**S**ELFSUSTAINED CROSS-BORDER
CUSTO**M**IZED CYBERPHYSIC**A**L SYSTEM
EXPE**R**IMEN**T**S
**FOR** C**A**PACITY BUI**L**DING AMONG
EUROPEAN STAKEHO**L**DERS

Research Innovation Action

Project Number: 872614        Start Date of Project: 01/01/2020        Duration: 48 months

# DELIVERABLE 6.16

# Open Call Evaluation Report 7

| | |
|---|---|
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## Abbreviations and Acronyms

| | |
|---|---|
| CA | Call Announcement |
| GfA | Guide for Applicants |
| FAQs | Frequently Asked Questions |
| GfE | Guide for Evaluators |
| EU | European Union |
| CLEC | Customised Low-Energy Computing |
| CPS | Cyber-Physical Systems |
| IoT | Internet of Things |
| SAE | Smart Anything Everywhere |
| PAEs | Pathfinder Application Experiments |
| KTE | Knowledge Transfer Experiment |
| FTTE | Focused Technology Transfer Experiment |
| CTTE | Cross-domain Technology Transfer Experiments |
| DIH | Digital Innovation Hub |
| MaaS | Marketplace-as-a-Service |
| SME | Small & Medium Enterprises |
| ESR | Early-Stage Researcher |
| ER | Experienced Researcher |
| EUR | Euro |
| FSTP | Financial Support to Third Parties |
| I4MS | ICT Innovation for Manufacturing SMEs |
| SEE | South Eastern Europe |
| BTU | Brandenburg University of Technology Cottbus-Senftenberg |
| IPR | Intellectual Property Rights |
| EC | European Commission |
| GDPR | General Data Protection Regulation |

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# 1  INTRODUCTION

## 1.1  SMART4ALL Programme and Open Calls Overview

SMART4ALL builds capacity amongst European stakeholders via the development of self sustained, cross-border experiments that transfer knowledge and technology between academia and industry. It targets CLEC CPS and the IoT and combines a set of unique characteristics that join together under a common vision different cultures, different policies, different geographical areas and different application domains. SMART4ALL brings a new paradigm for revealing "hidden innovation treasures" from SEE and helping them to find the path to market via new, innovative commercial products.

SMART4ALL has designed special Pathfinder Application Experiments (PAEs) for supporting the enhancement of the digital skills of European citizens. More specifically, it provides:

- Knowledge Transfer Experiments (KTEs), which act as internships/traineeships, apprenticeships and short-term training programmes for unemployed people for vacant digital jobs.

- Focused Technology Transfer Experiments (FTTEs) and Cross-domain Technology Transfer Experiments (CTTEs), which are cross-border technology transfer experiments that bring together European companies, social partners, non-profit organizations and education, and intend to bring digital skills to the labour force.

This was the third open call for the Knowledge Transfer Experiments (KTE): which comprises a novel type of internship experiments allowing smaller projects, or less mature ideas to be presented, tested and thus potentially find the fertile ground to grow and reveal its product potentials.

For this funding instrument, SMART4ALL have selected 43 cross-border consortia including one Academic/ Industrial partner who acts as Sending Organization and one Academic/Industrial partner who acts as Host Organization, in three competitive KTE open calls.

Finally, **8 beneficiaries were selected during the first KTE** open call, **17 beneficiaries were selected during the second KTE** open call and **18 beneficiaries were selected during the third and last KTE** open call that closed on July 6th, 2022.

The verticals to be addressed are Digitized Agriculture, Digitized Transport, Digitized Environment, Digitized Anything.
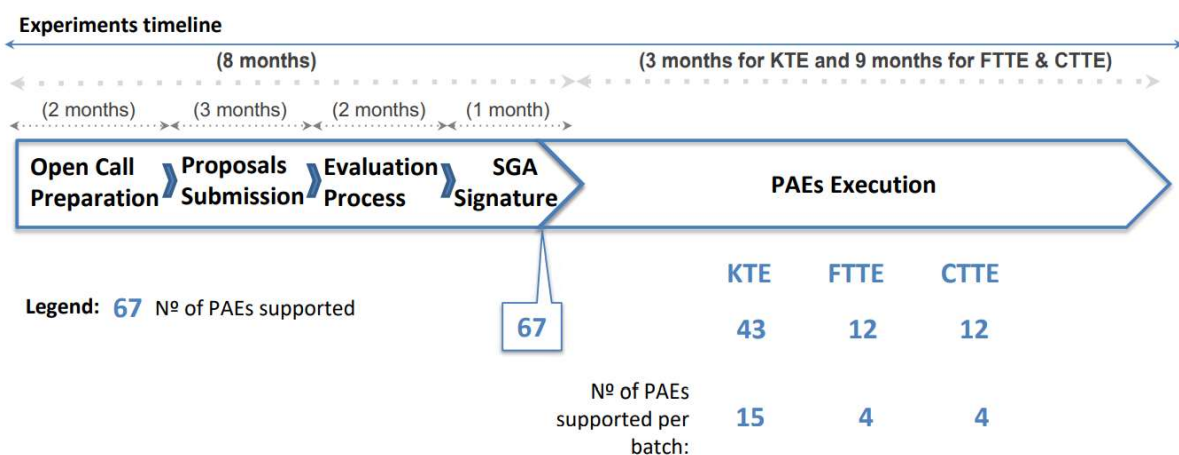


*Figure 1 Overview SMARTT4ALL Open Calls Programme*

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## 1.2  Open Call Statistics

The third KTE Open Call was managed by FBOX platform (https://smart4all.fundingbox.com/) and received 36 applications in total (out of 65 Started). Finally, 18 applicants were selected to join the 3rd KTE programme.

The open call was open from March 15th to July 6th 2022, originally June 15th. The continues monitoring of the applications allowed the consortium anticipate and take the necessary measures for the successful of the OC, on June 7th with only 17 started application and 1 Submitted, FBOX suggested to the consortium an extension of the OC deadline, the extension was approved by SMART4ALL consortium after consulting the PO.

Out of the 36 applications finally submitted, 32 were submitted in the extended weeks, from June 15th to July 6th.

*Table 1 Number of applications per country*

| Countries submitted applications | Country lead | Country partner | Total |
|---|---|---|---|
| Serbia | 8 | 5 | 13 |
| Bosnia and Herzegovina | 3 | 8 | 11 |
| Croatia | 5 | 3 | 8 |
| Montenegro | 6 | 2 | 8 |
| Netherlands | 2 | 4 | 6 |
| Greece | 3 | 3 | 6 |
| Bulgaria | 2 | 3 | 5 |
| Germany | 1 | 2 | 3 |
| Italy | 0 | 2 | 2 |
| United Kingdom | 2 | 0 | 2 |
| Spain | 0 | 1 | 1 |
| Slovenia | 0 | 1 | 1 |
| Hungary | 0 | 1 | 1 |
| Ukraine | 0 | 1 | 1 |
| Finland | 1 | 0 | 1 |
| Cyprus | 1 | 0 | 1 |
| North Macedonia | 1 | 0 | 1 |
| Belgium | 1 | 0 | 1 |

The 3 top SEE countries in submitting applications are Serbia, Bosnia and Herzegovina and Montenegro reaching the 44% of all applications submitted, more than, from the No SEE countries Croatia, The Netherland and Greece (it was not considered in the group of prioritized SEE countries in this OC) with 27% of the submitted applications.

**Countries (All Submitted)**
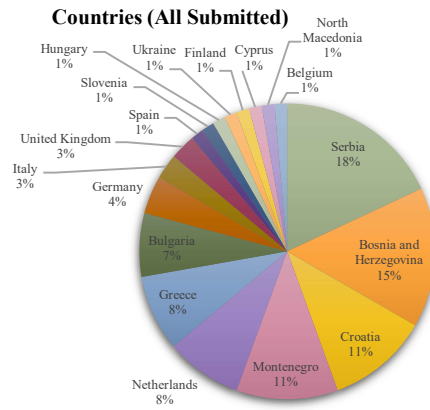


*Figure 2 Distribution of the application by country*

With the regards to the primary vertical, 47% (17) of the submitted applications addressed Digitalized Anything following of Digitized Environment vertical with 22% (8) of the applications submitted.

**Primary Vertical (all submitted)**
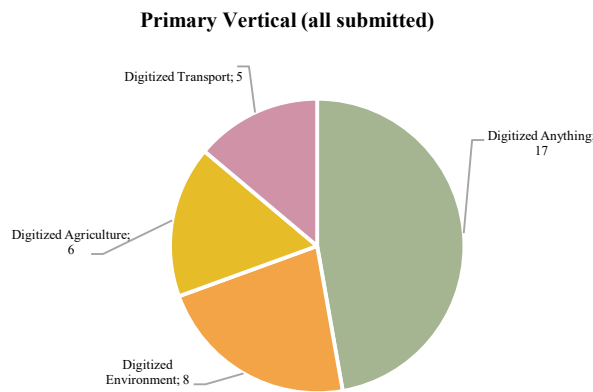


*Figure 3 Application submitted by Primary vertical*

Analysing the data of the selected applications, it should be noted that 83% of the selected applications have an SEE country within the consortium, with 4 SEE countries standing out (see table) Bulgaria, Monegro, Serbia and Bosnia and Herzegovina with 44% of the total countries involved in selected PAES.

**Distribution of Selected PAES with SEE in the consortium**
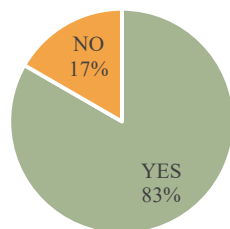
**Countries (Selected Applications)**
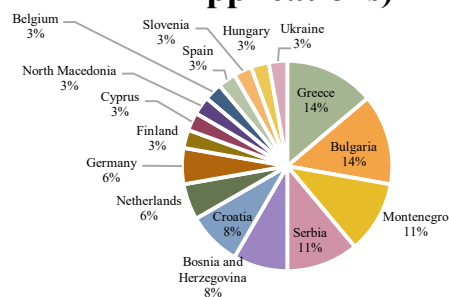


*Figure 4 PAEs with SEE country within the consortium & Distribution of countries per selected PAEs*

*Table 2 Number of selected applications by country*

| Country | Lead Country | Patner country | TOTAL |
|---|---|---|---|
| Greece | 3 | 2 | 5 |
| Bulgaria | 2 | 3 | 5 |
| Montenegro | 4 | 0 | 4 |
| Serbia | 2 | 2 | 4 |
| Bosnia and Herzegovina | 1 | 2 | 3 |
| Croatia | 1 | 2 | 3 |
| Netherlands | 1 | 1 | 2 |
| Germany | 0 | 2 | 2 |
| Finland | 1 | 0 | 1 |
| Cyprus | 1 | 0 | 1 |
| North Macedonia | 1 | 0 | 1 |
| Belgium | 1 | 0 | 1 |
| Spain | 0 | 1 | 1 |
| Slovenia | 0 | 1 | 1 |
| Hungary | 0 | 1 | 1 |
| Ukraine | 0 | 1 | 1 |

The distribution of the selected PAE with respect to the primary vertical is quite balanced among all of them, highlighting two Digitization of Anything and Environment that were addressed by 75% of the selected PAE. It is worth mentioning the increase in the number of proposals in the Digitized Environment domain (5) thus breaking the trend of previous OCs (deliverables D6.10 and D6.13).

