the applicant organisations in a proposal within the last three years,
- is involved in a contract or collaboration with an applicant organisation, or has been so in the last three years,
- is in any other situation that could cast doubt on the ability to evaluate the proposal impartially, or that could reasonably appear to do so in the eyes of an external third party.

Contractors with a disqualifying conflict of interest may not participate in the evaluation at all.



*Project funded by the Horizon 2020 Framework Programme of the European Union,  
Grant agreement N°: 872614*

## Annex 3 – Evaluator Form

EXCELLENCE
<p>E1) Quality and credibility of the innovation project: What is the the level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.</p> <p>Add your here comments</p>
<p>E2) Quality and appropriateness of the knowledge sharing: What is the quality and appropriateness of the knowledge sharing among the participating organisations in light of the research and innovation objectives.</p> <p>Add your here comments</p>
<p>E3) Quality of the proposed interaction: What is the quality of the proposed interaction between the participating organisations.</p> <p>Add your here comments</p>



**Score from 0 (Fail) to 5 (Excellent) \***

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

**Final comments and recommendations regarding the criterion "Excellence" to be shared with the SMART4ALL proposers.**

Add your here comments



## IMPACT

M1) Enhancement potential and future career of the staff member: How much is the proposal enhancing the potential and future career of the staff member being sent to the Host organisation.

Add your here comments

M2) Quality of the collaborations: The proposal should demonstrate how it will develop new and lasting research collaborations, achieving transfer of knowledge between participating organisations and describe the Benefits for the participating organisations, in terms of technical and/or business/market expectations.

Add your here comments

M3) Market potential: What is the market potential of the proposed knowledge transfer in one of the SMART4ALL verticals and competition analysis.

Add your here comments

M4) Exploit and Disseminate: Quality of the proposed measures to exploit and disseminate the project results, focusing on the SMART4ALL marketplace.

Add your here comments

M5) Communication: Quality of the proposed measures to communicate the project activities to different target audiences and their delivery (in terms of repository in SMART4ALL marketplace).

Add your here comments

Score from 0 (Fail) to 5 (Excellent) \*

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

Final comments and recommendations regarding the criterion "Impact" to be shared with the SMART4ALL proposers.

Add your here comments

**IMPLEMENTATION**

I1) Work plan Coherence and effectiveness of the Work Plan, including appropriateness of the allocation of tasks and resources. The workplan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.

Add your here comments

I2) Resources Appropriateness of resources allocation (as described in Section 2.8 of the GfA). Resources shall comply with i) the applicable national law and taxes, labour and social security and ii) the principle of a sound financial management regarding economy and efficiency.

Add your here comments

I3) Competences Competences, experience and complementarity of the participating organisations and their commitment to the project.

Add your here comments

Score from 0 (Fail) to 5 (Excellent) \*

- 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

Final comments and recommendations regarding the criterion "Implementation" to be shared with the SMART4ALL proposers.

Add your here comments

### COVID-19 Solution

Does the proposal address current and future problems stemming from the COVID-19 crisis \*

Yes  No

### OVERALL SCORING

Do you propose this proposal to be selected for funding? \*

Yes  No

Expert overall comments (mandatory). \*

Please add your own comment here (maximum 500 characters).

### Declaration of no conflict of interest

I declare that, to the best of my knowledge, i have no driect or indirect conflict of interest in the evaluation of this proposal. \*

Yes

## Annex 4 – Consensus meeting minutes

### Minutes of the Consensus Meeting

Meeting Minutes

Date: 02 August 2021

12.00 – 13.00 CEST

Attendees:

The Selection Committee: Nikolaos Voros (UoP), Florian Frike (BTU CS), Georgios Keramidas (UoP), Christos Antonopoulos (UoP), Tanya Politi (PSP), Radovan Stojanovic (MECONet), Juan Francisco Blanes Noguera (UPV).

FundingBox: Antonio Montalvo, Lynda O'Mahony

Moderator: Antonio Montalvo (FBA) WP6 leader

### Main Goal Of the meeting:

The goal of the meeting was to decide, by consensus or majority, on the proposals to be selected for funding, from the 23 eligible SMART4ALL KTE proposals received during the 2<sup>nd</sup> open call which ran from March 15<sup>th</sup> to July 15<sup>th</sup> 2021.

### Initial Evaluation and Voting Report

A total of 23 eligible proposals were received during the open call<sup>6</sup>. Evaluations were completed between July 16<sup>th</sup> and 29<sup>th</sup> by 5 external evaluators. Each proposal was evaluated by 2 evaluators. Each criterion was scored out of 5, with the minimum threshold for each being 3 points. The impact criterion was multiplied by 1.5 to give the final impact score.