Highlighting the high number of proposals that from Digitized Environment (5 ) breaking the trend of past OC (deliverables D6.10 and D6.13)

**Primary Vertical (selected)**
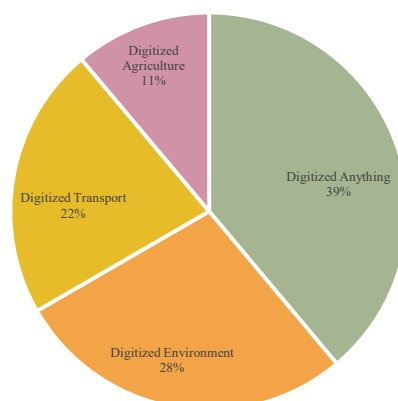


*Figure 5 Number of PAES selected by primary vertical*

## 1.3 Open Call Dissemination

FBA have defined the strategy to promote the open calls and coordinated it with project partners. UoP and PSP oversaw the coordination of the on-line/off-line dissemination of the calls, but all partners contributed through their dissemination channels.

### 1.3.1 Social Media and Press Releases

Dissemination through partners' networks and regional ecosystems as reported in D 2.5.

The press release prepared for the 3rd KTE Open Call and announced on March 15th was published through the website of the project (https://smart4all-project.eu/) the project's social media pages as well as through a mailing campaign to all subscribers.

LinkedIn page: https://www.linkedin.com/groups/12369183/,

LinkedIn Group: https://www.linkedin.com/groups/12369183/,

Facebook: https://www.facebook.com/SMART4ALL.Project/,

Twitter: https://twitter.com/Smart_4All.

The total reach of the posts to general public through the Smart4All social media pages was estimated to be more than 7700 people on Facebook, 2100 people on Twitter and more than 1500 people on LinkedIn.

More precisely, 4 relative posts and 2 reminder post and a post announcing the deadline extension were created based on the 3rd KTE Open Call along with 5 graphics that were developed.

### 1.3.2 Webinars

An international webinar took place on 4th May to explain the project to the potential applicants.

### 1.3.3 Help Desk

As stated in the Guide for Applicants, FBA put in place a Help Desk in an area in the FundingBox Community Spaces[1] . All the applicants and potential applicants -previously registered in the FundingBox platform- were able to make all the necessary enquiries for their proposal drafting and thanks to this centralised area, the enquiries were solved in a very short time. There were just 1 KTE related questions in the Helpdesk space.

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[1] https://spaces.fundingbox.com/c/smart4all-1
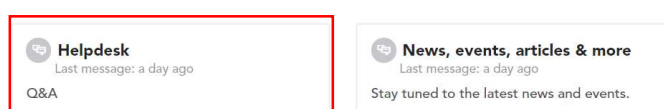
*Figure 6 Smart4All Helpdesk in FundingBox Spaces*

*Table 3 Results of Statistical Questions from all applicants (these questions were asked in the application form)*

| Question | Submitted in Number (Out of 36) | Finalists in Number (Out of 18) |
|---|---|---|
| **How did you hear about SMART4ALL?** | | |
| - Partners Network | - 12 | - 6 |
| - By word of mouth | - 0 | - 0 |
| - SMART4ALL Website | - 16 | - 7 |
| - Newsletter | - 0 | - 0 |
| - Social Media | - 10 | - 4 |
| - E-mail campaigns | - 8 | - 8 |
| - Internet Search | - 0 | - 0 |
| - Regular media | - 0 | - 0 |
| - Other | - 5 | - 2 |
| **Is the staff member to be sent to the host organisation a female?** | | |
| - No | - 17 | - 11 |
| - Yes | - 18 | - 7 |
| **How did the partners find each other?** | | |
| - Knew each other beforehand | - 23 | - 13 |
| - Through a dedicated partner search | - 8 | - 5 |
| - Through the SMART4ALL Matchmaking & Partner Service | - 4 | - 0 |

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| - Other | - 0 | - 0 |
|---|---|---|
| | | |

We can conclude that most of the applicants heard about the project from the SMART4ALL website and from Partners Network, being the E-mail campaigns a good source as well. We can see that the total applications are gender balance, but we find a final list of selected that is not so balanced in this aspect. Referring to how partners find each other, we find most of them knew each other beforehand.

In order to help us on the definition of the OC dissemination strategies for futures SMART4All OCs, the applicants are invited to response a  questionnaire is linked to the application form.

How submitted applicants heard about SMART4ALL
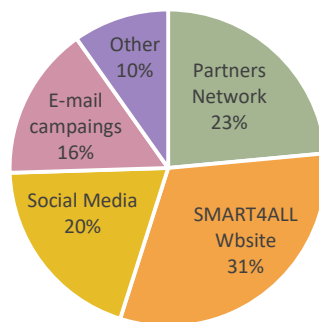


*Figure 7 How did submitted applicants hear about Smart4All?*

Submitted - Gender balanced
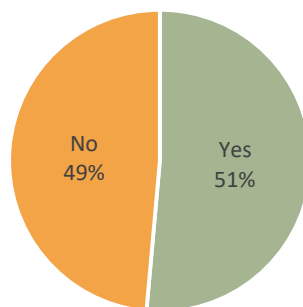


*Figure 8 Is the staff member to be sent to the host organisation a female?*

# 2 OVERALL SUMMARY OF SELECTION PROCESS

The following diagram shows the overall selection process which was followed.
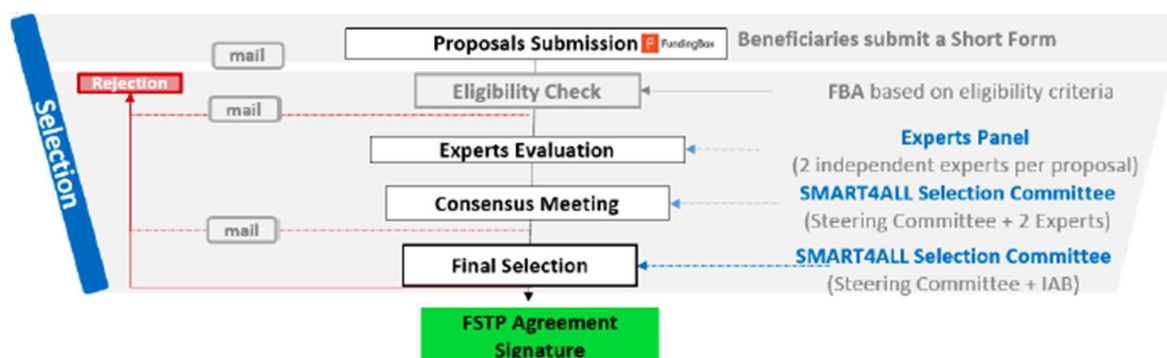


*Figure 9 Selection process*

*Table 4 Summary of the OC results per evaluation and selection stage.*

|  | Event/ Phase | Criteria | Nº Proposals | Dates |
|---|---|---|---|---|
| 1. | Proposal Submission | Proposals submitted online through the FundingBox Platform | Nº submitted: 36 | 15 to 6 July 2022 ANNEX 1 Submitted proposals |
| 2. | Eligibility check | Consortium formed by 2 entities Eligible countries English language Submission system Completeness of proposal Deadline | Nº eligible: 36 | 7 July 2022 |
| 3. | Experts Evaluation | Criteria [Scoring;] Excellence [0 to 5] Impact [0 to 5] Implementation [0 to 5] | Nº proposals evaluated: 36 Above threshold: 20 | 11 -24 July 2022 Evaluated and raked proposals |
| 4. | Consensus Meeting | Decision is made based on the ranked obtain by expert evaluation, Reason to exclusion: PAGE 18 GFA | Nº proposals discussed: 4* 15 top ranked were automatically selected Selected: 18 Reserved List: 2 | 4-August 2022 ANNEX 5_Consensus meeting minutes |

## 2.1 Eligibility Check

All applications had to comply with all the ELIGIBILITY CRITERIA, as detailed in Section 3 of the Guide for Applicants "Eligibility criteria" and had to be submitted via the FundingBox Platform (https://smart4all.fundingbox.com/). Applications submitted by any other means were not considered for evaluation.

The applications had to be submitted before the closing time and date of the contest round, July 6th, 2022, 17:00 CEST. The time recorded during the submission process through https://smart4all.fundingbox.com/, was taken as the official time of submission.

36 proposals submitted before the KTE open call deadline were considered for further evaluation (See details in Annex 1).

All the submitted proposals were eligible.

## 2.2 Experts Evaluation

All applications having successfully passed the eligibility check were evaluated by 2 independent external evaluators with wide expertise in CLEC, CPS and/or IoT.

### 2.2.1 KTE Evaluators

The process to appoint the new evaluators was as follows:

The experts were chosen from both from the pool of experts provided by the partners and from the pool of evaluators who applied through the FundingBox ongoing open call for evaluators. The experts were chosen according to their expertise, background and suitability in meeting the requirements of the programme.

All the external experts who confirmed their interest were sent a Guide for Evaluators and were invited to create an application form on the FundingBox Platform with their details. The external evaluator contract was prepared and signed by FundingBox (Annex 2). The contract was then sent to the evaluator who also had to sign it and upload to the FundingBox platform. Only when the signed contract was uploaded, could the proposals be assigned to the evaluators via the FundingBox platform.

There was 1 evaluator briefing session completed on 4th July before the evaluation phase started. The session was 1 hour long and was designed to ensure that all of the evaluators had a common understanding of the requirements of the open call.

Four external evaluators were selected based on the number of proposals received. Three of the evaluators had participated in any of the previous SMART4ALL open calls. The criteria of geographical distribution, gender balance and profile expertise were considered when selecting evaluators. Each evaluator had 18 proposals to evaluate.

*Table 5 List of External Evaluators.*

| EXTERNAL EVALUATORS | | | |
|---|---|---|---|
| **Name** | **Country** | **Gender** | **LinkedIn Profile** |
| Alessandra Baccigotti | Italy | Female | https://www.linkedin.com/in/alessandra-baccigotti-ab637499/ |
| Octavian Buiu | Romania | Male | https://www.linkedin.com/in/octavian-buiu-141a5b8/ |
| Orges Cico | Norway | Male | https://www.linkedin.com/in/orges-cico-b5359020/ |
| Esther Andrés | Spain | Female | https://www.linkedin.com/in/esther-andr%C3%A9s-p%C3%A9rez-8946b547/ |

### 2.2.2 Experts Evaluations

In the Open Call, the experts evaluated the proposals based on the following criteria: Excellence, Impact and Implementation Criteria (explained in Guide for Applicants, GfA, Section 4.2).

**(1). EXCELLENCE**:

- **Quality and credibility of the innovation project:** level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.

- **Quality and appropriateness of the knowledge sharing** among the participating organisations in light of the research and innovation objectives.

- **Quality of the proposed interaction** between the participating organisations.

**(2). IMPACT**:

- **Enhancing the potential and future career of the staff member** being sent to the Host organisation.

- **Developing new and lasting research collaborations, achieving transfer of knowledge** between participating organisations. Describe the **Benefits for the participating organisations**, in terms of technical and/or business/market expectations.

- **Market potential of the proposed knowledge transfer** in one of the SMART4ALL verticals and **competition analysis**.

- Quality of the proposed measures to **exploit and disseminate** the project results, focusing on the SMART4ALL **marketplace.**

- Quality of the proposed measures to **communicate** the project activities to different target audiences and their delivery (in terms of repository in SMART4ALL marketplace).

- How the proposal has an impact in the lives of **sensitive social groups**[2]. I.e. Improving or supporting the lives of people who belong in sensitive social groups (i.e. vulnerable or high-risk groups which are those groups of the population that have limited or no access to social and public goods and have difficulty or are unable at many levels and in various areas to have a good quality of life, due to characteristics related to gender, age, ethnic origin, occupation, income, physical disabilities.

**(3). IMPLEMENTATION**:

- **Coherence and effectiveness of the Work Plan**, including appropriateness of the allocation of tasks and resources. The work plan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.

- **Contribution to SMART4ALL marketplace:** All SMART4ALL funded PAEs are required to contribute at least one artefact to the project Marketplace (https://marketplace.smart4all-project.eu/). By the term "artefact" SMART4ALL refers to any tool, educational material, service and/or solution that has been produced by the funded PAE. Describe which artefact will be contributed to the marketplace. See the SMART4ALL project document for more information on the types of artefacts.

- **Competences, experience and complementarity** of the participating organisations **and their commitment to the project**.

- **Appropriateness of resources allocation** (as described in Section 2.1). Resources shall comply with i) the applicable national law and taxes, labour and social security and ii) the principle of a sound financial management regarding economy and efficiency.

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[2] Sensitive social groups are ethnic minorities (e.g. Roma and Egyptian population, Africans, and/or any other ethnic minorities identified in the region), migrants, refugees, asylum seekers, stateless persons, people with disabilities, the homeless, those struggling with addition of any kind, isolated elderly people, people in detention, victims of gender violence, women in rural Balkan areas due to their prevalence in informal labour, HIV/AIDS affected, long term unemployment population, low income pensioners, and children. In general, all those who face difficulties that can lead to further social exclusion, such as low levels of education and unemployment or underemployment.

The evaluation of the applications was done on-line using FundingBox platform. The Platform provides an evaluation panel for evaluators, where evaluators can easily and remotely evaluate the proposals. A specific evaluation form was created as shown in Annex 3.

The PROCESS for the expert evaluation was as follows:

- Firstly, the proposals were assigned to the evaluators using the FundingBox platform. 18 proposals were assigned to each evaluator.

- Once the allocation was done, each evaluator received an invitation to directly access the dashboard to evaluate their proposals.

- The time slot assigned to external evaluators for this phase was from July 11th to 24th, 2022.

- On the 27th of July, there was an evaluator meeting to resolve any differences of opinion between the evaluators. i.e. where there was a significantly different score provided by 2 evaluators for the same proposal.

Regarding the scoring of the proposals: the experts scored each criterion from 0 to 5[3]. The threshold for individual criteria was 3. The overall threshold, applying to the sum of the three individual scores, was 10. The criterion Impact was given a weight of 1.5.

Each of the 36 proposals were reviewed by 2 external evaluators.

The final scoring for all proposals in Excellence, Impact and Implementation Criteria was the average of the evaluators' individual scores. The total score for each proposal was calculated as the weighted sum of the above-mentioned averages:

Total score = (Excellence score) + 1.5 x (Impact score) + (Implementation score)

Maximum total score was 17,5 points.

Applicants including at least one member of the SEE region (except Greece) were given an extra point to the overall score (obtained by adding the three individual criteria)

**Ties** were to be solved using the following criteria, in order:

- Number of partners from a SEE country in the consortium

- Implementation score

- Excellence score

- Impact score

### 2.2.3  Experts Evaluation Results

An **Evaluation Report** was created by FBA, with a ranking of all the proposals according to their scores. A meeting was held on July 27th with all evaluators to discuss the 13 proposals where there was a divergence of scores between the evaluators.

During the meeting, the evaluators explained the reasoning behind their scores and each of the evaluators could change their scores. Following the discussion, the gap between the scores of the evaluators was reduced. Tables 6 and 7 show the list of 13 proposals discussed showing the scores

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[3] Scoring values:
- **0 Fail**. Proposal fails to address the criterion or cannot be assessed due to missing or incomplete information
- **1 Poor.** Criterion is inadequately addressed or there are serious inherent weaknesses
- **2 Fair.** Proposal broadly addresses the criterion, but there are significant weaknesses
- **3 Good.** Proposal addresses the criterion well, but a number of shortcomings are present
- **4 Very good.** Proposal addresses the criterion very well, but a small number of shortcomings are present
- **5 Excellent.** Proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

before and after the meeting. Table 8 shows the ranking that was proposed to discuss during the Consensus Meeting.

*Table 6 Applications discussed during the evaluators meeting on July 27th.*

| applicant.uname | Excell. E1 | Impact E1 | Implem. E1 | Overall Score E1 | Excell. E2 | Impact E2 | Imple. E2 | Overall Score E2 | Average Score | Nº partners SEE | Total score |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Invar | 5 | 5 | 5 | 17,50 | 3 | 4 | 3 | 12,00 | 14,75 | 2 | 15,75 |
| sfasfsaf | 4 | 5 | 5 | 16,50 | 3 | 3 | 4 | 11,50 | 14,00 | 2 | 15,00 |
| Verlab | 2 | 3 | 3 | 9,50 | 5 | 5 | 5 | 17,50 | 13,50 | 2 | 14,50 |
| Agrocorp LLC | 5 | 4 | 5 | 16,00 | 2 | 2 | 4 | 9,00 | 12,50 | 2 | 13,50 |
| Information Processing Laboratory (IPL), Aristotle University of Thessaloniki (AUTH) | 2 | 4 | 3 | 11,00 | 2 | 5 | 4 | 13,50 | 12,25 | 2 | 13,25 |
| Get Work | 2 | 3 | 4 | 10,50 | 2 | 4 | 4 | 12,00 | 11,25 | 2 | 12,25 |
| GUAI | 4 | 3 | 4 | 12,50 | 2 | 3 | 3 | 9,50 | 11,00 | 1 | 12,00 |
| CAM Engineering | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| University of Belgrade-School of Electrical Engineering | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| Mobs Ventures | 2 | 3 | 3 | 9,50 | 4 | 4 | 3 | 13,00 | 11,25 | 0 | 11,25 |
| Laboratory of Research Methodology, Care Innovation - Education and Digital Health | 0 | 2 | 2 | 5,00 | 5 | 3 | 3 | 12,50 | 8,75 | 2 | 9,75 |
| Volvero | 1 | 2 | 2 | 6,00 | 2 | 4 | 3 | 11,00 | 8,50 | 0 | 8,50 |
| AEDES COOP DOO | 2 | 3 | 2 | 8,50 | 0 | 2 | 2 | 5,00 | 6,75 | 2 | 7,75 |

*Table 7 Outcome following the discussions between the evaluators. The cells marked in orange are those which were adjusted following the discussion. The scores between evaluators became more aligned as is evident in the column called "Gap".*

| applicant.uname | Excell. E1 | Impact E1 | Implem. E1 | Overall Score E1 | Excell. E2 | Impact E2 | Imple. E2 | Overall Score E2 | Average Score | Nº partners SEE | Total score |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Invar | 5 | 5 | 5 | 17,50 | 3 | 4 | 3 | 12,00 | 14,75 | 2 | 15,75 |
| sfasfsaf | 4 | 5 | 5 | 16,50 | 3 | 3 | 4 | 11,50 | 14,00 | 2 | 15,00 |
| Information Processing Laboratory (IPL), Aristotle University of Thessaloniki (AUTH) | 3 | 4 | 3 | 12,00 | 4 | 5 | 4 | 15,50 | 13,75 | 2 | 14,75 |
| Get Work | 2 | 3 | 4 | 10,50 | 2 | 4 | 4 | 12,00 | 11,25 | 2 | 12,25 |
| Agrocorp LLC | 2 | 4 | 5 | 13,00 | 2 | 2 | 4 | 9,00 | 11,00 | 2 | 12,00 |
| Nesteia | 2 | 3 | 3 | 9,50 | 2 | 4 | 4 | 12,00 | 10,75 | 2 | 11,75 |
| CAM Engineering | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| University of Belgrade-School of Electrical Engineering | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| Verlab | 2 | 3 | 3 | 9,50 | 2 | 5 | 2 | 11,50 | 10,50 | 1 | 11,50 |
| GUAI | 3 | 3 | 4 | 11,50 | 2 | 3 | 3 | 9,50 | 10,50 | 0 | 10,50 |
| Laboratory of Research Methodology, Care Innovation - Education and Digital Health | 2 | 2 | 2 | 7,00 | 2 | 3 | 3 | 9,50 | 8,25 | 2 | 9,25 |

| | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Volvero | 2 | 2 | 2 | 7,00 | 2 | 4 | 3 | 11,00 | 9,00 | 0 | 9,00 |
| AEDES COOP DOO | 2 | 3 | 2 | 8,50 | 0 | 2 | 2 | 5,00 | 6,75 | 2 | 7,75 |