An evaluator meeting was held on the 2<sup>nd</sup> of August to discuss 10 proposals where there was a difference of opinion between the evaluators. During the meeting, the evaluators explained the reasoning behind their scores and each of the evaluators could change their scores. Following the discussion, the gap between the scores of the evaluators was reduced. Tables 1 and 2 show the list of 10 proposals discussed showing the scores before and after the meeting.

Table 1 Applications discussed during the evaluators meeting on August 2<sup>nd</sup>.

applicant.unar	Evaluator 1 Name	Excellence E1	Impact E1	Imp E1	Covid E1	Overall E1	Overall Score E1	Evaluator 2 Name	Excellence E2	Impact E2	Imp E2	Covid E2	Overall E2	Overall Score E2	E1 & E2 Aligned	Gap
gavrade	obuiu	3	2	3	No	No	9	jigovi	4	4	4	No	Yes	14	No	-3.5
keit	marcello.petitta	5	5	4	Yes	Yes	16.5	orgesc	3	2	3	Yes	No	9	No	7.5
atadytech	alebacci	5	5	5	Yes	Yes	17.5	orgesc	2	3	2	Yes	No	8.5	No	9
kirillblazhko	marcello.petitta	4	3	5	No	Yes	13.5	jigovi	2	2	2	Yes	No	7	No	6.5
antonijap	alebacci	1	1	1	Yes	No	3.5	jigovi	4	4	4	Yes	Yes	14	No	-10.5
natasu.udovc	obuiu	3	3	2	No	No	9.5	orgesc	5	4	5	Yes	Yes	16	No	-6.5
sarajevoinvest	marcello.petitta	3	3	5	No	No	12.5	jigovi	1	1	2	No	No	4.5	No	8
ploatech	obuiu	5	4	5	No	Yes	16	orgesc	3	2	2	No	No	8	No	8
sreckocurcic	alebacci	5	4	4	No	Yes	15	jigovi	2	2	1	No	No	6	No	9
kpanagi	marcello.petitta	5	2	5	No	Yes	13	orgesc	2	2	2	No	No	7	No	6

Table 2 Outcome following the discussions between the evaluators. The scores marked in green are those which were adjusted following the discussion. The scores between evaluators became more aligned as is evident in the column called "Gap".

applicant.unar	Evaluator 1 Name	Excellence E1	Impact E1	Implement E1	Covid E1	Overall E1	Overall Score E1	Evaluator 2 Name	Excellence E2	Impact E2	Implement E2	Covid E2	Overall E2	Overall Score E2	E1 & E2 Aligned	Gap
gavrade	obuiu	3	3	3	No	No	10.5	jigovi	4	4	4	No	Yes	14	No	-3.5
keit	marcello.petitta	4	3	3	Yes	Yes	11.5	orgesc	3	2	3	Yes	No	9	No	2.5
atadytech	alebacci	5	5	4	Yes	Yes	16.5	orgesc	4	3	3	Yes	No	11.5	No	5
kirillblazhko	marcello.petitta	4	2	5	No	Yes	12	jigovi	2	2	2	Yes	No	7	No	5
antonijap	alebacci	2	2	2	Yes	No	7	jigovi	3	3	3	Yes	Yes	10.5	No	-3.5
natasu.udovc	obuiu	3	3	3	No	No	10.5	orgesc	5	4	5	Yes	Yes	16	No	-5.5
sarajevoinvest	marcello.petitta	2	2	5	No	No	10	jigovi	1	1	2	No	No	4.5	No	5.5
ploatech	obuiu	5	4	5	No	Yes	16	orgesc	3	4	4	No	No	13	No	3
sreckocurcic	alebacci	5	4	4	No	Yes	15	jigovi	3	3	3	No	No	10.5	No	4.5
kpanagi	marcello.petitta	5	2	5	No	No	13	orgesc	2	2	2	No	No	7	No	6

Following the meeting, a final ranking file was created to discuss during the consensus meeting with the selection committee.

<sup>6</sup> One of the proposals received was rejected during the eligibility check carried out by FundingBox right after the deadline. The two members of the consortium were from the same country (Germany), which was not allowed.