*Table 8 Ranking proposed to discuss during the Consensus Meeting.*

| | applicant. uname | Sending country | Host country | Excell E1 | Impact E1 | Impl E1 | Overall Score E1 | Excell E2 | Impact E2 | Impl E2 | Overall Score E2 | Aver. Score | Nº partners SEE | Total score |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | B Solutions ltd. | Montenegro | Serbia | 5 | 5 | 5 | 17,50 | 4 | 5 | 5 | 16,50 | 17,00 | 2 | 18,00 |
| 2 | EnergyPulse | Serbia | Germany | 5 | 4 | 5 | 16,00 | 4 | 5 | 5 | 16,50 | 16,25 | 1 | 17,25 |
| 3 | Madesign OOD | Bulgaria | Germany | 5 | 4 | 4 | 15,00 | 5 | 5 | 5 | 17,50 | 16,25 | 1 | 17,25 |
| 4 | Optimus Consulting | Montenegro | Croatia | 4 | 4 | 5 | 15,00 | 4 | 5 | 5 | 16,50 | 15,75 | 2 | 16,75 |
| 5 | Studio 108 | Croatia | Netherlands | 5 | 4 | 5 | 16,00 | 4 | 5 | 3 | 14,50 | 15,25 | 1 | 16,25 |
| 6 | Binare Oy | Spain | Finland | 4 | 4 | 5 | 15,00 | 5 | 5 | 5 | 17,50 | 16,25 | 0 | 16,25 |
| 7 | DELTA MATERIALS PROCESS AND INNOVATION SOLUTIONS | Greece | Bulgaria | 4 | 4 | 4 | 14,00 | 4 | 5 | 4 | 15,50 | 14,75 | 2 | 15,75 |
| 8 | Invar | Montenegro | Bosnia and Herzegovina | 5 | 5 | 5 | 17,50 | 3 | 4 | 3 | 12,00 | 14,75 | 2 | 15,75 |
| 9 | Dronint Ltd | Greece | Cyprus | 4 | 4 | 4 | 14,00 | 3 | 5 | 5 | 15,50 | 14,75 | 1 | 15,75 |
| 10 | MoDrone | Montenegro | Hungary | 5 | 4 | 5 | 16,00 | 3 | 3 | 5 | 12,50 | 14,25 | 2 | 15,25 |
| 11 | sfasfsaf | Bulgaria | Greece | 4 | 5 | 5 | 16,50 | 3 | 3 | 4 | 11,50 | 14,00 | 2 | 15,00 |
| 12 | CONSULO | Bulgaria | Greece | 4 | 3 | 4 | 12,50 | 4 | 4 | 5 | 15,00 | 13,75 | 2 | 14,75 |
| 13 | Information Processing Laboratory (IPL), Aristotle University of Thessaloniki (AUTH) | Greece | Bulgaria | 3 | 4 | 3 | 12,00 | 4 | 5 | 4 | 15,50 | 13,75 | 2 | 14,75 |
| 14 | Montr BV | Ukraine | Netheralands | 4 | 4 | 3 | 13,00 | 4 | 4 | 5 | 15,00 | 14,00 | 0 | 14,00 |
| 15 | iThermAI | Belgium | Slovenia | 4 | 3 | 3 | 11,50 | 3 | 4 | 4 | 13,00 | 12,25 | 1 | 13,25 |
| 18 | Faculty of Technical Sciences Čačak, Svetog Save 65, 32000 Čačak, Serbia | Serbia | Bosnia and Herzegovina | 3 | 3 | 4 | 11,50 | 3 | 3 | 3 | 10,50 | 11,00 | 2 | 12,00 |
| 19 | Entity for production, engineering, trade and services SIMT DOOEL export-import Skopje | Croatia | North Macedonia | 3 | 3 | 4 | 11,50 | 3 | 3 | 3 | 10,50 | 11,00 | 2 | 12,00 |
| 20 | RESEARCH CENTER METACOGNIS doo | Bosnia and Herzegovina | Serbia | 3 | 3 | 3 | 10,50 | 4 | 3 | 3 | 11,50 | 11,00 | 2 | 12,00 |
| 22 | CAM Engineering | Serbia | Bosnia and Herzegovina | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| 23 | University of Belgrade-School of Electrical Engineering | Serbia | Montenegro | 3 | 3 | 3 | 10,50 | 3 | 3 | 3 | 10,50 | 10,50 | 2 | 11,50 |
| 26 | Mobs Ventures | United Kingdom | Netherlands | 2 | 3 | 3 | 9,50 | 4 | 4 | 3 | 13,00 | 11,25 | 1 | 12,25 |
| 16 | Get Work | Serbia | Croatia | 2 | 3 | 4 | 10,50 | 2 | 4 | 4 | 12,00 | 11,25 | 2 | 12,25 |

| | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 17 | Agrocorp LLC | Bosnia and Herzegovina | Montenegro | 2 | 4 | 5 | 13,00 | 2 | 2 | 4 | 9,00 | 11,00 | 2 | 12,00 |
| 21 | Nesteia | Germany | Bosnia and Herzegovina | 2 | 3 | 3 | 9,50 | 2 | 4 | 4 | 12,00 | 10,75 | 2 | 11,75 |
| 24 | Verlab | Bosnia and Herzegovina | Montenegro | 2 | 3 | 3 | 9,50 | 2 | 5 | 2 | 11,50 | 10,50 | 1 | 11,50 |
| 25 | GUAI | Croatia | Netherlands | 3 | 3 | 4 | 11,50 | 2 | 3 | 3 | 9,50 | 10,50 | 0 | 10,50 |
| 27 | Appsforce | Italy | Netheralands | 4 | 3 | 4 | 12,50 | 2 | 3 | 3 | 9,50 | 11,00 | 0 | 11,00 |
| 28 | Faculty of Technology Zvornik | Bosnia and Herzegovina | Serbia | 2 | 3 | 3 | 9,50 | 2 | 2 | 3 | 8,00 | 8,75 | 2 | 9,75 |
| 29 | Institut za voćarstvo | Serbia | Bosnia and Herzegovina | 2 | 2 | 2 | 7,00 | 3 | 2 | 4 | 10,00 | 8,50 | 2 | 9,50 |
| 30 | Laboratory of Research Methodology, Care Innovation - Education and Digital Health | Greece | Serbia | 2 | 2 | 2 | 7,00 | 2 | 3 | 3 | 9,50 | 8,25 | 2 | 9,25 |
| 31 | Volvero | United Kingdom | Italy | 2 | 2 | 2 | 7,00 | 2 | 4 | 3 | 11,00 | 9,00 | 0 | 9,00 |
| 32 | Faculty of Mechanical Engineering University of Montenegro | Montenegro | Serbia | 2 | 2 | 2 | 7,00 | 3 | 1 | 4 | 8,50 | 7,75 | 2 | 8,75 |
| 33 | Čajko | Croatia | Bosnia and Herzegovina | 1 | 2 | 2 | 6,00 | 2 | 2 | 4 | 9,00 | 7,50 | 2 | 8,50 |
| 34 | AEDES COOP DOO | Croatia | Serbia | 2 | 3 | 2 | 8,50 | 0 | 2 | 2 | 5,00 | 6,75 | 2 | 7,75 |
| 35 | BINMETAL d.o.o | Bosnia and Herzegovina | Serbia | 2 | 1 | 1 | 4,50 | 2 | 2 | 2 | 7,00 | 5,75 | 2 | 6,75 |
| 36 | SMOKVINA d.o.o. | Croatia | Netherlands | 1 | 2 | 3 | 7,00 | 1 | 1 | 2 | 4,50 | 5,75 | 1 | 6,75 |

### 2.2.4 Consensus Meeting

The 'Evaluation Committee' met at the online Consensus Meeting held on August 2nd, 2022. The goal of the meeting was to decide, by consensus or majority, on the proposals to be selected for funding, from the 36 SMART4ALL KTE proposals. The list of attendees and the minutes from the meeting can be found in Annex 4.

The final result was that the top 15 proposals were accepted, the 4 proposals in beige were reviewed by the technical partners resulting out of scope and the proposals in rows number 18, 19 and 20 were also accepted.

Proposals in rows 22 and 23 went to the reserve list.

*Table 9 Final Result Following Consensus Meeting. Selected.*

| Rank | Project Name | Sending Country | Host Country | Vertical 1 | Vertical 2 | Total Evaluation Score |
|---|---|---|---|---|---|---|
| 1 | ABMarSupply | Montenegro | Serbia | Digitized Transport | Digitized Anything | 18.00 |
| 2 | CCMSS&SE | Serbia | Germany | Digitized Anything | Digitized Anything | 17.25 |
| 3 | BleText | Bulgaria | Germany | Digitized Anything | Digitized Transport | 17.25 |

| Rank | Project Name | Sending Country | Host Country | Vertical 1 | Vertical 2 | Total Evaluation Score |
|------|--------------|-----------------|--------------|------------|------------|------------------------|
| | | | | | | |
| 4 | ASPIRE | Montenegro | Croatia | Digitized Environment | Digitized Anything | 16.75 |
| 5 | myGrowe | Croatia | Netherlands | Digitized Agriculture | Digitized Environment | 16.25 |
| 6 | HALE-IoT | Spain | Finland | Digitized Anything | Digitized Anything | 16.25 |
| 7 | HiSen4MODELTA | Greece | Bulgaria | Digitized Anything | Digitized Environment | 15.75 |
| 8 | Ship-mAInt | Montenegro | Bosnia and Herzegovina | Digitized Transport | Digitized Anything | 15.75 |
| 9 | HERMES | Greece | Cyprus | Digitized Environment | Digitized Anything | 15.75 |
| 10 | DELTA | Montenegro | Hungary | Digitized Transport | Digitized Anything | 15.25 |
| 11 | Learningpath | Bulgaria | Greece | Digitized Anything | Digitized Anything | 15.00 |
| 12 | ITHACA | Bulgaria | Greece | Digitized Transport | Digitized Anything | 14.75 |
| 13 | dFlow | Greece | Bulgaria | Digitized Environment | Digitized Anything | 14.75 |
| 14 | (VUA) Validation of Ukraine Antenna technoloy | Ukraine | Netheralands | Digitized Anything | Digitized Environment | 14.00 |
| 15 | InjectStrap | Belgium | Slovenia | Digitized Environment | Digitized Anything | 13.25 |
| 16 | UWABEO | Serbia | Bosnia and Herzegovina | Digitized Environment | Digitized Environment | 12.00 |
| 17 | Green IoT | Croatia | North Macedonia | Digitized Agriculture | Digitized Agriculture | 12.00 |
| 18 | DP for drivers | Bosnia and Herzegovina | Serbia | Digitized Anything | Digitized Anything | 12.00 |

*Table 10 Final Result Following Consensus Meeting. Reserve List*

| Rank | Project Name | Sending Country | Host Country | Vertical 1 | Vertical 2 | Total Evaluation Score |
|------|--------------|-----------------|--------------|------------|------------|------------------------|
| 19 | TRANSITION | Serbia | Bosnia and Herzegovina | Digitized Environment | Digitized Anything | 11.50 |
| 20 | ADMTSHP | Serbia | Montenegro | Digitized Anything | Digitized Environment | 11.50 |

## 2.3 Communication to Applicants

After the Consensus Meeting was closed, the following communications were carried out by FBA:

● Selected proposals: They were informed by email of their selection and put in contact with partner responsible of the formal check and SGA signature.

● Proposals under the threshold were informed by email of their rejection, including their Evaluation Report.

● Reserve list: They were informed. By email of their selection for the reserve list.

## 2.4 Conclusions

● **Improvement in number of applications submitted**: Overall, there were more submitted applications (36) in this open call compared to the first KTE open call (12) and to the second KTE open call (24). This may be due to the fact that it was the 7th SMART4ALL open call and dissemination efforts are having an impact and in addition, for this 3rd KTE, applicants were given the option to choose EUR 6,000 funding instead of EUR 8,000 if they were not able to travel due to the Covid situation. This was considered to be one of the reasons for the small number of applications received in the first KTE open call. Out of the 36 eligible applications submitted, 1 requested the lower amount of funding of EUR 6000.

● **Greater number of Applicants selected**: 18 beneficiaries were selected in this 3rd open call, 17 in the 2nd open call, compared to 8 in the first KTE open call.

● **Improvement in number of applications from the digitized environment vertical**: In the first KTE open call, there were no applications received for the Digitized Environment vertical and specific efforts were made to increase the applicants from this vertical. For this second KTE open call, 8 applications were received which was 1/3 of the total number of applications received.

# ANNEX 1 – PROPOSALS RECEIVED

| Project acronym | Project Title | Sending Name | Sending Country | Host Name | Host Country | Keydata tagline | Vertical |
|---|---|---|---|---|---|---|---|
| ABMarSupply | Development of innovative AI based solution for a Blockchain technology in Maritime Supply chain | B Solutions doo- BSN | Montenegro | Matematički Institut SANU-Mathematical Institute of the Serbian Academy of Sciences and Arts MISANU | Serbia | Innovative AI based solution for a blockchain technology in the maritime supply chain with optimization features within a PoUW protocol | Digitized Transport |
| HiSen4MODELTA | Physical asset management and predictive maintenance using MODELTA platform by integrating robust acquisition systems | DELTA MATERIALS PROPERTIES AND INNOVATIONS SOLUTIONS | Greece | Cerca Trova Ltd | Bulgaria | | Digitized Anything |
| CCMSS&SE | Convergence of conventional manufacturing system to smart & sensible environment | ENERGYPULSE DOO NOVI SAD | Serbia | DMD GmbH | Germany | Replacing the unknown variables with actual data enables a completely new dimension in the decision-making process of an intelligent systems | Digitized Anything |
| ASPIRE | AI-based SuPport algorIthm foR rEal-time pollen monitoring IoT system | https://optimussoft.me/ | Montenegro | Department of Mathematics, J. J. Strossmayer University of Osijek | Croatia | Development of an AI-based algorithm for IoT system used for real-time monitoring of air pollen concentration | Digitized Environment |
| BleText | Low-energy Reliable BLE communication for Smart Clothing | Intelectronics OOD | Bulgaria | Vulpés Electronics GmbH | Germany | | Digitized Anything |
| Ship-mAInt | Application of an Artificial Intelligence data analytics in the Ship Maintenance Prediction | Invar-Ivosevic doo | Montenegro | Faculty of Electrical Engineering University of Sarajevo | Bosnia and Herzegovina | Knowledge transfer for capacity building in application of AI for ship maintenance prediction based on periodical inspection data | Digitized Transport |
| InjectStrap | Automatic heat/movement pattern recognition of an injection moulding machine | iThermAI | Belgium | ELVEZ, proizvodnja kabelske konfekcije in predelava plastičnih mas, d.o.o. | Slovenia | heat / movement pattern recognition in smart factories | Digitized Environment |
| DELTA | An AI-baseD algorithm for optimized 3D dronE fLighT pAth planning | MoDrone ltd. | Montenegro | Óbuda University | Hungary | Development of an AI-based algorithm for optimized 3D drone flight path planning reducing drone battery consumption | Digitized Transport |
| myGrowe | Growing Olives With Efficient Use Of Environmental Data | Studio 108 | Croatia | AppsForce B.V. | Netherlands | | Digitized Agriculture |
| HALE-IoT | HArdening LEgacy (I)IoT devices with | University of Castilla-La Mancha | Spain | Binare Oy | Finland | HALE-IoT=retrofits | Digitized Anything |

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| | firmware retrofit patches | | | | | firmware hardening, as MANY of the 50 billions (I)IoT devices will not receive security patches TIMELY (or NEVER at all). | |
| ITHACA | IoT and blockcHain in smArt ContAiners | BIANOR Services EOOD | Bulgaria | CONSULO | Greece | Digitization of transport / no more lost containers and goods / no more delays | Digitized Transport |
| Learningpath | Integrating E-Learning platform with smart devices | EUROPEAN WEB SOLUTIONS LTD | Bulgaria | DIGIPATH | Greece | State of the art e-Learning platform integrated with smart devices, accessed by anyone who wishes to implement or fulfill a learning process | Digitized Anything |
| Enhanced Fire Management System ( enHancEd fiRe ManagEment System) | HERMES | ATHENA RC | Greece | Dronint Ltd | Cyprus | HERMES mitigates the risk of wildfires in urban spaces, through the optimisation of first responder communication systems. | Digitized Environment |
| Green IoT | AUTOMATED IoT BASED GREENHOUSE MANAGEMENT SYSTEM | Centar za transfer tehnologija d.o.o., University of Zagreb, Faculty of mechanical engineering and n | Croatia | Entity for production, engineering, trade and services SIMT DOOEL export-import Skopje | North Macedonia | Development of testing methods and protocols for implementation prototypes of IoT technologies in the automation of greenhouse management | Digitized Agriculture |
| (VUA) Validation of Ukraine Antenna technoloy | Miniaturized Flexible cellular IoT antenna technology transfer and validation | Vinnytsia National Technical University (VNTU) | Ukraine | Montr BV | Netherlands | Validation and transfer of smart cellular IoT antenna technology from VNTU to NL SME for introduction on Western European market. | Digitized Anything |
| dFlow | Low-code development of dialog applications for smart home assistants. | Aristotle University of Thessaloniki (AUTH), ELKE A.P.TH. | Greece | OKYS Ltd. | Bulgaria | Low-code development of interactive smart assistant applications | Digitized Environment |
| DP for drivers | DIGITALIZED PSYCHOLOGY FOR DRIVERS | Faculty of Philosophy, University of Banja Luka | Bosnia and Herzegovina | RESEARCH CENTER METACOGNIS doo | Serbia | By observing the driver's cognitive activities, the quality of driver training and the protection of human lives are significantly improved. | Digitized Anything |
| UWABEO | USE OF WASTE WOOD AND AGRICULTURAL BIOMASS FOR ENERGY AND OTHER PURPOSES | FACULTY OF TECHNICAL SCIENCES IN CACAK | Serbia | Sarajevoinvest doo Pale | Bosnia and Herzegovina | The use of waste wood and agricultural biomass for appropriate purposes, using ITC technologies, | Digitized Environment |

| | | | | | | will have economic and environmental benefi | |
|---|---|---|---|---|---|---|---|
| TRANSITION | Training Courses in Air Pollution and Health Impacts in The Novi Sad City | CAM Engineering | Serbia | Elektrotehnički fakultet | Bosnia and Herzegovina | The main aim of TRANSITION has been to improve the knowledge of transport related airborne particulate matter and its impact on human health | Digitized Environment |
| ADMTSHP | Application of drones in monitoring watercourses and timely signaling of large flood waves on small hydro power plants | Hydro Bistrica d.o.o. | | University of Belgrade-School of Electrical Engineering | | Tracking watercourses using drone and timely signaling of flood waves on hydroelectric power plants to prevent harmful consequences. | Digitized Anything |
| ADTPTSIBR | Application of developed technology for production Thermo sound insulation boards from raspberry and blackberry residues | Faculty of Technology Zvornik | Bosnia and Herzegovina | Braća Babić | Serbia | Using raspberry and blackberry residues can be used to produce thermo sound insulation boards, and the technical solution will be given comp | Digitized Environment |

# ANNEX 2 – EVALUATOR CONTRACT

## SERVICE CONTRACT

This **Contract** ('the Contract') is **between** the following parties:

**FUNDINGBOX ACCELERATOR SP. Z O. O. (hereinafter FBOX),** REGON 146515350, established at ul. Postępu 15, 02-676; Warsaw, Poland, correspondence address: ul. Dworcowa 7, mailbox 37, 62-020 Swarzędz, Poland, VAT number PL7010366812, entered into the Register of Entrepreneurs kept by the District Court for the Capital city of Warsaw, 12th Commercial Division of the National Court Register, under KRS number ( 0000447935, with a share capital of PLN 180.000,00, represented by
[Anna Dymowska - CEO][Adam Havlicek - Proxy],

**and,**

**1 [name and surname], citizen of [country], living at [address], [tax identification number], (hereinafter the Contractor).**
**2. [company name], registered at [address], [tax identification number], (hereinafter the Contractor).**

The parties referred to above have agreed to enter into this Contract under the terms and conditions below. By signing this Contract, the Contractor confirms the fact of having read, understood and accepted the Contract and all obligations and conditions hereunder**, including the Code of Conduct in the event of a Conflict of interest and Guide for Evaluators.**

### ARTICLE 1 — SUBJECT MATTER OF THE CONTRACT

1. FBOX hereby contracts the Contractor **to evaluate the proposals submitted in Smart4All 3rd Open Call for Knowledge Transfer Experiments (KTE) Open Call**. The Contractor undertakes as well to participate in the briefing sessions and, if applicable, in the consensus meeting organised by the Smart4All Consortium.
2. The Contractor will evaluate proposals assigned to [him/her] on the FundingBox platform **(Platform)**, within the period **from 11.07.2022 until 24.07.2022. The evaluation will be run on-line, through the FundingBox platform. Evaluator shall produce an evaluation report on the Platform.**
3. For the proper performance of the Contract, the Contractor will receive a fee of **€ 50** (fifty euro) per evaluated proposal.
4. Participation in the briefing sessions and, as well, in the consensus meeting described in Article 1.1. is directly related to the aforementioned evaluation of the proposals and included in the fee specified in Article 1.3., without the right to any additional fee.
5. FBOX will invite the evaluator to attend the consensus meeting by email.
6. The Contractor declares that she/he performs the Contract [within Contractor's business activity/as a natural person not running a business].
7. In the case that the Contractor does not perform an economic activity and:
   a. **is a fiscal resident of Poland**, the fee is the total amount and all national contributions and taxes due will be deducted from the fee and paid by FBOX to tax authorities and social security institutions;
   b. **is not a fiscal resident of Poland**, the fee is the total amount and the Contractor is solely responsible for compliance with his/her national law, in particular in relation to tax and social security and labour law arising from this Contract.
8. In the case that the Contractor performs an economic activity and if national and international tax rules provide so, the Contractor may charge VAT on the fee.

### ARTICLE 2 — PERFORMANCE OF THE CONTRACT

1. The Contractor shall perform the Contract with the utmost professional care and in compliance with its provisions, deadlines and all legal obligations under applicable EU, international and national law (including but not limited to tax, labour and social security matters), and shall indemnify FBOX against any claims that may be motivated by non-compliance with the said obligations. The Contractor is responsible for paying all national contributions and taxes due[4].

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[4] For the avoidance of doubt this requirement does not apply to the fiscal residents of Poland

2. The Contractor shall ensure compliance with the **Code of Conduct.**

3. The terms and conditions of this Contract do not constitute an employment contract. Neither Party may act as a representative or agent of the other, nor may it take any action that implies the appearance of a link or dependence with respect to this Contract.

4. If the Contractor is unable to fulfil obligations hereunder, he/she shall immediately inform FBOX about it.

5. The Contractor cannot transfer any liabilities arising from this Contract without the prior written consent of the authorised FBOX representative.

6. The evaluation will be run personally by [name and surname]. The Contractor cannot subcontract the provision of the Services subject to this Contract.

7. The Contractor shall compensate FBOX for any damage resulting from a false statement if the statement regarding the Contractor's business status indicated in Article 1.6 of this Agreement proves to be false.

## ARTICLE 3 — PAYMENT OF THE FEE

1. The fee will be paid within 30 calendar days after delivering the service and all required documents (completed application on https://contracts.fundingbox.com/ signed contract, properly issued receipts/invoices, certificate of fiscal residence - if applicable). The service is considered to be delivered after fulfilling all obligations stipulated in Article 1.1-1.2.

2. The fee will be paid in EURO, so the Contractor shall provide a euro bank account (otherwise the Contractor will bear all currency conversion costs).