Table 3 is the ranking report which was discussed during the consensus meeting:

*Table 3 - Ranking list discussed during the consensus meeting. All scores under the criterion threshold of 3 or overall score threshold of 10 and highlighted in pink. The applications in yellow are those which were discussed during the evaluators meeting held earlier in the day.*

Host Country	Sending Country	applicant.uname	Ave Exe	Ave Impact	Ave Imp	Total Score	Covid Score	SEE Country	Final Score	Rank
Serbia	Germany	mmilivojevic	5	4,5	4,5	14	0		15	1
Serbia	Montenegro	nikolacmiljanic	4,5	4	4,5	13	1		15	2
Switzerland	Serbia	atadvtech	4,5	4	3,5	12	1		14	3
Montenegro	Bosnia and Herzegovina	djokic	4,5	4	3	11,5	1		13,5	4
Greece	Spain	ploatech	4	4	4,5	12,5	0		13,5	5
North Macedonia	Serbia	bbrunet	5	3,5	4	12,5	0		13,5	7
Greece	Serbia	milutin	3,5	4,5	4	12	0		13	6
Slovenia	Serbia	connectioninternational	4	2,5	4,5	11	1		13	9
Slovenia	Croatia	natasa.udovc	4	3,5	4	11,5	0		12,5	8
Greece	Ukraine	stellach	3,5	3,5	4	11	0		12	10
Serbia	Bulgaria	sreckocurcic	4	3,5	3,5	11	0		12	11
Serbia	Bosnia and Herzegovina	gavrade	3,5	3,5	3,5	10,5	0		11,5	12
Serbia	Bosnia and Herzegovina	keit	3,5	2,5	3	9	1		11	13
Germany	Greece	cohex	4	2,5	3,5	10	0		11	14
United Kingdom	Greece	klpanagi	3,5	2	3,5	9	0		10	15
Montenegro	Italy	minutadoposla	2	3	3,5	8,5	0		9,5	16
Serbia	Bosnia and Herzegovina	antonijap	2,5	2,5	2,5	7,5	1		9,5	17
Sweden	Slovenia	kirillblazhko	3	2	3,5	8,5	0		9,5	18
Serbia	Bosnia and Herzegovina	sarajevoinvest	1,5	1,5	3,5	6,5	0		7,5	19
Serbia	Croatia	baco	2	2	1,5	5,5	0		6,5	20
Estonia	Latvia	feanorou	3	1	1,5	5,5	0		5,5	21
Sweden	North Macedonia	matkase	1,5	1	1	3,5	0		4,5	22
Sweden	North Macedonia	vasja	1,5	0,5	0,5	2,5	0		3,5	23

The file shows the average of the 2 evaluator's scores for each of the 3 criteria (Excellence, Impact, and Implementation), with the final score being the sum of the 3 criteria plus a point for covid and a point if there was a consortium member from a SEE country. The covid score was given if each of the 2 evaluators agreed that the solution was addressing the covid situation. If one evaluator said No, and the other said Yes, the point for covid was not given.

#### **Details from the consensus meeting**

It was proposed that the top 12 proposals in the ranking would automatically be selected as these proposals had a final score well above the threshold of 10. This was agreed by all.

In addition, it was proposed that all proposals with a final score of less than the threshold of 10 would be rejected and that would leave the proposals in the ranking positions of 13, 14 and 15 up for discussion as 2 of them had scores under the threshold of 3 in at least one of the criteria. In addition, it had been agreed during the evaluators meeting by the 2 evaluators who evaluated the proposal "klpanagi" (ranking position 15) that this proposal was not good enough to be selected.

It was agreed by all that any proposal above 10 points would be selected and therefore the proposals in positions 13, 14 and 15 could be accepted.

The topic of discussion then focused around whether proposals which were borderline and only missing the threshold by .5 of a point should also be accepted since the difference between a proposal with 10 points and 9.5 points is not very much and they would benefit a lot from the KTE opportunity and with the correct coaching could deliver interesting projects. It would also help towards reaching the final KPI of 45 projects from the KTE open calls.

It was agreed by all members in the meeting that the proposals in positions 16, 17 and 18 would also be accepted but they would receive more attention and help from either the business or technical coaches depending on which was most required by the individual project. Those proposals are also from countries which are targeted by SMART4ALL.



It was agreed by all that in the next open call (2<sup>nd</sup> CTTE), there would be an additional point for each SEE country present in the consortium, so if the consortium was made up of partners from 3 SEE countries, they would receive 3 points instead of just 1 as it is now.

### **Final summary**

The final result was that the top 18 proposals were accepted and the bottom 5 were rejected.

The following is the spreadsheet showing the results following the consensus meeting discussion.