3. The Contractor should provide the following information as a description on the invoice/receipt:

   **Smart4All Project GA No. 872614, External Evaluator services**

   and the invoice/ receipt must be issued to:

   **FundingBox Accelerator sp. z o. o.**

   **VAT number PL7010366812**

   **ul. Postępu 15, 02-676 Warszawa, Poland**

4. In order to release the payment, FBOX must be provided with a valid Certificate of fiscal residence (CFR)[5]. The validity date is indicated directly in the document or in the absence of such information, the CFR is valid no more than 12 months from the date of its issuance. The CFR must be valid at the moment of releasing the payment. CFR should be issued:

   a. **in the name of the Contractor - if the Contractor does not perform an economic activity;**

   b. **in the name of the company - if the Contractor runs an economic activity.**

   If the Contractor fails to deliver this certificate, the fee may be reduced by the additional tax that FBOX must pay due to the lack of the CFR (around 20%).

5. FBOX is considered to have paid the fee on the day its account is debited.

6. The Contractor is obliged to deliver any additional documentation requested by FBOX after the completion of the Contract if such a request results from an audit run by the EC or other authorised bodies.

## ARTICLE 4 — IPR

1. Under this Contract and within the fee specified in Article 1, the Contractor authorises FBOX to use the evaluation reports produced under this Contract for all purposes needed to run the Smart4All Project (in particular: to give feedback to Applicants, to run a complaint procedure, to share them with project partners, to present them to the EC).

2. The Contractor grants the authorisation at the moment of submitting a given report.

## ARTICLE 5 — TERMINATION OF THE CONTRACT

1. FBOX may terminate the Contract at any moment if the Contractor:

   a. fails to perform tasks under this Contract or performs them poorly or with delay, or

   b. has committed substantial errors, irregularities or fraud, or is in serious breach of obligations under the selection procedure or under the Contract, including false declarations relating to the Code of Conduct, or

   c. the Contractor is in the conflict of interest position.

2. FBOX will notify the Contractor of its intention to terminate the Contract in writing, including the reasons for the intended termination. In case of doubt, an e-mail is considered a written form.

3. The termination will take effect on the day after the notification was sent to the Contractor unless otherwise stated in the notification.

## ARTICLE 6 — CONFIDENTIALITY

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[5] For the avoidance of doubt this requirement does not apply to the fiscal residents of Poland

1. The Contractor undertakes to strictly observe the secrecy and confidentiality of documents, data and information related to the Smart4All 3rd open call for Knowledge Transfer Experiments, provided or communicated under this Contract (hereinafter, Confidential Information), **in particular all information included in the evaluated proposals,** and not to disclose or use the Confidential Information for purposes other than the subject of this Contract.

2. **For the avoidance of doubt, the Contractor shall treat all the data included in the proposals as confidential**, subject to the provisions of section 3 below.

3. In case of doubt, the following is not considered confidential:
    a. publicly available information,
    b. the information that has been disclosed by the other party to the public,
    c. the information which the other party may determine on the basis of its own records, or that was in its possession at the time of disclosure, or that had not been obtained directly or indirectly from the other party,
    d. the information that a Party receives as non-confidential from third parties having the right to disclose such information,
    e. the information disclosed to institutions, local governments, inspection authorities and the Authorities who are authorised to acquire it,
    f. the information disclosed in order to pursue claims under this Contract.

4. The obligations referred to in this Article remain in force indefinitely after termination for any reason or expiration of this Contract .

### ARTICLE 7 — CONTRACTUAL PENALTIES, LIABILITY FOR DAMAGES

1. FBOX cannot be held liable for any damage caused or sustained by the Contractor or a third party during or as a consequence of performing the Contract, except in the event of FBOX's wilful misconduct or gross negligence.

2. FBOX may impose contractual penalties in the event of:
    a. violation by the Contractor of the principles of independence and impartiality referred to in this Contract - in the amount of € 5,000 (five thousand euros) for each violation;
    b. the Contractor's failure to fulfil contractual obligations concerning confidentiality – in the amount of up to € 50,000 (fifty thousand euro) for each violation;
    c. the Contractor's failed to fulfil contractual obligations indicated in Article 3.6 of this Contract or made a false statement indicated in Article 10.5 of this Contract – in the amount of the fee received upon this Contract;

3. In the event of damage in excess of the reserved contractual penalties, FBOX has the right to claim additional compensation on a general basis according to the Polish law.

### ARTICLE 8 — PERSONAL DATA and CONFIDENTIAL INFORMATION

1. The Controller of your personal data is FundingBox Accelerator sp. z o.o. Your personal data is processed for purposes related to the performance of this Contract. For more information you may contact us at privacy@fundingbox.com.

2. The legal basis for data processing is art. 6.1. b) of GDPR (performing the Contract) and art. 6.1. c) of GDPR (compliance with a legal obligation to which FBOX is subject).

3. You have the right to access your personal data, to request the rectification, transfer, removal or limitation of the processing of your personal data; you also have the right to object to the processing of your personal data and to lodge a complaint with a supervisory authority (https://uodo.gov.pl/en).

4. To the extent that the activities of the Contractor or the services provided by the Contractor involve the processing of personal data held by FBOX, FBOX authorises the Contractor to process those data.

5. The Contractor shall comply with the following obligations:
    a. to process personal data in accordance with all instructions provided by FBOX, including in this Contract;
    b. to use personal data included in the application forms only to evaluate those proposals;
    c. not to apply or use personal data for any purpose other than the evaluation of the assigned proposals;
    d. not to transmit personal data, not even for their preservation, to any third party;
    e. not to copy any of the data included in the proposal;
    f. not to store or perform any other operations on personal data on private computers or servers (processing of personal data should take place only on the Platform),
    g. to stop processing personal data at the termination of the contractual relationship;
    h. not to give access to the applications to any other person and/or institution;
    i. to apply all technical and organisational security measures to secure personal data, among others:
        i. not to pass own password to the fundingbox.com Platform to anyone;
        ii. not to use public networks, use only secured internet connections;
        iii. not to use computer that might be accessed by other persons;
        iv. to log out after each session;

v.     not to let the internet browser used to remember the password to the Platform.

Authorisation to process personal data is valid until **completion of the Contractor's tasks.** Obligations described in the Article 8.5 apply to the Confidential Information.

**ARTICLE 9 - EC RIGHTS**

1. The Contractor is obliged to store, either on paper or in electronic version, the documents concerning this Contract for external audit purposes for 5 years from the end of the Smart4All Project (31.12.2023). The Contractor is in general bound by art. 22 and 23 of the [Annotated Model Grant Agreement - AGA of the H2020 Programme.](#)

2. The Contractor shall support the EC, the European Anti-fraud Office (OLAF) and the Court of Auditors to exercise their powers of control, audit and monitoring of documents, information, even stored on electronic media, or on the final recipient's premises, and shall comply with the Regulation for the Protection of the financial interests of the European Union.

**ARTICLE 10 — APPLICABLE LAW AND DISPUTE SETTLEMENT, MISCELLANEOUS**

1. This Contract is governed by the law of Poland. EU law will apply where necessary.
2. Disputes concerning the interpretation, application or validity of the Contract that cannot be settled amicably must be brought before courts in Warsaw.
3. Annexes to the Contract shall form an integral part hereof.
4. Any amendments to this Contract shall be made in writing, otherwise they shall be null and void.
5. The Contractor confirms the fact of not being an employee or permanent associate of any Smart4All Consortium partner.
6. This Contract enters into force on the day of assigning the first evaluation on the Platform.


**The Contractor**                                  **On behalf of FBOX:**
[Anna Dymowska - Proxy]

## ANNEX 1 - EXTERNAL EVALUATION FUNDAMENTALS

The Contractor confirms the fact of having read and understood the Code of Conduct in the event of a Conflict of interest and Guide for Evaluators for Smart4All Project and will follow the rules outlined therein during evaluation of the applications assigned. Both documents are provided by FBOX via e-mail before contract signature.

The Evaluator shall **perform their work impartially, with strict confidentiality**. As the Evaluator, you are required to:
  a. confirm that there is no conflict of interest for the work you are carrying out by checking the appropriate box next to each evaluated proposal;
  b. inform the Smart4All Selection Committee represented by FBOX of any conflicts of interest arising in the course of your work.

In general, a **conflict of interest** exists if the Evaluator has any vested interests in relation to the proposals assigned for evaluation, or the Evaluator and/or its organisation stands to benefit directly or indirectly from the work carried out, or is in any other situation that compromises the ability to carry out work impartially.

Smart4All Selection Committee, will decide whether a conflict of interest exists, taking into account the circumstances, available information and related risks when the Evaluator is in any situation that could cast doubt on the ability to carry out work, or that could reasonably appear to do so in the eyes of an external third party.

A **disqualifying conflict of interest** exists if the Evaluator:
  ● was involved in the preparation of the proposal,
  ● stands to benefit directly from the proposal to be accepted,
  ● has a close family relationship with any person representing an applicant organisation in the proposal,
  ● is an investor, director, trustee or partner of an applicant organisation,
  ● is employed by one of the applicant organisations in a proposal,
  ● is in any other situation that compromises the ability to evaluate the proposal impartially.

A **potential conflict of interest** may exist even in cases not covered above if the Evaluator:
  ● was employed by one of the applicant organisations in a proposal within the last three years,
  ● is involved in a contract or collaboration with an applicant organisation, or has been so in the last three years,
  ● is in any other situation that could cast doubt on the ability to evaluate the proposal impartially, or that could reasonably appear to do so in the eyes of an external third party.

Evaluators with a disqualifying conflict of interest may not participate in the evaluation at all.

# ANNEX 3 – EVALUATION FORM

## EXCELLENCE

**E1) Quality and credibility of the knowdlege Transfer : To what extent the proposed experiment is beyond the state of the Art related with the application of CLEC in CPS and IoT.**

> Add your here comments

**E2) Quality and credibility of the innovation project: What is the the level of novelty and appropriate consideration of the vertical applications of the proposed knowledge transfer.**

> Add your here comments

**Score from 0 (Fail) to 5 (Excellent)** *

- ⦿ 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.
- ◯ 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.
- ◯ 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.
- ◯ 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.
- ◯ 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.
- ◯ 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

**Final comments and recommendations regarding the criterion "Excellence" to be shared with the SMART4ALL proposers.**

> Add your here comments

## IMPACT

**M1) Does the project address sensitive social groups?**

Add your here comments

**M2) Will the KTE enhance the potential and future career of the staff member being sent to the Host Organization?**

Add your here comments

**M3) Quality of the collaborations: The proposal should demonstrate how it will develop new and lasting research collaborations, achieving transfer of knowledge between participating organisations and describe the Benefits for the participating organisations, in terms of technical and/or business/market expectations.**

Add your here comments

**Score from 0 (Fail) to 5 (Excellent)** *

- ◉ 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.

- ○ 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.

- ○ 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.

- ○ 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.

- ○ 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.

- ○ 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

**Final comments and recommendations regarding the criterion "Impact" to be shared with the SMART4ALL proposers.**

Add your here comments

## IMPLEMENTATION

**I1) Work plan Coherence and effectiveness of the Work Plan, including appropriateness of the allocation of tasks and resources. The workplan of the experiment should be clearly described and fully aligned with the objectives. The time plan should be realistic and achievable.**

Add your here comments

**I3) Consortium: Competences, experience and complementarity of the participating organisations and their commitment to the project.**

Add your here comments

**I4) Budget: Distribution of partner funding and explanation of eligible costs. Please refer to budget template if provided**

Add your here comments

**Score from 0 (Fail) to 5 (Excellent)** *

- ● 0 - Fail - The proposal fails to address the criterion under examination or cannot be judged due to missing or incomplete information.

- ○ 1 - Poor - The criterion is addressed in an inadequate manner, or there are serious inherent weaknesses.

- ○ 2 - Fair - While the proposal broadly addresses the criterion, there are significant weaknesses.

- ○ 3 - Good - The proposal addresses the criterion well, although improvements would be necessary.

- ○ 4 - Very good - The proposal addresses the criterion very well, although certain improvements are still possible.

- ○ 5 - Excellent - The proposal successfully addresses all relevant aspects of the criterion in question. Any shortcomings are minor.

**Final comments and recommendations regarding the criterion "Implementation" to be shared with the SMART4ALL proposers.**

Add your here comments

### OVERALL SCORING

**Do you propose this proposal to be selected for funding?** *

○ Yes    ○ No

**Expert overall comments (mandatory).** *

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Please add your own comment here (maximum 500 characters).
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### Declaration of no conflict of interest

**I declare that, to the best of my knowledge, i have no driect or indirect conflict of interest in the evaluation of this proposal.** *

☐ Yes

# ANNEX 4 – CONSENSUS MEETING MINUTES

**Minutes of the Consensus Meeting**

Meeting Minutes

Date: 2 August 2022 09:00 CEST

Attendees:
       The Selection Committee: Nikolaos Voros (UoP), Georgios Keramidas (UoP), Florian Frike (BTU CS), Juan Francisco Blanes Noguera (UPV), George Dimitriou (FORTH), Dimitris Tourlidas (VTC Margarita)
       FundingBox: Antonio Montalvo, Rosa Villaronga, Inés Dintén

Moderator: Antonio Montalvo (FBA) WP6 leader

**Notes:**

1. **Christos Antonopoulos (UoP) delegated his vote in Nikos Voros.**
2. **Tanya Polity (PSP) informed she would agree with the decisions made by the members of the Committee present in the meeting.**
3. **Antonio Montalvo informed this would be his last activity as representative of FundingBox in the project and that he would be replaced by Rosa Villaronga.**

**Main Goal Of the meeting:**

The goal of the meeting was to decide, by consensus or majority, on the 18 proposals to be selected for funding, and a reserve list, using the ranking of the proposal scores created following the end of the external evaluation phase of the open call.

**Initial Evaluation and Voting Report**

A total of 36 eligible proposals were received during the open call[6]. The external evaluations were completed between July 11th and July 24th by 6 external evaluators. Each proposal was evaluated by 2 evaluators. Each criterion was scored out of 5, with the minimum threshold for each being 3 points. The impact criterion was multiplied by 1.5 to give the final impact score.

An evaluator consensus meeting was held on the 27th of July to discuss 13 proposals where there was a difference of opinion between the evaluators. During the meeting, the evaluators explained the reasoning behind their scores and each of the evaluators could change their scores. Following the discussion, the gap between the scores of the evaluators was reduced. Tables 1 and 2 show the list of 13 proposals discussed showing the scores before and after the meeting.

Table 1 Applications discussed during the evaluators meeting on July 27th.

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[6] All the submitted proposals were eligible.

| applicant.uname | Evaluator 1 Name | Excellence E1 | Impact E1 | Implementation | Overall E1 | Overall Score E1 | Evaluator 2 Name | Excellence E2 | Impact E2 | Implementation | Overall E2 | Overal Score E2 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Volvero | esther.andres | 1 | 2 | 2 | No | 6.00 | orgesc | 2 | 3 | 3 | No | 11.00 |
| Laboratory of Research Methodolog | esther.andres | 0 | 2 | 2 | No | 5.00 | orgesc | 5 | 3 | 3 | No | 12.50 |
| Verlab | esther.andres | 2 | 3 | 3 | No | 9.50 | orgesc | 5 | 5 | 5 | Yes | 17.50 |
| Information Processing Laboratory ( | esther.andres | 2 | 4 | 3 | No | 11.00 | obuiu | 2 | 5 | 4 | Yes | 13.50 |
| Agrocorp LLC | alebacci | 5 | 4 | 5 | Yes | 16.00 | orgesc | 2 | 2 | 4 | No | 9.00 |
| sfasfsaf | alebacci | 4 | 5 | 5 | Yes | 16.50 | orgesc | 3 | 3 | 4 | No | 11.50 |
| Get Work | alebacci | 2 | 3 | 4 | Yes | 10.50 | obuiu | 2 | 4 | 4 | No | 12.00 |
| AEDES COOP DOO | alebacci | 2 | 3 | 2 | No | 8.50 | esther.andres | 0 | 2 | 2 | No | 5.00 |
| CAM Engineering | esther.andres | 3 | 3 | 3 | Yes | 10.50 | obuiu | 3 | 3 | 3 | No | 10.50 |
| Invar | esther.andres | 5 | 5 | 5 | Yes | 17.50 | esther.andres | 3 | 4 | 3 | No | 12.00 |
| University of Belgrade-School of Ele | alebacci | 3 | 3 | 3 | Yes | 10.50 | esther.andres | 3 | 3 | 3 | No | 10.50 |
| Mobs Ventures | esther.andres | 2 | 3 | 3 | No | 9.50 | obuiu | 4 | 4 | 3 | Yes | 13.00 |
| GUAI | alebacci | 4 | 3 | 4 | Yes | 12.50 | esther.andres | 2 | 3 | 3 | No | 9.50 |

Table 2 Outcome following the discussions between the evaluators. The cells marked in orange are those which were adjusted following the discussion. The scores between evaluators became more aligned as is evident in the column called "Gap".

| applicant.uname | Evaluator 1 Name | Excellence E1 | Impact E1 | Implementation | Overall E1 | Overall Score E1 | Evaluator 2 Name | Excellence E2 | Impact E2 | Implementation | Overall E2 | Overal Score E2 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Invar | alebacci | 5 | 5 | 5 | Yes | 17.50 | esther.andres | 3 | 4 | 3 | Yes | 12.00 |
| sfasfsaf | alebacci | 4 | 5 | 5 | Yes | 16.50 | orgesc | 3 | 3 | 4 | Yes | 11.50 |
| Information Processing Laboratory (IPL), | esther.andres | 3 | 4 | 3 | Yes | 12.00 | obuiu | 4 | 5 | 4 | Yes | 15.50 |
| Get Work | alebacci | 2 | 3 | 4 | No | 10.50 | obuiu | 2 | 4 | 4 | No | 12.00 |
| Agrocorp LLC | alebacci | 2 | 4 | 5 | No | 13.00 | orgesc | 2 | 2 | 4 | No | 9.00 |
| Nestela | alebacci | 2 | 3 | 3 | No | 9.50 | orgesc | 2 | 4 | 4 | No | 12.00 |
| CAM Engineering | esther.andres | 3 | 3 | 3 | Yes | 10.50 | obuiu | 3 | 3 | 3 | Yes | 10.50 |
| University of Belgrade-School of Electrica | alebacci | 3 | 3 | 3 | Yes | 10.50 | esther.andres | 3 | 3 | 3 | Yes | 10.50 |
| Verlab | esther.andres | 2 | 3 | 3 | No | 9.50 | orgesc | 2 | 5 | 2 | No | 11.50 |
| GUAI | alebacci | 3 | 3 | 4 | Yes | 11.50 | esther.andres | 2 | 3 | 3 | No | 9.50 |
| Laboratory of Research Methodology, Ca | esther.andres | 2 | 2 | 2 | No | 7.00 | orgesc | 2 | 3 | 3 | No | 9.50 |
| Volvero | esther.andres | 2 | 2 | 2 | No | 7.00 | orgesc | 2 | 4 | 3 | No | 11.00 |
| AEDES COOP DOO | alebacci | 2 | 3 | 2 | No | 8.50 | esther.andres | 0 | 2 | 2 | No | 5.00 |

Following the meeting, a final ranking file was created to discuss during the consensus meeting from the Selection Committee, as shown in Table 3:

| # | applicant.uname | Sending country | Host country | Evaluator 1 Name | Excellence E1 | Impact E1 | Implementation | Overall E1 | Overall Score E1 | Evaluator 2 Name | Excellence E2 | Impact E2 | Implementation | Overall E2 | Overal Score E2 | Nº partners SEE | Total score |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | B Solutions ltd. | Montenegro | Serbia | alebacci | 5 | 5 | 5 | Yes | 17.50 | obuiu | 4 | 5 | 5 | Yes | 16.50 | 2 | 18.00 |
| 2 | EnergyPulse | Serbia | Germany | orgesc | 5 | 4 | 5 | Yes | 16.00 | obuiu | 4 | 5 | 5 | Yes | 16.50 | 1 | 17.25 |
| 3 | Madesign OOD | Bulgaria | Germany | alebacci | 5 | 4 | 4 | Yes | 15.00 | esther.andres | 5 | 5 | 5 | Yes | 17.50 | 1 | 17.25 |
| 4 | Optimus Consulting | Montenegro | Croatia | orgesc | 4 | 4 | 5 | Yes | 15.00 | obuiu | 4 | 5 | 5 | Yes | 16.50 | 2 | 16.75 |
| 5 | Studio 108 | Croatia | Netherlands | orgesc | 4 | 4 | 5 | Yes | 16.00 | obuiu | 4 | 4 | 5 | Yes | 14.50 | 1 | 16.25 |
| 6 | Binare Oy | Spain | Finland | alebacci | 4 | 4 | 5 | Yes | 15.00 | orgesc | 5 | 5 | 5 | Yes | 17.50 | 0 | 16.25 |
| 7 | DELTA MATERIALS PROCESS AND INNOVA | Greece | Bulgaria | alebacci | 4 | 4 | 4 | Yes | 14.00 | obuiu | 4 | 5 | 4 | Yes | 15.50 | 2 | 15.75 |
| 8 | Invar | Montenegro | Bosnia and Herzegovina | alebacci | 4 | 5 | 5 | Yes | 17.50 | esther.andres | 3 | 4 | 3 | Yes | 12.00 | 2 | 15.75 |
| 9 | Dronint Ltd | Greece | Cyprus | alebacci | 4 | 4 | 4 | Yes | 14.00 | obuiu | 3 | 4 | 5 | Yes | 15.50 | 1 | 15.75 |
| 10 | MoDrone | Montenegro | Hungary | orgesc | 5 | 4 | 5 | Yes | 16.00 | obuiu | 3 | 3 | 5 | Yes | 12.50 | 2 | 15.25 |
| 11 | sfasfsaf | Bulgaria | Greece | alebacci | 4 | 5 | 5 | Yes | 16.50 | orgesc | 3 | 3 | 4 | Yes | 11.50 | 2 | 15.00 |
| 12 | CONSULO | Bulgaria | Greece | esther.andres | 4 | 4 | 5 | Yes | 15.00 | obuiu | 4 | 4 | 4 | Yes | 15.00 | 1 | 14.75 |
| 13 | Information Processing Laboratory (IPL), | Greece | Bulgaria | esther.andres | 3 | 4 | 3 | Yes | 12.00 | obuiu | 4 | 5 | 4 | Yes | 15.50 | 2 | 14.75 |
| 14 | Montr BV | Ukraine | Netherlands | esther.andres | 4 | 4 | 4 | Yes | 13.00 | orgesc | 4 | 4 | 5 | Yes | 15.00 | 0 | 14.25 |
| 15 | iPharmAI | Belgium | Slovenia | alebacci | 4 | 4 | 3 | Yes | 11.50 | obuiu | 4 | 4 | 4 | Yes | 13.00 | 1 | 13.25 |
| 16 | Get Work | Serbia | Croatia | alebacci | 2 | 3 | 4 | No | 10.50 | obuiu | 2 | 4 | 4 | No | 12.00 | 2 | 12.25 |
| 17 | Agrocorp LLC | Bosnia and Herzegovina | Montenegro | alebacci | 2 | 4 | 5 | No | 13.00 | orgesc | 2 | 2 | 4 | No | 9.00 | 2 | 12.00 |
| 18 | Faculty of Technical Sciences Čačak, Serbia | Serbia | Bosnia and Herzegovina | orgesc | 3 | 3 | 4 | Yes | 11.50 | obuiu | 3 | 3 | 3 | Yes | 10.50 | 2 | 12.00 |
| 19 | Entity for production, engineering, trade | Croatia | North Macedonia | alebacci | 3 | 3 | 3 | Yes | 11.50 | obuiu | 3 | 3 | 3 | Yes | 12.00 | 2 | 12.00 |
| 20 | RESEARCH CENTER METACOGNIS doo | Bosnia and Herzegovina | Serbia | esther.andres | 3 | 3 | 3 | Yes | 11.50 | obuiu | 3 | 3 | 3 | Yes | 11.50 | 2 | 12.00 |
| 21 | Nestela | Germany | Bosnia and Herzegovina | alebacci | 2 | 3 | 3 | No | 9.50 | orgesc | 2 | 4 | 4 | No | 12.00 | 1 | 11.75 |
| 22 | CAM Engineering | Serbia | Bosnia and Herzegovina | esther.andres | 3 | 3 | 3 | Yes | 10.50 | obuiu | 3 | 3 | 3 | Yes | 10.50 | 2 | 11.50 |
| 23 | University of Belgrade-School of Electrica | Serbia | Slovenia | alebacci | 3 | 3 | 3 | Yes | 10.50 | esther.andres | 3 | 3 | 3 | Yes | 10.50 | 2 | 11.50 |
| 24 | Verlab | Bosnia and Herzegovina | Montenegro | esther.andres | 2 | 3 | 3 | No | 9.50 | orgesc | 2 | 5 | 2 | No | 11.50 | 2 | 11.50 |
| 25 | GUAI | Croatia | Netherlands | alebacci | 3 | 3 | 4 | Yes | 11.50 | esther.andres | 2 | 3 | 3 | No | 9.50 | 1 | 11.25 |
| 26 | Mobs Ventures | United Kingdom | Netherlands | esther.andres | 2 | 3 | 3 | No | 9.50 | obuiu | 4 | 4 | 3 | No | 13.00 | 0 | 11.25 |
| 27 | Appoforce | Italy | Netherlands | esther.andres | 2 | 3 | 3 | No | 9.50 | esther.andres | 2 | 3 | 3 | No | 9.50 | 0 | 11.00 |
| 28 | Faculty of Technology Zvornik | Bosnia and Herzegovina | Serbia | esther.andres | 2 | 3 | 3 | No | 9.50 | obuiu | 2 | 3 | 3 | No | 8.00 | 2 | 9.75 |
| 29 | Institut za voćarstvo | Serbia | Bosnia and Herzegovina | alebacci | 2 | 2 | 2 | No | 7.00 | orgesc | | | | No | 10.00 | 2 | 9.50 |
| 30 | Laboratory of Research Methodology, Ca | Greece | Serbia | esther.andres | 2 | 2 | 2 | No | 7.00 | orgesc | 2 | 3 | 3 | No | 9.50 | 2 | 9.50 |
| 31 | Volvero | United Kingdom | Italy | esther.andres | 2 | 2 | 2 | No | 7.00 | orgesc | 2 | 4 | 3 | No | 11.00 | 0 | 9.00 |
| 32 | Faculty of Mechanical Engineering Unive | Montenegro | Serbia | alebacci | 2 | 2 | 2 | No | 7.00 | orgesc | 3 | 1 | 4 | No | 8.50 | 2 | 8.75 |
| 33 | Čajko | Croatia | Bosnia and Herzegovina | esther.andres | 1 | 2 | 3 | No | 6.00 | orgesc | 2 | 2 | 4 | No | 9.00 | 2 | 8.50 |
| 34 | AEDES COOP DOO | Croatia | Serbia | alebacci | 2 | 3 | 2 | No | 8.50 | esther.andres | 0 | 2 | 2 | No | 5.00 | 2 | 8.50 |
| 35 | BINMETAL d.o.o. | Bosnia and Herzegovina | Serbia | orgesc | 2 | 1 | 2 | No | 4.50 | obuiu | | | | No | 7.00 | 2 | 6.75 |
| 36 | SMOKVINA d.o.o. | Croatia | Netherlands | esther.andres | 1 | 2 | 3 | No | 7.00 | orgesc | 1 | 1 | 2 | No | 4.50 | 1 | 6.75 |

**Details from the consensus meeting**

It was proposed that the top 15 proposals in the ranking would automatically be selected as these proposals had a final score well above the threshold of 10 and their individual scores were above 3. This was agreed by all.

In order to select the 3 remaining proposals, it was decided that the 4 proposals in beige in the table that were above 10 (proposals 16, 17, 24 and 25) should be checked by the technical partners (Christos Antonopoulos and Georgios Keramidas) in order to decide if they are out of scope or not.

After checking the 4 proposals, they were all considered out of scope by the technical partners. This is the justification sent by email by Georgios Keramidas in August 4:

"*Dear all,*

*Christos and I read the proposals and discussed their relation to s4al. Our conclusion is that all four proposal are out-of-scope. Below is a more detailed explanation.*

*Agrocrop introduces an interesting idea. However based on the description authors fail to convincingly correlate the proposed experiment to s4a targeted technological domains and areas. Specifically clec technologies are not mentioned or referenced at any point of the proposal or aspect of the experiment. IoT although mentioned as a*

*term it is not convincingly presented, since the sensors are just mentioned as readout devices without explaining how the communication part and the decision making part comes into play referencing concrete technologies and relative advancements. Authors are urged to take into consideration these comments and consider resubmitting to a next s4a open call.*

*Get work, GUAI, and Verlab introduce interesting, although quite abstract ideas. Moreover, the applications fail to convincingly correlate the proposed experiment to s4a targeted technical objectives and application domains. More specifically, CLEC, CPS, and IoT technologies are not mentioned or referenced in any point or aspect of the proposed workplans. The proposed experiment focuses solely on high level software services which, although interesting, are not in scope with the s4a objectives.*"

Therefore, proposals 18, 19 and 20 were selected then as they next in the ranking that are over the threshold.

It was proposed that the next 4 proposals over the threshold go to a reserve list, but after excluding these 4 above mentioned proposals, there are just 2 proposals over the threshold, so the Reserve list can only be composed of 2 proposals.

It was decided to reject the proposals not selected and not included in the reserve list. In order to avoid potential appeals, it was agreed the comments of the evaluators would be merged and aligned by FundingBox before sending the communications.

**Final summary**

**PROVISIONAL LIST OF BENEFICIARIES** (to be sent to the Project Officer for approval)

<span style="color:red">**Quorum Validation**</span>

| Rank | Applicant Name | Project Name | Sending Country | Host Country | Vertical 1 | Vertical 2 | Total Evaluation Score |
|------|----------------|--------------|-----------------|--------------|------------|------------|------------------------|
| 1 | B Solutions ltd. | ABMarSupply | Montenegro | Serbia | Digitized Transport | Digitized Anything | 18.00 |
| 2 | EnergyPulse | CCMSS&SE | Serbia | Germany | Digitized Anything | Digitized Anything | 17.25 |
| 3 | Madesign OOD | BleText | Bulgaria | Germany | Digitized Anything | Digitized Transport | 17.25 |
| 4 | Optimus Consulting | ASPIRE | Montenegro | Croatia | Digitized Environment | Digitized Anything | 16.75 |
| 5 | Studio 108 | myGrowe | Croatia | Netherlands | Digitized Agriculture | Digitized Environment | 16.25 |
| 6 | Binare Oy | HALE-IoT | Spain | Finland | Digitized Anything | Digitized Anything | 16.25 |
| 7 | DELTA MATERIALS PROCESS AND INNOVATION | HiSen4MODELTA | Greece | Bulgaria | Digitized Anything | Digitized Environment | 15.75 |

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| | SOLUTIO NS | | | | | | |
| 8 | Invar | Ship-mAInt | Montenegr o | Bosnia and Herzegovi na | Digitized Transport | Digitized Anything | 15.75 |
| 9 | Dronint Ltd | HERMES | Greece | Cyprus | Digitized Environme nt | Digitized Anything | 15.75 |
| 10 | MoDrone | DELTA | Montenegr o | Hungary | Digitized Transport | Digitized Anything | 15.25 |
| 11 | sfasfsaf | Learningpa th | Bulgaria | Greece | Digitized Anything | Digitized Anything | 15.00 |
| 12 | CONSUL O | ITHACA | Bulgaria | Greece | Digitized Transport | Digitized Anything | 14.75 |
| 13 | Informatio n Processing Laboratory (IPL), Aristotle University of Thessaloni ki (AUTH) | dFlow | Greece | Bulgaria | Digitized Environme nt | Digitized Anything | 14.75 |
| 14 | Montr BV | (VUA) Validation of Ukraine Antenna technoloy | Ukraine | Netheralan ds | Digitized Anything | Digitized Environme nt | 14.00 |
| 15 | iThermAI | InjectStrap | Belgium | Slovenia | Digitized Environme nt | Digitized Anything | 13.25 |
| 16 | Faculty of Technical Sciences Čačak, Svetog Save 65, 32000 Čačak, Serbia | UWABEO | Serbia | Bosnia and Herzegovi na | Digitized Environme nt | Digitized Environme nt | 12.00 |
| 17 | Entity for production , engineerin g, trade and services SIMT DOOEL export-import Skopje | Green IoT | Croatia | North Macedonia | Digitized Agricultur e | Digitized Agricultur e | 12.00 |

| 18 | RESEARCH CENTER METACOGNIS doo | DP for drivers | Bosnia and Herzegovina | Serbia | Digitized Anything | Digitized Anything | 12.00 |

**RESERVE LIST**

| Rank | Applicant Name | Project Name | Sending Country | Host Country | Vertical 1 | Vertical 2 | Total Evaluation Score |
|---|---|---|---|---|---|---|---|
| 19 | CAM Engineering | TRANSITION | Serbia | Bosnia and Herzegovina | Digitized Environment | Digitized Anything | 11.50 |
| 20 | University of Belgrade-School of Electrical Engineering | ADMTSHP | Serbia | Slovenia | Digitized Anything | Digitized Environment | 11.50 |

To certify its decision, the selection committee will sign this Act by 4 August 2022.

Signatures of all partners
-email validation-