Host Country	Sending Country	applicant.uname	Ave Exe	Ave Impact	Ave Imp	Total Score	Covid Score	SEE Country	Final Score	Rank
Serbia	Germany	mmilivojevic	5	4,5	4,5	14	0	1	15	1
Serbia	Montenegro	nikolacmiljanic	4,5	4	4,5	13	1	1	15	2
Switzerland	Serbia	atadvtech	4,5	4	3,5	12	1	1	14	3
Montenegro	Bosnia and Herzegovina	djokic	4,5	4	3	11,5	1	1	13,5	4
Greece	Spain	ploatech	4	4	4,5	12,5	0	1	13,5	5
North Macedonia	Serbia	bbrunet	5	3,5	4	12,5	0	1	13,5	7
Greece	Serbia	milutin	3,5	4,5	4	12	0	1	13	6
Slovenia	Serbia	connectioninternational	4	2,5	4,5	11	1	1	13	9
Slovenia	Croatia	natasa.udovc	4	3,5	4	11,5	0	1	12,5	8
Greece	Ukraine	stellach	3,5	3,5	4	11	0	1	12	10
Serbia	Bulgaria	sreckocurcic	4	3,5	3,5	11	0	1	12	11
Serbia	Bosnia and Herzegovina	gavrade	3,5	3,5	3,5	10,5	0	1	11,5	12
Serbia	Bosnia and Herzegovina	keit	3,5	2,5	3	9	1	1	11	13
Germany	Greece	cohex	4	2,5	3,5	10	0	1	11	14
United Kingdom	Greece	klpanagi	3,5	2	3,5	9	0	1	10	15
Montenegro	Italy	minutadoposla	2	3	3,5	8,5	0	1	9,5	16
Serbia	Bosnia and Herzegovina	antonijap	2,5	2,5	2,5	7,5	1	1	9,5	17
Sweden	Slovenia	kirillblazhko	3	2	3,5	8,5	0	1	9,5	18
Serbia	Bosnia and Herzegovina	sarajevoinvest	1,5	1,5	3,5	6,5	0	1	7,5	19
Serbia	Croatia	baco	2	2	1,5	5,5	0	1	6,5	20
Estonia	Latvia	feanorou	3	1	1,5	5,5	0	0	5,5	21
Sweden	North Macedonia	matkase	1,5	1	1	3,5	0	1	4,5	22
Sweden	North Macedonia	vasja	1,5	0,5	0,5	2,5	0	1	3,5	23

### Quorum Validation

**PROVISIONAL LIST OF BENEFICIARIES** (to be sent to the Project Officer for her approval)

Rank	Applicant Name	Project Name	Sending Country	Host Country	Total Evaluation Score	Selection Committee Majority %
1	<b>mmilivojevic</b>	artWater	Germany	Serbia	15	100
2	<b>nikolacmiljanic</b>	TempSens	Montenegro	Serbia	15	100
3	<b>atadvtech</b>	CryoTrans	Serbia	Switzerland	14	100
4	<b>djokic</b>	COVID XRD	Bosnia and Herzegovina	Montenegro	13,5	100
5	<b>ploatech</b>	MARINARA	Spain	Greece	13,5	100
6	<b>bbrunet</b>	DIGIPLANT	Serbia	North Macedonia	13,5	100
7	<b>milutin</b>	FAPSA	Serbia	Greece	13	100
8	<b>connectioninternational</b>	HP	Serbia	Slovenia	13	100
9	<b>natasa.udovc</b>	AirPRED	Croatia	Slovenia	12,5	100
10	<b>stellach</b>	ANEBAS-G	Ukraine	Greece	12	100
11	<b>sreckocurcic</b>	AITCPRB	Bulgaria	Serbia	12	100
12	<b>gavrade</b>	AIRPOLISCA	Bosnia and Herzegovina	Serbia	11,5	100
13	<b>keit</b>	TMPR	Bosnia and Herzegovina	Serbia	11	100
14	<b>cohex</b>	SMaDT4SF	Greece	Germany	11	100
15	<b>klpanagi</b>	L-CASHE	Greece	United Kingdom	10	100
16	<b>minutadoposla</b>	DIGIcoach	Italy	Montenegro	9,5	100
17	<b>antonijap</b>	NFB VR	Bosnia and Herzegovina	Serbia	9,5	100
18	<b>kirillblazhko</b>	TUNNLL	Slovenia	Sweden	9,5	100

#### RESERVE LIST

None.

To certify its decision, the selection committee will sign this Act by the 03 August 2021.

Signatures of all partners

-email validation-